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**The Development of Jack and Tom**

(Continued from page 8)

There is nothing particularly easy or enthralling to the average man in handling a cow for 12 months in official test, but the vision that Jack kept before him of a World's Record for his heifer, made the seeming discomfort disappear and brought that spirit of contentment and satisfaction that always comes to the one that "does not weary in well doing."

What is the secret of happiness anyway? Harmony. Where all are so busy "doing things" that none have time to find faults with trifles. Thus you will find it. If chores on the dairy farm seem very monotonous

**"My New 'George' Shingle Is Good for 100 Years. Use it and my Corrugated Iron on Your Barn. Save the Cost of Wood."**



"HERE is my new 24 x 24 inch 'George' Shingle in 100-year metal. It saves barn roof cost, is non-leaking and fire-proof, and saves labor time in laying. My son, the late Geo. H. Pedlar, Jr., invented this shingle. It pays to use it."



"YOU can make your barn fire-proof, and cheaper than a wood barn, by using my 'George' Shingle and my Galvanized Corrugated Iron on roof and walls. This is the new way to make barns economically."

"Hand labor costs so much, and lumber is so poor and high-priced now-a-days, that it pays to use my labor-saving metal specialties. You build a barn that is lightning-proof, fire-proof, strong, warm, dry, as compared with wood. In nearly every case, you save actual money. As compared with wood, you save all after-cost for repairs and paint. My barn doesn't need these things."

"Build or repair your barn the modern way. My new book shows how it is done. It pictures a barn from start to finish. Send for it, friends, and learn how to make the best kind of barn."



"I SHOW above how simply my big 'George' Shingle is laid on a barn roof. Only 2 men are working. Yet, a single 'George' Shingle equals the laying of 12 cedar shingles. This labor saving more than compensates for the extra cost, and my roof will be good for 100 years on this barn. Learn why in my book."

"I WILL gladly send you this book for a post card. It is full braced, dry, warm, clean. It needs no repairs or painting. It saves insurance. It costs about the same as wood, or less. Get the book to-day."

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FOR BARN AND LARGE BUILDINGS



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**A Monument to Intelligence**

A silo such as that of John Dickie, Brant Co., Ont., seen herewith, is a monument of the intelligence of the owner. He knows a good thing when he sees it. —Photo by an editor of Farm and Dairy.

and disagreeable, due to having no higher motive than the necessity of getting them done, try for once the plan of lifting those unpleasant duties out of the commonplace by aiming to do them in the best possible way. A little better than anybody else. Get the boy imbued with the thought that his driver is the most handsome one in the district and it won't be commonplace work to him to keep it groomed. Imbue the boy with the thought that his cow can be at the top of her class if given the necessary attention and weighing the milk or any other extra work will not prove tiresome or monotonous to him.

**IT'S ALL IN THE GAME**

All boys like to play. The pleasure derived is in proportion to the spirit we put into it. Men are but grown-up boys and all like to be on the winning side. As long as we're "doing things" we don't mind the bumps. Dairy farming along the line of Records is one of the best and most interesting games we can engage in today. If we play it hard we win big. The seeming objections that loom up like mountains to the chicken hearted, disappear, fade away, before the enthusiasm and gimp of the winner. Brother Dairy Farmer, for the sake of yourself, of your boys and any financial or social benefit you may derive,

"Be not as dumb driven cattle, Be a winner in the strife. What is the vital lack in dairy farming today? Men. Enthusiastic men, men who have visions not dreamers, happy men, men that are ready to earn what they get, growing men. These will compel success in any business. How can we get them? Develop them, enthruse them, educate them and you have them.

**In Chat**

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