

You May Still Catch Some Premiums

Prices have dropped, but shippers should still call or wire us for bids for shipment by a certain date. Heavy grain movement will soon lessen chances for premiums. Get in touch with us for Best Results.

BLACKBURN & MILLS

(A. M. BLACKBURN) (D. K. MILLS)
531 Grain Exchange Telephone Main 46 Winnipeg, Man.

GRAIN GROWERS!

We are specialists in the handling of carlot shipments. Forward your cars, "Notify the Pioneer Grain Co. Limited." That will enable us to obtain best results for you and to check up the grading closely on arrival of the car here.

Shipments handled strictly on commission or net bids wired out at any time desired. Large advances on bills of lading and adjustments promptly made, accompanied by Government Certificate. Licensed and bonded.

THE PIONEER GRAIN COMPANY, Ltd.
THIRD FLOOR D, GRAIN EXCHANGE, WINNIPEG

Grain Shippers!

Over fifty years' experience in the grain trade of Canada and the facilities to enable us to give every necessary attention to all carlot shipments entrusted to our care are a guarantee to you of satisfactory results.

Bill your cars "Notify James Richardson & Sons, Limited." That will enable us to see that your shipment has dispatch, check up grading and make prompt disposition in accordance with your wishes. We are prepared to handle cars strictly on commission or to wire out net quotations, if desired. Liberal advances and prompt adjustment with Government Certificate. Any Banker will tell you our standing in the grain trade is the very highest. Write us for desired information re shipping and disposition of grain in carload lots. If you haven't already one of our Data for Grain Shippers, let us send you one. It will be of value to you.

COMMISSION DEPARTMENT

James Richardson & Sons, Limited
GRAIN EXCHANGE, WINNIPEG GRAIN EXCHANGE, CALGARY



Why Not Try The Galloway?

I will let you try this wonderful Galloway engine on your own place absolutely free 30 days. I will save you \$50 to \$300 on the price of your engine.

I have a special proposition to the first ten men or more in every township by which you can partly or entirely pay for your engine. Therefore, before you make up your mind on this engine matter, write to me for my engine book and my best terms. No matter what engine you know about, make up your mind to be thoroughly acquainted with the Galloway engine, Galloway prices, Galloway plans, before you buy any engine of any make.

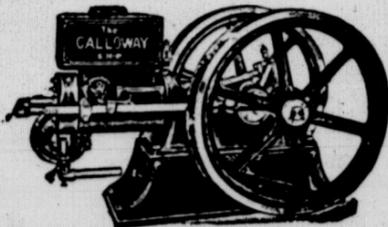
Remember, we make our engines by the thousands in our own great modern factories at Waterloo, Iowa. We charge only factory cost, plus one small profit, and exact cost of freight and duty. That's

how we undersell anybody in Canada, and give you the top-notch of quality at the lowest prices. Believe me you will save a lot of money simply by seeing my engine book. There is every reason for writing me to-day, right when you are reading this ad. Two cents spent that way will put dollars in your pocket.

Write me to-day; say, "Galloway, give me your special proposition and free book."

WM. GALLOWAY, Pres.

Wm. Galloway Co. of Canada Ltd.
Dept. G.G. WINNIPEG, MAN.



Cushing's Manual of Parliamentary Procedure

This manual should be studied by all members of the organized farmers who wish to equip themselves to conduct a public meeting properly and to take part in a debate. It is simply written and easily understood by any person. Nicely bound in green cloth cover—239 pages. Price postpaid—50 cents.

BOOK DEPT. :: THE GRAIN GROWERS' GUIDE :: WINNIPEG

Alberta Section

This Section of The Guide is conducted officially for the United Farmers of Alberta by P. P. Woodbridge, Secretary, Calgary, Alberta

Official Circular No. 8—Calgary Public Market

August 26, 1913.

To the Officers and Members of Union No.

Gentlemen:—For some time past your Executive have been deeply interested in an effort to create an open public market in Calgary, which would enable the farmer to get into direct touch with the consumer. Working towards the same end, the citizens of Calgary organized a strong league and, due largely to the combined efforts of the two bodies, a successful market now seems to be established, and with additional support from farmers during the next few months, the permanency of the market will be assured and will provide a much needed outlet for produce which now goes to waste, as well as better and more certain prices for much produce which at present hardly pays for the trouble of growing.

This alone, however, is not the only point to be considered. There is no reason why this movement, if made a success as a retail market, should not form the nucleus for future development into a large wholesale and retail centre, which would warrant the establishment of a co-operative selling and distributing agency owned and operated by the farmers, and which would handle all lines of produce as the fruit growers of California handle fruit.

The problem which confronted your Executive was as to how could farmers at a distance be provided with facilities for getting their produce on the Calgary market, and at the same time be sure of a square deal and prompt returns. It was felt that at the present time the Central Office could not assume the responsibility itself, and that being the case, it was decided to approach the Grain Growers' Grain company and see if arrangements could not be made with them for the opening of a special commission branch to operate on the market. This they have decided to do, and we take pleasure in advising you that the opportunity is now afforded you to get, through this arrangement with the Grain Growers' Grain company, on to a public market where your produce will be sold direct to the consumer, on the smallest possible commission basis. The arrangement not only assures you a fair cash market price, but provides you with a reliable firm to ship to from whom you are sure of your returns, which experience with other firms has shown was urgently needed to insure many farmers from total loss.

As to suggestions for shipping, there is one point to be especially emphasized. Nothing that is not of a good salable quality will be offered for sale. City Health Inspectors are on the market, and in the event of anything doubtful being received they will be asked to pass upon same and condemn it if necessary. Such articles as butter should be clearly marked with the name of the maker, as it is sold on quality basis and returns will be made accordingly. The butter must be put up in one pound prints, wrapped in butter paper, and should be made as neat and attractive as possible.

At the present time, shipments of live poultry cannot be accepted, such shipments involving arrangements for the killing and plucking of the birds at some outside point before they are brought on the market. All poultry must be carefully bled, leaving the head on, and must be dry picked. Poultry must be starved before killing, and any poultry showing signs of decaying grain or other matter in the crop are liable to

be condemned by the City Health Inspector.

Eggs must be strictly fresh, that is, not more than ten days old at the time of shipment. They should, if possible, be marked with a special stamp of some sort, in order to identify the shipper and thus establish his reputation for shipping a good article. Anyone wishing to get these stamps can have them made to order in Calgary by sending their application to the Central Office of the U.F.A. As all goods are sold under a guarantee those not marked on arrival will be marked before being offered for sale on the market, a record being kept of this mark, so that in the event of complaint by the customer, the shipper of such goods can be located. All eggs must be perfectly clean.

Potatoes should be sorted over before shipment, and no potatoes included below a reasonable standard size. It is also advisable to keep different varieties separate when shipping, not shipping white or pink potatoes together. Remember, if small potatoes, or an excessive quantity of dirt, are allowed to get into the sack, that you will be the loser. Other vegetables should also be standardized to size and variety as much as possible, and made to look as attractive as possible.

Shipments must be made to the Grain Growers' Grain Co., Stall 23, Calgary Public Market, and we would call your attention particularly to the necessity for advising the Company as far beforehand as possible, as to when the shipments are going to be made. No shipment should, on any account be made without having previously advised the Company of your intention to do so. This is an effort to open a public market for you and on the public market there is no provision made for storage. We are starting in a small way, not knowing the amount of support we are likely to receive. When we know what is coming, it is generally possible to provide for it, but in the event of unexpected shipments being received, it is very likely to cause a glut on the market and a break in prices which it would take a long time to re-establish. Every effort will be made to increase our handling capacity and provide a fair market for all that is sent to us.

Remember that on the success of this small beginning the future development of your business very largely depends. Remember also, that the produce being handled is that of the United Farmers of Alberta, and that the people of this city who will buy your goods know that it is U.F.A. produce and are looking for something good. That being the case, ship nothing but the best you have, establish your reputation and maintain the good name of the Association and the company who is assisting you to start a movement, the future possibilities of which can hardly be estimated.

Ship to the Grain Growers' Grain Co., Stall 23, Public Market, Calgary, Alta.

Address all correspondence to the Grain Growers' Grain Co., Produce Department, Box 1669, Calgary, Alta.

GENERAL INQUIRIES

I have received an inquiry from a firm interested in the possibilities of utilizing flax straw for manufacturing purposes and have been asked to obtain samples of flax straw for testing. We would esteem it a favor if any of our members growing flax would take the trouble to pull a root or two when the straw is ripe and send it to this office.

I have also received inquiries from several Old Country brewing firms who are anxious to purchase two-rowed barley for malting purposes. There are big possibilities in this request and we would be glad to learn of any two-rowed barley of good quality that is for sale, and, if possible, to have samples sent in. If two-rowed barley is not available, a first-class sample of six-rowed variety might do, but it would have to be of the best quality. Yours truly,

P. P. WOODBRIDGE,
Provincial Secretary.

Wheat
August 21
August 27
August 28
August 29
August 30
Sept. 1
Oats—
August 26
August 27
August 28
August 29
August 30
Sept. 1
Flax—
August 26
August 27
August 28
August 29
August 30
Sept. 1

No. 1 hard
No. 1 Nor.
Sample wh
No. 2 Nor.
No. 2 Nor.
No. 2 Nor.
No. 3 whea
No. 3 whea
Rejected w
No grade w
No. 2 hard
No. 4 white
No. 4 white
No. 3 white
No. 4 white
Mill oats, 1
No. 3 oats, 1
No. 3 white
No. 4 white
No grade oa
Sample oats,
No. 3 oats, 1
No. 4 white
No. 2 rye, 1
No grade ba
No. 2 feed ba
No. 4 barley,
No. 1 feed ba
No grade ba
No. 3 barley,
No. 1 feed ba
No. 2 feed ba
No grade ba
No. 1 feed ba
Sample barley
Sample barley
No. 1 feed ba
No. 4 barley,
No. 1 flax, 1 c
No. 1 flax, 60c
No. 2 flax, 1 c
No. 1 flax, 1 c
No. 1 flax, 40c

Date	1*
Aug. 26	94 1/2
27	94 1/2
28	93 1/2
29	90
30	New 8
Sept. 1	HOLI

THE	
Winnipeg C	
Cash Whea	
No. 1 Nor.	
No. 2 Nor.	
No. 3 Nor.	
No. 4	
No. 5	
No. 6	
Feed	
Cash Oats	
No. 2 C.W.	
Cash Barley	
No. 3	
Cash Flax	
No. 1 N.W.	
Wheat Future	
October	
December	
May	
Oat Future	
October	
December	
May	
Flax Future	
October	
December	