



Please write a separate letter  
for each subject under cor-  
respondence.

## COMMISSIONER OF COMMERCE

OTTAWA, May 12, 1921.

IN REPLY REFER TO FILE No. 26099.

CANADA

Lieut. General,  
Sir Arthur W. Currie, G.C.M.G., etc.,  
Principal,  
McGill University,  
MONTREAL.

Dear Sir,-

I beg to acknowledge receipt of your letter of the 10th. inst., and in reply would say that the modification of your commercial course which has been in my mind is, that it should be made to include such subjects as the preparation of documents required in connection with foreign shipments, packing, marking, etc. Perhaps also such subjects might be included as ocean and rail transportation, and a closer study of export trade and the main points which make for success in it. In connection with your engineering laboratory, you might be able to give a course in practical packing which should be quite invaluable, as one regrets to say that it is one of the features in connection with export trade that is sadly neglected in this country.

This is only a brief outline, but it seems to me in looking over the subjects included in the commercial courses in Canadian universities, that with small additions they could be made extremely valuable to a wider circle of those intending to follow a business career in some form or another. Of course, what is in my own mind, is to put the business of exporting upon a scientific basis, and I feel sure that an exporter who has had the advantage of a commercial course in such a university as McGill, is very much better fitted and more likely to carry this