

INTRODUCTION

This is the fourth published quarterly report of Trade and Industrial Development Program results and activity. It covers the period of October through December 1986 and contains information drawn from the TID Program Tracking System. The report is based on the returns that were available up to February 10, 1986, from a total of ninety missions in all five major regions abroad.

This report encompasses the addition of Brussels (NAC) for the first time.

There are two main sections to this report:

Section I, immediately following, consists of six program results summaries; one for each major region and one for "All Regions", i.e., a global summary. Each page summarizes for its respective region: the business activity reported and highlights of that activity; key statistics on trade and investment enquiries; and the number of business visitors.

Section II, contains an "Activity Report" for each region, its respective sub-regions and posts. The format of these reports is identical throughout this section, regardless of the level of geographic aggregation. "Activity" on these reports is broken into TID program activity (items A-G) and activity relating to other mission programs (item H). For each activity there is an indication of the average time spent by Canada-based and locally-engaged trade program and non-trade program officers. There is also a "total time allocation" for each activity which should be read as an indicator of program officer person-years. Finally, each report indicates workload by activity. For the first time the number of Canadian and local business visitors is shown.

In each section information is presented in the following (alphabetical) order:

- Africa
- Asia & Pacific
- Europe
- Latin America & Caribbean
- United States