TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM ACTIVITY REPORT FOR 4TH QUARTER OF 1986 (864)

Summary for REGION: EUROPE

AVERAGE TIME ALLOCATION

	TRADE			Y-ENGAGED	TOTAL TIME		WORKLOAD	
	TICHUC	NON-TRADE	TRADE	NON-TRADE	ALLOCATION		(#)	
	z	z	z	z				
from Canada	16.5	10.0	31.0	0.0	27.80	7526	(Enquires)	
from Territory	6.8	0.0	18.5	0.0	14.76	5721	(Enquires)	
and Events	9.1	10.0	9.3	0.0	10.76	803	(Projects/Events)	
tivities	7.3	5.0	8.2	0.0	9.04			
	9.7	0.0	9.8	0.0	11.29	237	(Fairs/Miss/Conf.	
opment from Canada	3.7	0.0	1.0	0.0	2.69	424	(Enquiries)	
from Territory	6.4	0.0	2.5	0.0	5.11	720	(Enquiries)	
External Affairs	9.3	20.0	5.5	0.0	8.74	825	(Reports)	
OGDs, Provinces, ETC	6.6	45.0	4.2	0.0	6.71	894	(Contacts)	
ogram Management	11.5	5.0	2.5	0.0	8.09			
-	6.0	5.0	5.3	0.0	6.63			
	92.9	100.0	97.8	0.0	111.62			
	7.2	0.0	2.2	0.0	5.38			
	from Territory and Events tivities opment from Canada from Territory External Affairs	from Territory 6.8 and Events 9.1 tivities 7.3 9.7 opment from Canada 3.7 from Territory 6.4 External Affairs 9.3 DGDs,Provinces,ETC 6.6 ogram Management 11.5 ave,Professional Dev. 6.0 92.9	from Territory6.80.0and Events9.110.0tivities7.35.09.70.0opment from Canada3.70.0from Territory6.40.0External Affairs9.320.0DGDs,Provinces,ETC6.645.0ogram Management11.55.0ave,Professional Dev.6.05.092.9100.0	from Territory 6.8 0.0 18.5 and Events 9.1 10.0 9.3 tivities 7.3 5.0 8.2 9.7 0.0 9.8 opment from Canada 3.7 0.0 1.0 from Territory 6.4 0.0 2.5 External Affairs 9.3 20.0 5.5 DGDs,Provinces,ETC 6.6 45.0 4.2 ogram Management 11.5 5.0 2.5 ave,Professional Dev. 6.0 5.0 5.3	from Territory 6.8 0.0 18.5 0.0 and Events 9.1 10.0 9.3 0.0 tivities 7.3 5.0 8.2 0.0 9.7 0.0 9.8 0.0 opment from Canada 3.7 0.0 1.0 0.0 from Territory 6.4 0.0 2.5 0.0 External Affairs 9.3 20.0 5.5 0.0 OGDs,Provinces,ETC 6.6 45.0 4.2 0.0 ogram Management 11.5 5.0 2.5 0.0 ave,Professional Dev. 6.0 5.0 5.3 0.0 72.9 100.0 97.8 0.0	from Territory 6.8 0.0 18.5 0.0 14.76 and Events 9.1 10.0 9.3 0.0 10.76 tivities 7.3 5.0 8.2 0.0 9.04 9.7 0.0 9.8 0.0 11.29 opment from Canada 3.7 0.0 1.0 0.0 2.69 from Territory 6.4 0.0 2.5 0.0 5.11 External Affairs 9.3 20.0 5.5 0.0 8.74 OGDs, Provinces, ETC 6.6 45.0 4.2 0.0 6.71 ogram Management 11.5 5.0 2.5 0.0 8.09 ave, Professional Dev. 6.0 5.0 5.3 0.0 111.62	from Territory 6.8 0.0 18.5 0.0 14.76 5721 and Events 9.1 10.0 9.3 0.0 10.76 803 tivities 7.3 5.0 8.2 0.0 9.04 9.7 0.0 9.8 0.0 11.29 237 opment from Canada 3.7 0.0 1.0 0.0 2.69 424 from Territory 6.4 0.0 2.5 0.0 5.11 720 External Affairs 9.3 20.0 5.5 0.0 8.74 825 OGDs, Provinces, ETC 6.6 45.0 4.2 0.0 6.71 894 ogram Management 11.5 5.0 2.5 0.0 8.09 6.63 92.9 100.0 97.8 0.0 111.62	

Canadian Business Visitors: 1971 Local Business Visitors: 2246

Trade Officers:	116	Note: Percentage values may not add
		due to rounding adjustment;
Non-Trade Officers:	1	maximum adjustment is 1 percent

COMMENTS