

Wanted and For Sale Column

This column is open free of charge for advertisements of "Help Wanted" or "Positions Wanted." For all other advertisements the charge is 3 cents per word per insertion.

SALESMAN WANTED

WANTED, first-class piano salesman for Hamilton, Ontario. Good salary and permanent position to the right man. Apply the R. S. Williams & Sons Company, Limited, 21 King Street East, Hamilton, Ontario.

ALERT, hard working, thoroughly reliable young man, age 26, returned from overseas, desires position as phonograph salesman. Good references. Apply Box 200 Canadian Music Trades Journal.

SPECIAL ON STEEL NEEDLES

We have
Five Million Needles

now at Peterboro, Canada, for immediate delivery, packed 100 to an envelope and can sell same F. G. H. Peterboro, Custom, Duty and War Tax paid by us, at the following prices:

30 thousand lots	55c.	per thousand
100 thousand lots	52c.	per thousand
500 thousand lots	50c.	per thousand
1 million lots	48c.	per thousand
Entire 5 million lot	45c.	per thousand

Lucky "13" Phonograph Co.

46 East 12th Street

New York

SSMART young man, age 21, desires position in music business—3 years' experience with largest music house in Canada. Apply Box 201 Canadian Music Trades Journal.

SALESMEN wanted for Vancouver, Calgary, Edmonton, Regina, Saskatoon and Winnipeg. Apply Mason & Hirsch, Limited, 230 Yonge St., Toronto.

"International" Motor

is the silent running motor, built in Canada on the right principles, best of material and correct workmanship. It is not a cheap imitation but a high-class production, manufactured by

INTERNATIONAL MACHINE & MFG. CO., LTD.

111 Adelaide St. W., Toronto, Ont.

Enquiries solicited.

DECALCOMANIA

TRANSFER Name Plates and Trade Marks

for PIANO and TALKING MACHINE
manufacturers, also dealers

YOUR NAME on a talking machine. Mr. Dealer, brings the owner back to you for records, and his friends to you for a machine.

Samples, suggestions and sketches furnished free. Write to-day.

MADE IN CANADA by

CANADA DECALCOMANIA COMPANY, LTD.
364-370 Richmond Street West, TORONTO, CANADA

Are You Ready for Your Early Fall Trade



We are daily receiving our new stocks and have some wonderful offerings in IMPORTED and AMERICAN goods.

Special Offering of French Violins

Stradivarius model; dark brown varnish; ebony fittings throughout; excellent tone.

\$10.00 each

Extra Special Offering of European Violin Bows

Well haired; well fitted; strong sticks.

\$7.00, \$10.00, \$12.00 and \$15.00 per doz.

**PLACE YOUR ORDERS EARLY
SUPPLY LIMITED**



You are cordially invited to make our warehouses your headquarters during Exhibition—A convenient place to meet your friends, write your letters and a telephone at your disposal. Adelaide 3299.

BEARE & SON

(Wholesale Only)

117 King St. W., Toronto, and London, England