

FOR PROFIT

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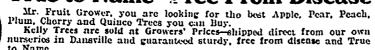
533William St., MONTREAL, Que.

SMALL FRUIT **PLANTS**

Gooseberries, Josselyn! Josselyn!! Red Jacket, Downing, Pearl, Houghton.-Currants, Perfection! Perfection!! Ruby, Cherry, White Grape, Lee's Prolific, Champion, Black Naples, Black Victoria, Boscoop.-Raspberries, Herbert! Herbert!! Herbert!! Herbert!! Grape, Black Olden Queen, Strawberry-Raspberry, — Garden Roots, Asparagus, Rhubarb. Write for Catalogue.

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For 28 years we have had the name of knowing how to grow trees right. For B years we have had the name of knowing how to grow trees right. From seedling to freight car we watch our own trees presently and know we are shipping just what you order. We have an up-to-date nursery plant and can ship all orders promptly, as well as grow and ship at a low cost. We give you every advantage on price. Plant apples this fall.

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You'll never regret planting Kelly Trees



than unwrapped as any packer skilled in both methods will testify. The fruit stays where it is placed.

As to the benefit to the fruit of wrapping, there is no question. It prevents the rapid spread of disease, the fruit keeps longer, it is protected from outside influences, as sudden changes of temperature and excessive moisture. It tends to pre-vent the apples bruising one another, it makes an elastic but firm pack much less liable to shift than unwrapped fruit, and it gives a more finished appearance to the package. It presumes a high grade pro-duct so finding a readier sale and a higher price.

In wrapped fruit, the top of the box should be packed last, while in unwrapped fruit the top is packed first. Packing the top of wrapped fruit first is a poor method. It wastes time and should be discouraged.

PACKING FOR EXHIBITION.

Packing for exhibition is essentially the same as commercial packing in so far as the actual operation is concerned. Great care should be taken, however, to choose only apples that are as near perfect in regard to color and freedom from blemishes as it is possible to get them. A single wormy apple in a box is enough to disqualify that box in the eyes of most judges, if the competition is at all keen.

It is good practice to clip the stems of the top layer of apples so that the apples may be packed stem end up. They present a better appearance than if packed calyx-end up.

In competitions where more than one box is called for, have the same pack and the same number of apples to each box. In fact, have the boxes as nearly alike in every respect as possible. Unitormity counts many points in judging.
Before shipping your fruit to the exhi-

bition, take every precaution to ensure its arrival in perfect condition. It is a good plan to line your boxes with corrugated paper, double wrap your fruit, and re-pack at the exhibition. It takes only a short train journey to loosen up what looks like a perfect pack. Needless to say the pack should be firm at judging time.

Above all things keep to the letter of the rules as given in the prize list. In close competitions judges often have to resort to technicalities to simplify their work, and if you don't agree with the judges' decision—don't kick. He has a

thankless job at best.

Items of Interest

Philip J. Gabler. Cargo Inspector for Canada at Liverpool, reports in the Census and Statistics Monthly as follows. "It will be generaly admitted that in these days of keen competition continued improvement is necessary if we are to hold our own or keep ahead, and I would like to call the attention of Canadian packers to the fact that the Western New York State people are making a big effort to capture the best of this market. Their fruit is of very good quality generally, and very well graded, and they go sometimes to the extent of what may be termed fancy packing in bar-rels (i.e., fancy paper lace for the face of the barrels and a pad at top and bottom.) These apples easily command top prices."

An association with 50,000 or 100,000 barrels to sell can command a better price than an association with 2,000 to 8,000 barrels, because the cost of making sales in large bulk is much less than the cost of making a number of sales in small bulk.