

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the April - June 1994 period twenty posts reported the following business activity:

- 131 EXPORT SALES WORTH \$916.07 MILLION
- 26 NEW BUYING CONNECTIONS / 29 AGENCY AGREEMENTS
- 20 NEW JOINT VENTURES WORTH \$193.65 MILLION / 4 LICENSING AGREEMENTS
- 1 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$17 MILLION
- 5 CANADIAN INVESTMENTS IN TERRITORY WORTH \$285 MILLION
- 8 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

- \$125 Million Canadian investment in territory for 25% Moomba/Sydney pipeline (Canberra)
- \$25 Million sale of aircrafts (CTOT/Taipei)
- \$19 Million sale of coal wagons and parts (Jakarta)
- \$17.5 Million sale of beer (Tokyo)
- \$7 Million sale of Bell Helicopter (New Delhi)
- \$5 Million sale of coal (Islamabad)

KEY STATISTICS: for the twenty posts reporting workload information

Missions Reporting To

		PSA	PSE	PSP
No. Trade Enquiries	Cdn	1833	4270	1149
	Local	2687	3355	1616
No. Investment Enquiries	Cdn	22	69	10
	Local	80	55	10
No. Business Visitors	Cdn Pr / Pub	188 / 75	994 / 354	82 / 16
	Local Pr / Pub	568 / 32	910 / 122	131 / 75
		PKE	PRC	PJP
No. Trade Enquiries	Cdn	1492	1847	2014
	Local	870	1177	3912
No. Investment Enquiries	Cdn	19	67	43
	Local	25	98	58
No. Business Visitors	Cdn Pr / Pub	143 / 41	682 / 240	847 / 168
	Local Pr / Pub	238 / 47	528 / 147	4359 / 189