

**Say "I Want Blue Ribbon Tea"**



Mention the name when you buy Tea. Otherwise there is a chance that you may not get Blue Ribbon, which is guaranteed superior to other Tea. If you are not fully satisfied with it you merely have to return the packet to your grocer and we authorize him to refund your money at once.

## It is Not Home Without A Piano!

Winnipeg's Greatest Piano House Makes It Possible For Every Home To Have One

It has always been a recognized principle in every line of enterprise that the larger the volume of business transacted, the greater the ability to offer better values.

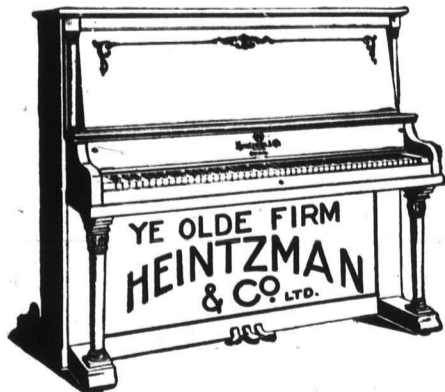
This is especially true in the case of music houses and is well illustrated in the case of the house of McLean.

### THE HOUSE OF McLEAN

has established a reputation as the best value giving and most dependable music house in Canada and their system of selling pianos enables them to offer prices that any home can afford.

Their policy of upright, honest dealing ensures satisfaction in every transaction and the out-of-town customer can buy as satisfactorily by mail as if a personal visit were made to the store.

**Pianos from \$25 to \$1,500**



The House of McLean has pianos at prices to suit the requirements of every person.

If you are not prepared to purchase a new piano at the present time, you can secure a second-hand piano at an unusually low price.

The House of McLean is continually receiving second-hand pianos in exchange for Heintzman & Co. Pianos and Heintzman & Co. Player-Pianos, and when these instruments have been carefully overhauled they are sold at once.

To those prepared to purchase a new instrument

#### THE HEINTZMAN & CO. PIANO

will appeal. No other piano can equal in tone and durability this great Canadian Piano.

The House of McLean owes a large share of its success to the Heintzman & Co. Piano and readily recommends it to everyone looking for the best in pianos.

Dollar for dollar the Heintzman & Co. Piano is the best piano value on the market.

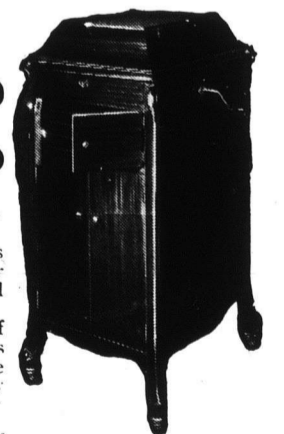
**WRITE FOR CATALOGUE**



### Victrola

**New Style X Price \$100**

**Victrolas from \$20 to \$300**



The Victrola offers a greater range of entertainment than any other musical instrument you can buy.

With the Victrola you have the world's greatest artists at your command—you can listen to Caruso, Melba and other great artists in your home and can also enjoy the best band and other instrumental music.

The Victrola, New Style X is the latest achievement of the famous Victor firm and represents the best value it is possible to obtain in musical instruments—it is another evidence of the ability of the Victor Company to maintain its supremacy in the artistic excellence of its instruments as well as in their musical superiority.

Write today for Victrola Catalogue as well as catalogue of Victor Records.

The House of McLean carries a complete stock of Victor Records and orders will be filled the same day as received.

Victrola

Style XI - \$155

Our Catalogue gives a full description of each Instrument

Winnipeg's Greatest Piano House  
J. W. Kelly, J. Redmond, W. J. Ross - Sole Owners



Cor. Portage Ave. and Hargrave St.  
WINNIPEG, MAN.