

Leading Wholesale Trade of Montreal.

**BAYLIS MANUFACTURING CO'Y,**  
16 to 28 NAZARETH STREET  
MONTREALVarnishes, Japans, Printing Inks  
WHITE LEAD.

Paints, Machinery Oils, Axle Grease, &amp;c.

McLaren's Celebrated



The only genuine. Gives entire satisfaction to consumers, therefore secures trade to dealers.

W. D. McLAREN,

Manufacturer, Montreal.

STANWAY &amp; BAYLEY, Agents, Toronto.

**JAS. A. CANTLIE & CO.**GENERAL MERCHANTS AND  
MANUFACTURERS' AGENTS.

ESTABLISHED 25 YEARS

Cottons—Grey Sheetings, Checked Shirtings, Denims, Cottonades, Tickings, Bags, Yarn, Twine, &c.  
Tweeds—Fine, Medium and Low Priced Tweeds, Serges, Cassimers, Doeskins, Etoffes, Kerseys, &c.  
Flannels—Plain and Fancy Flannels, Overcoat Linings, Plain and Fancy Dress Goods, &c.  
Knitted Goods—Shirts, Drawers, Hosiery, &c.  
Blankets—White, Grey and Colored blankets.  
Wholesale Trade only supplied.

290 St. James Street, MONTREAL. 90 Wellington St. W., TORONTO.

Advances made on Consignments. Correspondence solicited.

**McARTHUR, CORNEILLE & CO**  
OIL, LEAD, PAINT

Color &amp; Varnish Merchants

IMPORTERS OF  
ENGLISH and BELGIAN WINDOW GLASS  
Plain and Ornamental Sheet, Polished, Boiled and Rough Plate, &c.

Painters' &amp; Artists' Materials, Brushes, &amp;c

313, 314, 315 St. Paul St., &amp; 253, 255, 257 Commissioners St.,

MONTREAL.

**Pickford & Black**

WEST INDIA

STEAMSHIP LINES.

(Carrying the Canadian Mails.)



Demerara Service:

**ST. JOHN, N.B., to DEMERARA,**

Calling at Halifax, Bermuda, St. Croix, St. Kitt's, Antigua, Montserrat, Dominica, Martinique, St. Lucia, Barbados and Trinidad, and returning to St. John via same ports, except Halifax.

Sailing Arrangements.

Steamers.	St. John	Halifax.	Demerara
Taymouth Castle	Aug. 3	Aug. 10	Sept. 2
Duart Castle	" 3	Sept. 7	" 30
Taymouth Castle	Sept 28	Oct. 5	Oct. 28
Duart Castle	Oct. 26	Nov. 2	Nov. 25

(And regularly thereafter.)

These steamers are of the highest class (100 A1) at Lloyd's; have superior accommodations for passengers and carry stewards and stewardess. Through bills lading issued.

Full information on application to

SCHOFIELD & CO., PICKFORD & BLACK,  
St. John, N.B. Halifax, N.S.ROBT. REFORD & CO., N. WEATHERSTON  
MONTREAL. 93 York St., TORONTO.

Leading Wholesale Trade of Montreal.

**HODGSON, SUMNER & CO**

IMPORTERS OF

DRY GOODS, SMALLWARES  
and FANCY GOODS

347 &amp; 349 St. Paul Street, MONTREAL

**Cochrane, Cassils & Co**BOOTS & SHOES  
WHOLESALE.

Corner Latour and St. Genevieve Sts.,

MONTREAL, Que

**They Help**

Each other. Grocers and general store-keepers will find a profitable adjunct to their business in a line of our celebrated cigars. Once get a customer into the way of dropping in for a good cigar and you'll be surprised at the result. He comes in to buy only groceries and one of our fragrant LA CADENAS may catch his eye. He comes in for one of those satisfactory LA FLORAS to smoke on his way to the office and some new arrival in groceries tempts him into a purchase. See how it works? Profit both ways.

He may make a selection from other and less expensive brands such as

**EL PADRE  
MADRE E'HJO  
CABLE EXTRA  
KICKER  
MUNGO**

All of which sell well.

**S. DAVIS & SONS,**

CIGAR MANUFACTURERS,

MONTREAL.

**THE BELL TELEPHONE CO'Y  
OF CANADA.**C. F. SISE, . . . . . PRESIDENT  
GEO. W. MOSS, . . . . . VICE-PRESIDENT  
O. P. SOLATEL, . . . . . SECRETARY-TREASURER.

HEAD OFFICE, . . . MONTREAL.

H. C. BAKER,

Manager Ontario Department, Hamilton.

This company will sell its instruments at prices ranging from \$7 to \$25 per set. Its "Standard Bell Telephone Set," (protected by registered Trade Mark) designed especially for MAINTAINING a perfect service and used by the Company in connection with its Exchanges, is superior in design and workmanship to any telephone set yet offered for sale.

This Company will arrange to connect places not having telegraphic facilities with the nearest telegraph office, or it will build private lines for firms or individuals, connecting their places of business or residences. It is also prepared to manufacture all kinds of electrical apparatus.

For particulars apply at the Company's Offices as above.

**Maitland, Rixon & Co.,**

OWEN SOUND, Ont.

FORWARDING AND COMMISSION



Lumbermen and

Contractors' Supplies

AGENTS

. . . North Shore Navigation Co.

Leading Wholesale Trade of Montreal.

**S. GREENSHIELDS,  
SON & CO.,**General Dry Goods Merchants,  
MONTREALHave been appointed sole selling agents for  
Canada for the well-known**BLACK GOODS**made by Briggs, Priestley & Sons,  
Bradford, England.

Trade Mark: THE VARNISHED BOARD.

Our Travellers are now showing  
samples of the above well-known goods.**Mercantile Summary.**

THERE has been formed in Yokohama a joint stock company with a capital of 3,000,000 yen for the purpose of buying tracts of land on the American Pacific coast and settling thereon Japanese fishermen, farmers and artisans.

At a semi-annual meeting of the shareholders of Fort William Co-operative stores a favorable report was presented. It is said that the present premises are to be enlarged in order to meet the requirements.

NAPOLEON DUSSAULT, a grocer and liquor dealer, of L'Islet, Que., a town which has been credited with a considerable interest in the whiskey smuggling business in the Gulf of St. Lawrence, is reported in embarrassed circumstances, and to be offering his creditors 60 cents cash, on liabilities of \$12,000 or more.

THE annual convention of the American Bankers' Association was to have been held at Chicago on the 6th and 7th September. It was, however, postponed by the Executive Council because the monetary stringency necessitated the presence of officers at their posts. It has now been fixed for the 18th and 19th days of October.

Happy is the man who has a good memory for names and faces, for unto him shall the work of getting business be easy. The man who comes into a store where he is a comparative stranger and gets saluted at once by name, feels that he is considered of some importance is likely to make liberal purchases and call again. "As good a piece of advice as I could give a young man starting in business," said an old and successful merchant the other day, "would be, to tell him to get his customers' names right."

We are showing this month a  
Fine Assortment of . . . .**Colored Laces and Silks  
for Lamp Shades**

Our Warehouse is filled with

**"STOCK BRIGHTENERS"**

from garret to cellar.

And we are at the disposal of wide awake merchants  
who appreciate the necessity of keeping  
their stocks interesting.**MACABE, ROBERTSON & CO.**