

## Mercantile Summary.

### TRADE OPPORTUNITIES.

Enquiries received by the Canadian section of the Imperial Institute, London, 27th March, 1902: A house in Hamburg, Germany, wishes the names of Canadian exporters of pigs' head in pickle and feet in salt; also bacon. A maker of vulcanite pens, nibs, and other stationery lines is prepared to appoint capable Canadian resident agent. A British firm wishes to secure a Canadian agency in white mouldings for pictures; hardwood mouldings, mouldings for mantels, etc. A maker of deed and cash boxes, etc., seeks Canadian resident agent to introduce their goods.

MRS. N. CHASE, carrying on a moderate general business at Hartland, N.B., has written her creditors asking an extension of four and eight months. Her husband was formerly engaged in a saw milling business unsuccessfully.

PROMINENT citizens of Parry Sound are asking the Dominion Government for a grant for the construction of an additional dock, and for repairs to those already in existence. About \$25,000 will be required for these purposes. They also want a subsidy for that section of the James' Bay railroad lying between Parry Sound and Sudbury.

THE Telfer Manufacturing Company are about to build a two-story factory building in Toronto at a cost of \$13,000.

THE Shawenigan Water and Power Company, Montreal, have decided to make an issue of \$3,000,000 worth of thirty-year first mortgage gold bonds at 4½ per cent., the object being to retire the present outstanding 5 per cent. bonds to the amount of \$1,500,000, and to obtain funds for the extension of operations in Montreal.

WE learn from the Maritime Merchant that the Hartt Boot & Shoe Co., recently filled a large order for shoes from a merchant named Grandy, in Cape Colony. Mr. Grandy is a former St. John man, and saw some shoes made at the Fredrickson factory, and was so taken with their superior quality that he wrote direct to the factory enclosing the order. By the same steamer, bound for Capetown, The John Palmer Company sent out a lot of larrigans and moccasins, this being a trial shipment.

THE Dominion Government Railway Committee has conceded to a request of the Canada and Michigan Bridge and Tunnel Company for a two years' extension of time in which to begin work on the new bridge from Windsor to Detroit, after the consent of the United States Congress, which is necessary before the enterprise can be undertaken, shall have been obtained. Such consent, however, will have to be obtained within five years. The Canada Southern Railroad has also been granted by the Railway Committee of the Dominion Government an extension of time for the construction of certain branches, of three years for beginning work, and five for completion.

IN Goderich there are two assignments to notice this week. One of them is that of St. George Price, who succeeded his father in the boot and shoe line in the summer of 1895, and did a nice trade until a fire in his premises, in January last, caused him considerable loss.—John Morris, who has been four years in the planing mill business, is the other party. He never made much money, and the result of his attempt is as stated.

It is fourteen years since P. E. Ryan left Tillsonburg and went to Port Rowan, where he opened a hardware store. About three years ago he thought he would improve his position by removing to Port Dover. Now he finds that he has made a mistake in so doing and in discouragement assigns owing \$2,800. He has nominal assets not quite equal to this amount.—W. W. Adams began tailoring in Russel in February, 1894, but found too much competition there. Two years later he went to Newburg. This did not help him, and an assignment is his recourse.—Another assignment is that of Isaac Richardson, drover, Millbrook.

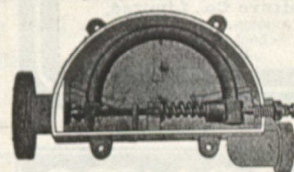
ALL those who had the pleasure of knowing him, and thousands of others who admire integrity in business and in municipal office, will have learned with deep regret of the sudden demise of Mr. Frank J. Hart, the well known Montreal wholesale fruit dealer, which took place from apoplexy in Colorado. He was the originator of the plan of bringing fruit vessels direct to Montreal, which has resulted in that city becoming such an important distributing point for Mediterranean fruits. As chairman of the Fire Committee of the Montreal City Council last year, he made a name for himself as an able administrator and his efforts on behalf of an efficient fire brigade will long be remembered. Mr. Hart was only fifty years of age, and leaves a wife and four children.

FROM a weekly letter, of which we have received a copy, issued by Aemilius Jarvis & Co., Toronto, dated 4th inst., we gather the following very sensible remarks on the speculation craze, which has swept over the country: "The marked and rapid advance in some stocks shows that much speculation is going on. We regret that such a craze for speculative buying should exist, and we do not wish to encourage it. On the contrary, we strongly advise our friends to buy at the present time for investment only, or at least to put up sufficient money to place their holdings out of range of a big drop. From the numerous enquiries we have had from shareholders of both companies, we can see that the directors of both Dominion Coal and Dominion Steel will have a most complex question to deal with in the very near future. The Steel shareholders will undoubtedly insist on some advantage from their option to lease the Coal Company's assets, and we can see that the difficulties of adjusting the two interests will be greatly complicated the higher either stock goes."



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—"You'd make a pretty good clerk," said the employer, sarcastically, "if you only had a little more common sense." "Indeed!" replied the clerk. "But did it ever occur to you that if I had a little more common sense I wouldn't be a clerk at all?"—Philadelphia Record.

—"Let us make the capital stock \$1,000,000.00," said the first promoter. "All right," said the second, who was preparing the prospectus on the typewriter. "Will it be hard to increase that capital?" asked the first. "No, indeed. All I have to do is to hit this key a few more times."—Baltimore American.