

**THE VIRTIS COMPANY**

815 Route 208  
Gardiner, NY 12525

Contact: Mr. S.G. Bart, President  
914-255-5000

Virtis manufactures secondary biotech products including lyophilizers, homogenizers, aerosol photometers, fermenters and cell disrupters. It exports products to Canada but does not import components from Canada. It has a strategic alliance to distribute its products in Canada. It is interested in a strategic alliance to assemble, manufacture or distribute Canadian biotech products in the U.S.

**5.3 NYS University Biotechnology Centers**

Two of New York State's numerous institutions of higher learning have important centers of biotechnological research. Both are interested in working with Canadian companies.

**CENTER FOR BIOTECHNOLOGY**

State University of New York at Stony Brook  
130 Life Sciences Building  
Stony Brook, NY 11794

Contact: Ms. Diane C. Fabel, Assistant Director  
516-632-8521

The Center is a State of New York agency that provides contract research, access to research facilities and technology transfer. They serve as a company "incubator." They can assist in joint ventures, provide incubator space for start-up biotech companies, assist in licensing technologies etc. All of the Center's services are available to Canadian firms.

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**CORNELL UNIVERSITY BIOTECHNOLOGY PROGRAM**

130 Biotechnology Building  
Ithaca, NY 148-53-2703

Contact: Lynn W. Jelinski, Director  
607-255-2300

The mission of Cornell Biotechnology is to pursue programs in research, technology development, education and training, and technology transfer, that address economic development needs. These are applied in environment, especially biodegradation and bioremediation; agriculture,