

BRITISH COLUMBIA

meat, Geoduck neckmeat, Salmon, Prawns, Scallops
 Annual Sales Range: 10 – 15M
 Percentage of Sales Exported: 90%
 Number of Employees: 20 – 60 (Seasonal)
 Type of Business: Processor, Exporter, Importer, Wholesaler/Distributor
 Production Period: Year round
 Countries of Interest: Japan, Taiwan, Hong Kong, United States, Korea, Singapore, China, Phillipines

KENWEST ENTERPRISES LTD.

1604 – 750 West Pender Street
 Vancouver, BC
 V6C 2T8
 Contact: Ken Shinozaki, President
 Telephone: 604-688-4211
 Fax: 604-684-3498
 E-mail: kenwest@mindlink.bc.ca
 Products: Sea Urchin (red & green) — Fresh, frozen, live, roe; Salmon — Fresh, roe, dressed; Crab — Fresh, live
 Annual Sales Range: 25M
 Percentage of Sales Exported: 99%
 Number of Employees: 6
 Type of Business: Exporter, Trader
 Countries of Interest: Japan, Asia

KLAUS SAUSAGE & SALMON HOUSE INC.

708 Island Highway, Box 568
 Campbell River, BC
 V9W 5T9
 Contact: Klaus Koj, President
 Marlies Koj, Manager
 Telephone: 604-287-2444
 Fax: 604-287-4272
 Products: Cold Smoked Salmon
 Percentage of Sales Exported: 80%
 Number of Employees: 6
 Type of Business: Processor, Exporter
 Production Period: Year round

LIMBERIS SEAFOOD PROCESSING LTD.

R.R. #1, 5025 Malamos Road
 Ladysmith, BC
 V0R 2E0
 Contact: Leo Limberis,
 Owner/General Manager

Mike Langlet, Plant Manager
 Telephone: 250-245-3021
 Fax: 250-245-3603
 E-mail: lcross@island.net
 Products: Manila Clams, Oysters (shucked) — Fresh, portioned
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: 85% (varies)
 Number of Employees: 15 – 50
 Type of Business: Processor, Aquaculture, Exporter, Wholesaler/Distributor
 Production Period: Year round
 Brands: North Cove
 Countries of Interest: United States

LIONS GATE FISHERIES LTD.

4179 River Road
 Delta, BC
 V4K 1R9
 Contact: Jack Waterfield, President
 Jim Kloschinsky, Vice President
 Telephone: 604-946-1361
 Fax: 604-946-0944
 E-mail: jwaterfi@direct.ca
 Products: Pacific Salmon — Fresh, frozen, canned, smoked, dressed, troll-caught; Bottomfish, Halibut — Fresh, frozen, dressed; Shellfish — Fresh, frozen, whole-in-shell; Herring Roe — Fresh, frozen; Black Cod — Frozen, headed & gutted
 Annual Sales Range: 10 – 50M
 Percentage of Sales Exported: 70%
 Number of Employees: 50
 Type of Business: Processor, Aquaculture, Trader, Wholesaler/Distributor, Exporter, Importer
 Production Period: Year round
 Brands: Pafisco, Coastal

LOX ROYALE PROCESSORS INC.

2115 Commissioner Street
 Vancouver, BC
 V5L 1A6
 Contact: Valerie Jones, Office Manager
 Telephone: 604-251-9844
 Fax: 604-251-9843
 Products: Salmon (Sockeye, Spring, Chum) — Smoked
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: 5%
 Number of Employees: 10

Type of Business: Processor
 Production Period: Year round

LUXURY SMOKERS LTD.

145 – 6660 Graybar Road
 Richmond, BC
 V6W 1H9
 Contact: Toshiaki Harada, General Manager
 Telephone: 604-278-4409
 Fax: 604-278-4846
 Products: Sockeye Salmon — Fresh, frozen, smoked, salted/dried, dressed
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: 95%
 Number of Employees: 8
 Type of Business: Processor
 Production Period: Year round

LYNMAR SEAFOOD BROKERS LTD.

3422 West 37th Avenue
 Vancouver, BC
 V6N 2V6
 Contact: Peter Browne
 Telephone: 604-261-7541
 Fax: 604-263-1004
 Products: Salmon — Troll-caught; Pacific Halibut, Albacore Tuna — Fresh, frozen; Spot Prawns — Frozen
 Annual Sales Range: 2.5 – 12M
 Percentage of Sales Exported: 70%
 Number of Employees: 5
 Type of Business: Processor, Marketer
 Production Period: Salmon (June – September), Other (Year round)
 Brands: Pacificwild, Lynmar
 Countries of Interest: Worldwide

MAC'S OYSTERS LTD.

R.R. #1, Site 7, Comp 2
 Fanny Bay, BC
 V0R 1W0
 Contact: Gordon McLellan, President
 Jim McLellan, Director
 Telephone: 604-335-2129
 Fax: 604-335-2065
 Products: Clams, Oysters — Fresh, frozen, live; Pink Swimming Scallops — Frozen
 Annual Sales Range: 2.5 – 10M
 Percentage of Sales Exported: 80%
 Number of Employees: 30