

EXAMPLES OF RATES FOR SELECTED ORIGIN/DESTINATION PAIRS:
 OCCASIONAL AND LARGE ANNUAL VOLUME FULL LOADS
 (rates in \$Cdn. per cwt.)

	Motor Carrier (tariff bureau membership) Occasional Full Load	+ Motor Carrier (tariff bureau member) Large Volume Full Load (avg. 15% discount)	Motor Carrier (non-member to tariff bureau) Occasional Full Load	Transportation Broker (backhauler) Occasional Full Load	++ Rail Large Volume Full Load
Vancouver-Spokane (400 miles)	7.10 *	6.03	1.92	2.23	2.50
Calgary-Seattle (700 miles)	12.52 *	10.64	3.43	3.25	5.84
Vancouver-San Francisco (900 miles)	11.68 **	9.93	3.80	3.00	5.83
Kelowna-San Francisco (1100 miles)	11.68 **	9.93	4.86	3.50	6.87
Vancouver-Los Angeles or Edmonton-Denver (1300 miles)	13.53 **	11.50	5.65	5.48	7.26 9.00
Vancouver/Calgary-Phoenix (1500 miles)	15.37 **	13.06	6.06	5.82	9.15
Vancouver-Tucson (1700 miles)	15.97 **	13.57	6.51	5.99	9.54
Prince Rupert- San Francisco (1900 miles)	11.68 **	9.93	6.60	4.75	NA
Prince Rupert- Los Angeles (2100 miles)	13.53 **	11.50	NA	5.50	NA
Vancouver-Houston (2400 miles)	25.66 **	21.81	9.70	6.11	13.47

CAUTION: THESE RATES ARE NOT TO BE TAKEN AS FIRM QUOTES BUT ONLY AS ILLUSTRATIONS OF THEIR RELATIVE MAGNITUDE AS OF MAY, 1985. ILLUSTRATED RATE PROGRESSIONS APPLY WHEN AVERAGING CARRIERS IN A MODE BUT NOT NECESSARILY FOR INDIVIDUAL CARRIERS DUE TO COMPETITIVE CIRCUMSTANCES IN CERTAIN MARKETS.

* Pacific Inland Tariff Bureau
 ** Rocky Mountain Tariff Bureau

+ F.A.K. rates were not available. Quoted rates are for STCC class=100.
 ++ F.A.K. rates were not available. Quoted rates are for commodity class "office machinery", class=65.