

YEAR	ANNUAL GROWTH RATE (%)	TOTAL GROWTH MULTIPLIER
0	BASE	
1	4	SHORT ↓ 1.41
2	5	
3	7	
4	10	
5	10	
6	8	MEDIUM ↓ 1.91
7	7	
8	6	
9	5	
10	5	
11	5	LONG ↓ 3.11
12	5	
•	•	
•	•	
•	•	
20	5	

FIG 5-3 Example Growth Rate Table

LOCATION	SUBSCRIBER DEMAND				GROWTH FORECAST			REMARKS
	(a) RESIDENTIAL	(b) BUSINESS	(c) PCO	(d) TOTAL (a+b+c)	(e) SHORT (5 yrs)	(f) MEDIUM (10 yrs)	(g) LONG (20 yrs)	
SOME TOWN	2	3	2	7	10	14	22	

FIG 5-4 Typical Worksheet for Growth Forecast