

British Columbia

ALBION FISHERIES LTD.

1077 Great Northern Way
Vancouver, BC
V5T 1E1

CONTACT: Bruce McCartney, Executive
Director-Marketing
Ray Leitch

TELEPHONE: 604-875-9411

FAX: 604-875-0644

SALES OFFICES/AGENTS: In BC: Vancouver,
Victoria, Kelowna

PRODUCTS: Spot Prawns — Frozen, troll-
caught; Salmon — Fresh, frozen, dressed, troll-
caught; Halibut — Frozen, dressed; Clams —
Live, whole-in-shell; Sablefish — Frozen, dressed

ANNUAL SALES RANGE: 10–50M

PERCENT OF SALES EXPORTED: 5%

TYPE OF BUSINESS: Processor; Exporter;
Trader; Wholesaler/Distributor

PRODUCTION PERIOD: Seasonal

APPA SEAFOOD LTD.

P.O. Box 6
Sechelt, BC
V0N 3A0

CONTACT: Berndt Rindt, President

TELEPHONE: 604-885-2772

FAX: 604-885-5603

PRODUCTS: Salmon — Fresh, frozen, smoked

ANNUAL SALES RANGE: 0.5–2.5M

TYPE OF BUSINESS: Trader

PRODUCTION PERIOD: January–December

BRANDS: Appa Smoked Salmon; Pacific
Supreme

AQUATEC SEAFOODS LTD.

820 Shamrock Place
R.R. #1, Site 28, C.2
Comox, BC
V9N 5N1

CONTACT: Paul Vroom, President

TELEPHONE: 04-339-6412

FAX: 604-339-4951

PRODUCTS: Salmon — Smoked bacon;
Salmon — Fresh, frozen; troll-caught; Oysters
(shucked) — Fresh, frozen, canned

ANNUAL SALES RANGE: 0.5–2.5M

PERCENT OF SALES EXPORTED: 40%

NUMBER OF EMPLOYEES: 24

TYPE OF BUSINESS: Processor; Engaged in
aquaculture; Exporter; Wholesaler/Distributor

PRODUCTION PERIOD: Year round

ARCTIC SEAFOOD PRODUCTS LTD.

3777 Keith Street
Burnaby, BC
V5J 3B9

CONTACT: John Hurmuses, President

TELEPHONE: 604-433-6020

FAX: 604-433-5453

PRODUCTS: Roe — Fresh, frozen; Salmon —
Fresh, frozen, dressed; Clams & Bivalves —
Fresh, live, roe, speciality pack, whole-in-shell

ANNUAL SALES RANGE: 0.5–2.5M

PERCENT OF SALES EXPORTED: 70%

NUMBER OF EMPLOYEES: 50

TYPE OF BUSINESS: Processor; Trader;
Wholesaler/Distributor; Exporter

PRODUCTION PERIOD: Year round

ASTRA INDUSTRIES INC.

329 Railway Street
Vancouver, BC
V6C 1A5

CONTACT: Carl MacRae

TELEPHONE: 604-669-3741

FAX: 604-669-9732

PRODUCTS: Salmon — Fresh, frozen, canned,
smoked, portioned, roe, dressed, speciality
pack, troll-caught; Cod, Sole — Fresh, frozen;
Herring — Roe

ANNUAL SALES RANGE: 50M+

PERCENT OF SALES EXPORTED: 40%

NUMBER OF EMPLOYEES: 40

TYPE OF BUSINESS: Processor;
Wholesaler/Distributor; Exporter

PRODUCTION PERIOD: Year round

BRANDS: Astra

BAYNES SOUND OYSTER COMPANY LTD.

P.O. Box 159
Union Bay, BC
V0R 3B0

CONTACT: Joe Tarnowski, Owner

TELEPHONE: 604-335-2111

FAX: 604-335-0515

PRODUCTS: Clams, Oysters — Fresh

ANNUAL SALES RANGE: Less than 0.5M

PERCENT OF SALES EXPORTED: 50%

NUMBER OF EMPLOYEES: 10–12

TYPE OF BUSINESS: Processor; Engaged in
aquaculture; Exporter; Wholesaler/Distributor

PRODUCTION PERIOD:

Year round

BRANDS: Baynes Sound Oyster Co. Ltd.

BELLA COOLA FISHERIES LTD.

9829 River Road
Delta, BC
V4G 1B4

CONTACT: Tim Turyk, President

Nigel Cutler, Sales Manager

TELEPHONE: 604-583-3474

FAX: 604-583-4940

PRODUCTS: Pacific Salmon (wild) — Fresh,
frozen, canned, roe, dressed, gift pack; Pacific
Herring — Roe

ANNUAL SALES RANGE: 10–50M

PERCENT OF SALES EXPORTED: 75%

NUMBER OF EMPLOYEES: 200

TYPE OF BUSINESS: Processor

PRODUCTION PERIOD: Herring:

March–July; Salmon: July–November

BRANDS: Canned product — buyer's brand;
Gift pack — Pacific Natural; Frozen — Bella
Coola

BLUNDELL SEAFOODS LTD.

11351 River Road
Richmond, BC
V6X 1Z6

CONTACT: Benny Yiu

TELEPHONE: 604-270-3300

FAX: 604-270-6513

PRODUCTS: Salmon — Fresh, frozen, smoked,
dressed, troll-caught; Halibut, Bottomfish —
Fresh, frozen, dressed; Shellfish — Fresh,
frozen, live, whole-in-shell

ANNUAL SALES RANGE: 10–50M

PERCENT OF SALES EXPORTED: 50%

NUMBER OF EMPLOYEES: 35–60

TYPE OF BUSINESS: Processor;

Wholesaler/Distributor; Exporter

BRITISH COLUMBIA PACKERS LIMITED

P.O. Box 5000
Vancouver, BC
V6B 4A8

CONTACT: Ike Baart, V.P., Export Sales

TELEPHONE:

604-277-2212

FAX: 604-241-3461

PRODUCTS: Pacific Salmon — Fresh, frozen,
canned, roe; Tuna — Canned

ANNUAL SALES RANGE: 50M+

PERCENT OF SALES EXPORTED: 50%

NUMBER OF EMPLOYEES: 2,000

TYPE OF BUSINESS: Processor; Engaged in
aquaculture; Trader; Exporter

PRODUCTION PERIOD: July–September

BRANDS: Cloverleaf; Paramount; Rose Marie;
Universal