

## APPENDIX No. 5

I do not think it could be said with regard to the choice stuff that goes into the Northwest market that they are selling it in that market at a less price than they would accept at home. The reason for it is that the bulk of stuff that goes into the Northwest market is their surplus stock. They have not a price at home on it, because they are keeping it off their home market to keep up the average price for their Extra Fancy and Fancy. Consequently they would always take their surplus stuff, and to dispose of it in our market at whatever price they can get so as to recoup themselves for packing charges, &c.

It is extremely difficult to prove, and it is extremely difficult to say, as a general rule, that this consignment or this dumping in our markets is dumping in the restricted legal sense.

*By Hon. Mr. Burrell:*

Q. Even in Chicago their prices are extraordinarily low this year?

A. Yes, in point of fact the Americans, I understand, are wanting in organization, they are busy working along the lines of co-operative associations, because the distribution in their own country has fallen down.

Q. Are they forming an organization there now?

A. I understand they have had several meetings in connection with a proposal to form a single co-operative organization that will handle the stuff, control prices and look after distribution; the proposal is to cover all these States and get it down to somewhat similar lines as the central selling agency that handles citrous fruit.

*By Mr. Thoburn:*

Q. What about Ontario competition?

A. We do not object to competition from our Canadian neighbors. That would be fair competition. At present we are competing with nobody; we are having to put our stuff on the market at slaughter prices which is the direct result of American dumping. There is no competition in the proper sense.

*By Mr. Douglas:*

Q. Then you do not recognize Ontario competition as affecting you at all?

A. It certainly would, if this market was clean of this dumping. We would then be competing among ourselves. In the meantime, under present conditions, there is no competition.

*By Hon. Mr. Burrell:*

Q. The Ontario fruit is not the same factor as the American, and, of course, the Ontario stuff is nearly all barrelled.

A. Now, gentlemen I have endeavored to show you that the fruit growing industry in British Columbia is a thing of some consequence, and I have endeavored to show you that present conditions are such that, unless something is done, there is a strong probability of the industry going down and out. I want to tell you, and to tell you with all seriousness, that the resources of the people engaged in this industry have become strained to the utmost, that it is impossible for them to go further, and if nothing be done, it seems to me that provincially, and from a Dominion point of view as well, this very important industry is going to be allowed to fall down for want of assistance. The demand for assistance is not unreasonable when I remind you, as I said at the beginning of my remarks, of the fact that if it had not been for the representations made by the Federal and British Governments the fruit growing industry in British Columbia would never have been established, and would never have attained to the size that it has. There would not have been brought into that country the few people that have come in, and who have invested their capital, and in some cases the whole of their capital and their credit in the industry.