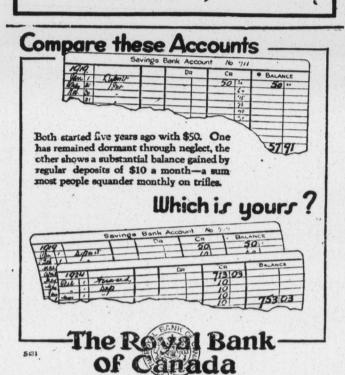


OLD CHUM The Tobacco of Quality



Newcastle Branch

Thomas Clarke, Manager



After a strenuous day at the office-Invigorating as a sea breeze!

Advertising and business are close partners. They are responsively sympathetic. In the times of the vears ago advertising was good in periods when business was good, and if there was a panic advertising slumped. Now there is less indication that business affects adverfising in as great a degree as advertising affects business. In the old times merchants, for example: advertised in the local papers liberathy when business was high, spirits high, cash plentiful and when they "felt they could afford to spend money with the newspapers." But that era has passed.

Business men put their first rank business indgement, sense, skill into their advertising campaigns; for on these advertising campaigns depends the volume of their business. Competition is sharp; if business is good they advertise to keep it so and to get their .. wn shere and a little more if possible of what's deing in the trading line; if business is "o";" then they realize the absolute necessity for advertising for The a number of good reasons.

ADVERTISING AND BUSINESS . people, they know, are then eagerly looking for the best places and the best prices; the business is not humorist. He sent a selection of his plentiful enough to go around with original jokes to the editor of a news two or three liberal helpings and paper and confidently awaited a rethey resort to attractive, intense, emphatic advertising to get the when he received a letter, obviously largest possible proportion of what

put advertising into the business a small note, as follows: system only when he thought the it, nowadays he feeds his business a have not seen yet." regular diet of advertising to keep its circulation normal, its strength vigorous, its growth steady; he gives it the extra treatment when he

finds that a tonic or a stimulant is most required. Business men are coming to the

sane view of advertising as an element, a vital, everyday; regular steady element in business.

SCOTT'S EMULSION GIVE SCOTT'S REGULARLY

Wheat-Eating People

Canadian farmers grow the bes wheat in the world and Canadians naturally eat more wheat than any other race of people, considerably strange to say on the average an the people of the United States The following table shows succinc tly the number of bushels per capita eaten by various races and people: Canada 95: France 79: United Kingdom, 6.0; Australia, 5.5; United States, 5.3; Argentine, 5.2; Chile 3.4; Sweden, 2.5; Germany, 3.2; British India, .8; Mexico, .8; Japan

World's Deepest Mine

The deepest mine in the world is he Morro Velho, Brazil. It has reach d a vertical depth of 6,426 feet beow the surface of the earth. This reat depth is attained not by one to follow the 45 degrees pitch of the ment. lode with which it is connected by

depth of 5,400 feet has been reached; while in Michigan there is copper mine which is one mile deep vertically. In South Africa there is mine where the engineers are plan ing to sink a shaft to a depth of

Choppy Bits

No war is over until the allies ain feel friendly toward one another

it isn't recorded that any people became great by scoffing a

... ws have teeth. The trouble is e many are the kind that come

i smate for Sugar

ie sweetening world has been made y the United States Department of criculture-that large quantities of chemical known as inulin can be extracted from artichokes, and that Artichokes want practically no cultivation, and are regarded more as useless weeds than anything else North America, though the Indians

Careful experiments are being made to see how far inulin can be used as a substitute for sugar, which

sed them as a food before the white

nen arrived.

The Editors Reply

Simpkins considered himself mittance. His excitement ran high from the newspaper office.

He opened it with feverish haste. In the old times the business men There was no cheque, however, just

"Dear Sir .- Your jokes received system was strong enough to stand Some we have seen before; some we

A Hot Argument

-Never helps develop cool judg-Is a poor way to make warn

friends. -Seldom settles any real differ-

ences. -Cannot be conducted in low

-Means tongues in high with rains in neutral. -Never smothers any old animosi-

-Seldom increases any one's self

SENATE VACANCIES OHIO BOYS SPEND WILL BE FILLED

Hon. A. B. Copp or Hon. W. E. Foster May Get New Brunswick Appointment.

A despatch to the Toronto Ma:1 and Empire, under Ottawa date line, declares that before the prospective Dominion general election the Government will fill the present vacancies in the Senate. There are nine seats now vacant two in the Prince Edward Island quota, one in New Brunswick, two in Quebec two in and Empire despatch mentions the Dillowing as possible appointments to these vacancies:

Sinclair and J. J. Roches, M. P. nd Hon. W. E., Foster.

Quebec-Hon. Jacques Bureau. kin, W. M. German and W. D. Euler, vacation ground during haft but a series of five, staggered all members of the present Parlia-

Alberta-Hon. Philippe Roy. now Commissioner General in Paris: W. In India there is a mine in which A. Buchanan and Hon. Frank Oliver.

100% PURE LYE

VACATION IN N. B. Reach New Mills in Two Special Cars to Camp Several Weeks

A camp for the sons of wealthy citizens of Cleveland, Ohio has been established at New Mills. between Campbellton and Bathurst, on the North Shore, and recently two spec ion site, according to A. H. Lindsay

"This camp is ideally situated," Mr. Lindsay said "and offers these Ontario and two in Alberta. The Mail boys every opportunity for heathful recreation, including baseball. swimming, Ashing and hunting Horseback riding is included. There Prince Edward Island-Hon. John is a staff of experts in charge and the boys are delighted with it. They New Brunswick-Hon. A. B. Copp will remain there for several weeks vet. It costs quite a bit of money to bring these boys down here but it is Sir Lomer Gouin and Hon. Dr. Beland only another indication of the grow Ontario-W. G. Raymond, Dr. Ran. ing popularity of this province as summer months."

INDEED HE WOULD

There were three of them-an Englishman, an Irishman, and a Scotsman; and they had been discussing the relative values of their respective nationalities

"Well well," said the Englishman who was bent on an amicable solution of the question, "I'm proud of not an Englishman I would-well, I would be an Irishman."

"And sure," replied the Irishman, quite ready to return the compliment 'If I were not an Irishman-I would e an Englishman."

"And new what would you be it you were not a scotsman," continued the Englishman, addressing the

Scotsman?" repeated the latter. Weel, if I werena' a Scatchmanah. I wad be just dem weel ashamed adaptable to the climate of the United

Puts lavour (Tavour Home Cooking

Don't think of Mustard merely as a spicy relish to enjoy with cold meat.

Mustard is a seasoning to be used as widely as you use salt and pepper.

Mustard brings out the natural hidden flavours of cooked dishes and, adding its own flavour, gives them a new zest

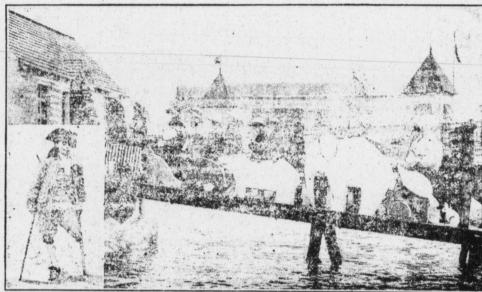
olmans Mustard aids digestion

Nut-Flavored Potatces

The homely Irish potato may soon lose its simplicity and adopt sophisticated foreign manners if experiments now being conducted by the C. S. Department of Agriculture suceed. 7 7 1

Agricultural explorers have brought from the high Andes of Columbia and Peru rare varieties of notatoes that have a flesh as yellow as butter and a delicious nutty flavor. The tubers are a little smaller than the North American variety. Experts of the department are now engaged in crossing the new Andean potato with the common "spud". It is hoped that new forms will be developed that will combine the flavor and color of the Peruvian potato with the size and reliabitity of the North American tuber, and one that will be readily

Alice Discovers New Wonderland at Wembley



"The animals went into the Ark in case it should rain." "Long John Silver was also there."

goes everywhere and never gets old or tiresome." This sly reference to his age effectively subdued the Walrus, who now relapsed into silence, and didn't say another word until they were seated in the little train and elow-ly pulling out of Banff. The now relapsed into silence, and didn't say another ord until they were scated in the little train and riow-pulling out of Banff.

It would take too long to describe all the things they were a still the word and the little train and riow-pulling out of Banff.

It would take too long to describe all the things they like—I'm quite satisfied."

saw or all the wonderful people they met, but they had such an interesting time that Alice soon forgot all about her cabbages and sealing-wax.

And so they went home, and the funny part of it is, had such an interesting time that Alice soon forgot all all.

"I know what we'il do," said Alice, "let's go to Wembley for?" asked the Walrus, who was always asking foolish questions anyway.

"I want to see the sailing ships and sealing-wax and cabbages and kings," replied Alice.

"Ha, ha," laughed the Walrus, 'you won't see any sealing-wax there, it's all at Madame Tussauds and I have my doubts about the cabbages, too."

"Well, I shall see lots of sailing ships and kings," and kings, watchering to cry, for she was very fond of Rocky Mountains for the sail sail see lots of sailing ships and kings," of Rocky Mountains for the sail should come along and wash off all their paint.

Of course, they saw lots of other things, too — the Rocky Mountains for instance."

Nother Goose, Sir Francis Drake, Robinson Crusoe and Man Friday, Humpty Dumpty, Little Bo Peep, Jack and about but never met before. And they saw the animals going into the Ark which Noah had provided for them in case a rainy day should come along and wash off all their paint.

Of course, they saw lots of other things, too — the

have my doubts about the cabbages, to."

"Well, I shall see lots of sailing ships and kings," said Alice starting to cry, for she was very fond of cabbages, "and, anyway, if you go to the Exhibition abone you won't be able to get in to Treasure Island as they don't admit adults unless they are excorted by children."

"Oh, all right," said the Walrus, who, being 182 years old, no longer regarded himself as a child and had secretly wanted to go to Treasure Island all the time.

So away they went.

When they arrived at Treasure Island they found a real train—not a very big one, it is true, but, never teless, the realest train in the world—puffing like a grampus, at a little station labelled Beaff, as if anxious to get on its way around Wooderland.

"Look," said Alice, "they saw lots of other things, too — the Rocky Mountains, for instance, and the Golden Hind.

"While we're about it," said Alice, when they had seen all there was to see at Treasure Island, "we might as well go in and see the "Canadian Pacific Pavilion. Everybody goes there, you know." So in the time.

So away they went.

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"Look," said Alice, "they saw around work with that they have in Canadian Pacific Railway, and that they had put up this building and made Treasure Island in order to let the boys and girls in England linow what a fine country Canada is. But it presently began to get dark and Alice had to take the Walrus, when they of outside.

"That ain't Peter Pan," said the Walrus, whose education had been sadly neglected, "that's a Canadian Pacific engine."

"I don't care," answered Alice, starting to cry again, for like all over now."

cation had been sadly neglected, "that's a Canadian Pacific engine."

"I don't care," answered Alice, starting to cry again, for like all modern children, she hated to be contradicted by her elders, "it's called Peter Pan because it called her annoyed because Alice had refused to allow him to go into the Ark with the other animals, say reference to his age effectively subdued the Walrus, "or many kings either."