

Appendix A

CANADA-MALAYSIA BUSINESS VENTURES

A SAMPLE LISTING OF CANADIAN REPRESENTATIVE OFFICES AND JOINT VENTURES IN MALAYSIA

COMPANY	ACTIVITY
Acrim Sdn	Consulting/Trading; regional representative office
ALPAC (Malaysia) Sdn Bhd (subsidiary of WinterHawk Developments Ltd.)	Water, industrial waste water and sewage treatment systems and environmental engineering, with Malaysian interest.
Aluminum Co. of Malaysia, Petaling Jaya	Aluminum smelting; joint venture between Alcan (64 percent) and a public listed Malaysian company.
Bank of Nova Scotia	Banking
Bata (Malaysia) Bhd Klang	Shoe manufacturing; joint venture between Bata (65 percent) and Malaysian interests (two factories).
Bell Canada International, Petaling Jaya	Development and marketing of Customer Automated Billing Systems (CABS); joint venture with Syarikat Telekom Malaysia (STM).
Bercha International Inc., Kuala Lumpur	Remote sensing; joint venture with Antah Holdings.
Columbia Chrome Industries Ltd. Petaling Jaya	Customized hard chroming and hydraulic repair services; joint venture between Columbia Chrome of Canada (50 percent) and Tractors Malaysia (49 percent).
Gemtex Malaysia Sdn Bhd	Manufacturer of coated abrasive resin fibre discs and Trim-Cut; joint venture between Gemtex Company Ltd. and a Malaysian company.
Jamesway	Poultry incubators; regional representative office
Kompass Computer Systems Sdn Bhd	Computer consultancy, information services; regional office