

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the April-June 1990 period thirteen posts reported the following business activity:

44 EXPORT SALES WORTH \$28.6 MILLION

9 NEW BUYING CONNECTIONS/17 AGENCY AGREEMENTS

11 NEW JOINT VENTURES @ 6.6M/1 LICENSING AGREEMENT @ 0.05 M

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

3 CANADIAN INVESTMENTS IN TERRITORY @ \$1 M

3 TECHNOLOGY TRANSFERS

HIGHLIGHTS:

\$ 9 million sale of wheat (Caracus)

\$ 1.8 million contract for land survey (Brasilia)

\$ 1.7 million contract for construction of building (Havana)

\$ 1.3 million contract for expansion of a golf course (Havana)

\$ 1.16 million contract for oilwell logs digitization (Port-of-Spain)

\$ 1.0 million sale of kraft paper (Port-of-Spain)

KEY STATISTICS: for the thirteen posts reporting workload information

		<u>Missions Reporting To</u>	
		LCT	LST
No. Trade Enquiries	Cdn	3452	2363
	Local	3669	2105
No. Investment Enquiries	Cdn	79	70
	Local	62	27
No. Business Visitors	Cdn	397	277
	Local	1301	364