

**BUSINESS ACTIVITY**

During the October - December 2002 period, 76-goods submitted quarterly reports about the following business activities:

- 549 EXPORT SALES WORTH 579 MILLION
- 22 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS
- 44 NEW JOINT VENTURE/LICENSING AGREEMENTS WORTH 140 MILLION
- 13 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH 110.1 MILLION
- 28 CANADIAN INVESTMENTS ABROAD WORTH 111.4 MILLION
- 15 TECHNOLOGY TRANSFERS WORTH 54.9 MILLION

**HIGHLIGHTS:**

**SECTION I**

- \$105 million sale of wheat (Musalla)
- \$100 million sale of hotel re...
- \$76 million worth of investments into Canada - motorcycle, tourist, adaptive, and industrial zone industries (Tokyo)

**SUMMARY OF PROGRAM**

**RESULTS**

- \$910 million worth of telephone equipment sale (Riyadh, Hongkong)
- \$550 million sale of toilet chemicals (Atlanta)
- \$42 million sale water pumping equipment (Lima)
- \$30 million sale of aircraft (London)
- \$28 million sale of an airplane cabin floor (Beijing)
- \$17 million sale of drilling equipment (Cairo)

**KEY STATISTICS:** for the seventy-six goods having submitted a quarterly report

REGIONS (a)	1999		2000		2001	
	TOTAL EXPORTS (\$M)	REPORTING (\$M)	TOTAL EXPORTS (\$M)	REPORTING (\$M)	TOTAL EXPORTS (\$M)	REPORTING (\$M)
Africa & Middle East	77	54	87	61	81	59
Asia Pacific	28	13	125	7	106	44
Europe	27	26	7	7	215	14
Latin America & Caribbean	10	14	84	8	146	10
United States	15	11	26	26	158	12
	90	72	339	119	506	105
	TOTAL EXPORTS (\$M)		TOTAL EXPORTS (\$M)		TOTAL EXPORTS (\$M)	
	1999	2000	1999	2000	1999	2000
Africa Middle East	3705	3741	77	80	77	80
Asia Pacific	1271	975	181	17	104	4
Europe	9015	1081	473	62	3019	1003
Latin America & Caribbean	1588	1800	63	87	87	100
United States	7110	8222	1021	103	1119	102
	24509	17171	1785	267	2012	1286