

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

009-FOREST PRODUCTS,EQUIP,SERVICES
BAHRAIN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 a. Identify Canadian exporters interested in market.
b. Compile sourcing requests.

QUARTER: 4 -----

Post has been unable to obtain suitable data base of Cdn exporters of paper products despite repeated attempts. A list of interested local importers has been compiled.

THE POST INVITED A LOCAL TRADE FAIR REPRESENTATIVE FROM ALL GULF COUNTRIES. SEVERAL LOCAL BUSINESS PEOPLE ALSO VISITED THE BUREAU TO REQUEST THE BUREAU TO RETURN VISITORS BY AIR COMPANY THAT IT IS 1 OF FEW AIR COMPANIES IN GULF.

POST IS ACTIVELY RECRUITING ATTENDANCE AT A.I. OIL SHOW. AS RESULT, ANTICIPATED PARTICIPATION IS UP 40% OVER LAST YEAR'S SHOW. AS FOLLOWS: POST HAS MAINTAINED EMPLOYING CONTACT WITH ALL OFFICIALS SEVERAL PROJECTS HAVE BEEN APPROVED.

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12 Canadian companies participated at various oil and gas shows. OIL SHOWS provide local leads for Canadian products.