

it. We
his and let
plans laid
the house.
d not suit
e habit of
ging them

about it.
hown him
nishing of
all these
you only
last for
ou want
eniences
ney than

very par-
ut these
at make
from a
e."

I can't
profitable
look at
list, is
f I buy
d a half
ack un-

less it lasts you ten years. And even then, as it is not probable that I can sell that ice-pick after you have used it for ten years, I shall have made nothing at all by my bargain. And there are other things in that list, such as feather-dusters and lamp-chimneys, that couldn't possibly last ten years. Don't you see my position?"

I saw it. We did not get that furnished house. Euphemia was greatly disappointed.

"It would have been just splendid," she said, "to have taken our book and have ordered all these things at the stores, one after another, without even being obliged to ask the price."

I had my private doubts in regard to this matter of price. I am afraid that Euphemia generally set down the lowest price and the best things. She did not mean to mislead, and her plan certainly made our book attractive. But it did not work very well in practice. We have a friend who undertook to furnish her house by our book, and she never could get the things as cheaply as we had them quoted.

"But you see," said Euphemia to her, "we had to put them down at very low prices, because the model house we speak of in the book is to be entirely furnished for just so much." But, in spite of this explanation, the lady was not satisfied.

We found ourselves obliged to give up the idea