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ST. JOHN STAR.

ST. JOHN, N. B., SEPT. 9, 1908.

COUNT TOLSTOY.

Count Leo Tolstoy today observes his sixtieth birthday. He is popularly regarded as the greatest living Russian and one of the world's foremost philosophers. His life has been an eventful one, and his strong personality stands out more prominently because of the national characteristics of the country of his birth, than might be the case were he living in another land. Tolstoy's life may be divided into two periods, these being before and after the religious crisis through which he passed in 1879. He is a descendant of a wealthy and noble family, but because of his belief has given up all of apparent material value and has descended as far as possible to the humble life of a Russian peasant, finding there alone that faith which has been denied him by the world.

Count Tolstoy was born in 1829, and his appearance was in striking contrast to that of his handsome elder brother, who was a soldier and a statesman. He was a simple man, and falling to obtain his share of the inheritance, he was a poor man. He was a poor man, and falling to obtain his share of the inheritance, he was a poor man.

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degree. The United States and France are, next to Germany, Britain's chief rivals. Although the British Free Traders maintain that there is nothing to complain of in the present character of Britain's trade, and that in spite of Germany's ascendancy the free trade principle is fully justified, it is generally admitted that the Patent Act is nothing more or less than the first step towards a protective policy. The manufactured goods imported from Germany are perhaps slightly cheaper than those made at home, but the truth of the standard protectionist argument is found in the condition that this is of small importance when those who should be purchasers have no money to spend. The importation of cheap manufactured goods and the consequent depression in industry at home has transformed into casual laborers workers who formerly enjoyed steady employment. Conditions of life in Britain and Germany do not differ in any important degree. One country maintains a high protective tariff while the other favors free trade. Yet the loss in population to Britain by emigration during the past fifty years has been almost 15,000,000. The Mother Country has lost 27,000 persons every year during the past seven years, and Germany has lost only some 6,000 per year. From this the protectionists argue the truth of Bismarck's reply to the German Free Traders: "If you cannot export goods you will have to export men."

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WATERBURY WATCH AND THE INVENTOR

In a small country town in Connecticut lived a cobbler. He was a poor man, and a peculiar one. The boys called him a "gee," and some thought him crazy. But he kept on in the even tenor of his way, living his own life and thinking his own thoughts. One of these thoughts was that he could make a watch that would have only three wheels.

A watchmaker out of a job heard of the cobbler and called at his little shop. This was the beginning of the famous Waterbury watch, which was the first cheap watch to be manufactured. It is now a thing of the past, but its cheap price and its remarkably long "wind" (it was a stem winder) were known round the world.

The Waterbury was named for the town where it was made. It had more than three wheels that the cobbler had planned; but the little old shoemaker's idea was the original germ from which was evolved the successful cheap watch.

MONEY PROBLEM. Having got the idea, the purchaser of the cobbler's rights found that the first difficulty in his watch was lack of money. He looked about for the man with money enough, nerve enough, and imagination enough to lead him to render the financial aid without which his watch would have been a failure. He was found, because it was a Yankee with an indomitable will that was looking for him.

How much money will it take and how long a time do you want before you can begin to make your watches in sufficient numbers to make the thing a success? he inquired.

"I will be frank with you," replied the inventor. "It will require twenty-five thousand dollars, and I shall need eight months for preparation."

"Go ahead," said the daring capitalist. He went ahead. He met unexpected difficulties, and had spent two hundred and fifty thousand dollars before he turned out a single watch. But the capitalist never faltered. Then the factory, for the watches were made in a factory, was invented and specially made, turned out its first thousand watches.

WOULD NOT GO. Not one of them would go. Among other things it was found that the sheets of brass out of which were stamped the wheels of the watch had a grain somewhat like wood. The wheels cut out round not stay round. This difficulty being remedied, a second thousand watches were made. A large number of these went, but the percentage of "stoppers" (watches that refused to go) was still ten per cent. New study, new experiments, however, finally perfected the cheap timekeepers to the point of perfection that only about ten per cent. were stoppers. The good watches were tested in six positions lying on the face and back, and in four positions on the edge. The maker of each part stamped his mark on the part he made; so that if fault was found in that part, he must make it right.

Then came the question of selling the watches; and over eight hundred thousand dollars was spent in the years of its issue in advertising the Waterbury watch. Some of the methods used were interesting.

HOW IT WAS SOLD. A negro minstrel troupe were paid to open their show by saying, "We have come from the Waterbury watch factory, referring to the long time required to wind the Waterbury watch."

One day the owner of one of these timepieces was winding it on the train. Across the aisle a traveler passed that was neighbor was winding his watch. It caused no thought until a second look and then a third showed the winding still under way. Then the astonished man spoke. "Excuse me, sir, but are you winding a watch?"

"Yes," said the winding owner, "and I'm tired of it. You wind while, will you?" This led to explanations, and resulted in the ordering by the stranger, who had never before seen a Waterbury, of fifty thousand watches for the use of his business house in its China branch.

The great business went on, and large sums of money were made in it. All over the world people were buying these watches, so cheap were they. All over the world people laughed at the "long wind." The old backer of the enterprise had died; and one of his successors felt indignant because his son in travelling in some remote part of the world was asked if the Waterbury was a good watch.

Weak Eyes! Strong eyes are a blessing, but if your eyes are not strong, and you need assistance, you should go to D. BOYANER, the OPTICIAN, for GLASSES. He always uses the latest methods of examination with modern scientific instruments.

Store open till 9 p. m. Wednesday, Sept. 9, 1908.

Ladies' Brown Gaiters

Last year we were unable to supply the call we had for this article, so this year we have purchased largely and we will and the Brown Gaiter we are offering today is a very big value giver.

SIX BUTTON GOLDEN BROWN GAITER, \$6.00
EIGHT BUTTON GOLDEN BROWN GAITER, \$8.00
LEATHER HEEL AND UNDER STRAP REINFORCING.
LADIES' BLACK GAITER, EIGHT BUTTONS, LEATHER STRENGTHENED HEEL AND UNDER STRAP, at 50 cents per pair.
This Gaiter is very good value at 55 cents.

PERCY J. STEEL, FOOT FURNISHER, 519-521 Main St. SUCCESSOR TO WM. YOUNG.

FERGUSON & PAGE

Jewelry, Etc
41 King St.

Our \$3.50 Shoes

For Men

are giving the greatest of satisfaction to our customers. They are made on stylish lasts, Goodyear welt, sewed, and the best of stock and workmanship.

Box Calf, Blucher cut, Laced Boots \$3.50
Patent Colt, Blucher cut Laced Boots \$3.50
Vici Kid, Blucher cut Laced Boots \$3.50
Vici Kid, Balmoral style 3.50

OPEN EVERY EVENING.

Francis & Vaughan

19 KING STREET

CLOVER FARM DAIRY
Branch 573 Main Street.
Heavy Cream for Whipping, Henery Egg, Creamery Butter, etc.
H. M. FLOYD, Prop.
Main Store, 124 Queen St.
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Dr. John G. Leonard, Dentist
15 Charlotte Street, ST. JOHN, N. B.

The STAR has the largest city circulation. STAR WANT ADS reach more people in St. John. Place your Want Ads in The STAR. One cent a day for each word.

Dr. C. Sydney Emerson, DENTIST, 34 Wellington Row. Office hours from 9 a. m. to 12 m. and from 2 p. m. to 5 p. m. Phone 112.

Tiger Tea

Eczema, Salt Rheum, Ring Worm, and all skin diseases quickly relieved and cured by "REGAL OINTMENT"

25 cents a Box Sold only by E. CLINTON BROWN

Druggist Cor. Union and Waterloo Sts.

MARRIAGES

HUGHES-GARNETT—At the residence of J. S. Gibson, 105 Wright street, on Wednesday, Sept. 9th, by Rev. R. P. McKim, Leonard J. Hughes and Miss Grace Anna Garnett, daughter of William Garnett, both of this city.

DEATHS

MILLS—At Brookville, on the 9th inst., James D. Mills, in the 69th year of his age, leaving a wife, four sons and one daughter to mourn. Funeral on Friday at 2:30 p. m. at Brookville.

WILL MOVE TO WHERE HE CAN CONTINUE GAMBLING

PARIS, Sept. 9.—It was announced that August Belmont, president of the Jockey Club in the United States, has acquired a piece of land near Dieppe, to which he will transfer a number of his race horses from America. His action is taken, it is said, because of the passage of anti-betting laws in the United States. Peter Duryet has rented for the same purpose the famous Gazon Farm Stud.

Men's Fall Shoes

A Man, who buys Shoes here for the first time, generally has his eyes opened on the Shoe question. For instance, take our Men's Shoes at \$4.00 or \$4.50. He soon learns that they are as good, if not better Shoes, than he has been paying \$5.00 and \$5.50 for, elsewhere.

Our Shoes are distinctive in style, and look as different from the ordinary Shoes as you can well imagine. We're experts at fitting.

D. MONAHAN, 32 Charlotte St. The Home of Good Shoes.

SHOP ON CREDIT

We supply ladies' and gentlemen's wearing apparel. New styles, good values. Open an account for what you need. \$1.00 a week payments. All business confidential. Pay at store, we send no collectors. J. CARTER, 48 Mill St. Phone 1604

Arrived Today: 14 Cases Graniteware

On Sale Tomorrow. Come for bargains.

McLEAN'S DEPARTMENT STORE.

Phone 1234-41.

ROTHESAY COLLEGIATE SCHOOL, Rothesay, N. B.

REV. W. R. HIBBARD, M. A., Latin and Senior Mathematical Master at Trinity College, School, Port Hope. Well known boarding school for boys. Preparation for the Universities, R. M. C., or for business. Manual Training. New Gymnasium ready for use in September. Five resident masters for an average attendance of 70 pupils. Situation unexcelled.

The school is managed on what is known as the House System, i. e., the boarding houses are quite separate from the main school building, and each is in charge of two masters. Next term begins September 10th. For illustrated calendar and other information, apply to the Headmaster.

St. John Exhibition

See the Diving Horses. This big feature act will be given in front of the grandstand each day. On Monday the dive will take place at 5:30 p. m., and every other day at 3 and 9 p. m.

Adgie's Lions, Pony and Dog Circus, Jap. Acrobats, in the large Amusement Hall, daily at 3:30, 7:30 and 9:15 p. m. Mrs. (Can.) Tom Thumb and Her Company of Illusions, in the small Amusement Hall, daily at 4:30, 7:30 and 9:15 p. m. Fireworks Display every fine evening at 8:30 p. m. Sale of Season Tickets closes on Saturday (6 for \$1.00). A. O. SKINNER, President. R. H. ARNOLD, Manager.

HARRIMAN WONDERS

IF IT IS WORTH WHILE Gave up Worry and Settled Down in Comfort?

Would Not a Man be Better off if He

SAFETY—SAN FRANCISCO, Cal., Sept. 8.—E. H. Harriman, one of the great business men of the world, arrived here yesterday from Southern Oregon, where he spent his summer vacation, was given a reception at the Fairmont Hotel this afternoon, which was attended by 400 of the leading merchants, bankers and business men of San Francisco and other key cities.

Continuing, he said: "I believe in fair dealing and a fair return of capital invested, and where brain work and nervous force and work that must be put in large enterprises. We are entitled to something for that. We are something more than a mere machine and just as human as the rest of you are."

"I have been practically out of the world for several weeks, but I am glad to say that this country is getting back to a less hysterical and more common sense view of looking at things. We all know that we have had to contend with during the past eighteen months."

"Do you ever think of the amount of nervous force and energy that have to be put into the work of a large enterprise?" I have often thought whether

THE CANADIAN BANK OF COMMERCE

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Capital \$10,000,000 Rest \$5,000,000

TRAVELLERS' LETTERS OF CREDIT

These Letters of Credit are issued for the use of Travellers and Tourists, and may be obtained available in every part of the world. They form the most convenient method of providing money when travelling, as the holder can draw whatever sum he requires, when needed, without risk or difficulty.

A large number of West Side Orange men paid a visit to Guardian L. O. L. No. 2 at Musquash on Saturday. Representatives from Fairville and other lodges were present. Past Grand Master Hipwell was invited to the chair. After the royal arch purple degree had been exemplified on four candidates, the following programme was carried out. Addresses by P. G. M. David Hipwell, P. C. M. S. Ferguson of No. 11, W. Turnbull, W. M. No. 60; R. J. Anderson, W. M. No. 11; N. P. McLeod, No. 11; J. Baird, W. M. No. 97, M. J. Laskey of No. 141 was also present and contributed largely to the entertainment. A very enjoyable evening was spent and all are looking forward to another visit to this prosperous lodge.

Hard Coughs

If your doctor fully endorses your taking Ayer's Cherry Pectoral for your hard cough, then buy it and use it. If he does not, then do not take a single dose of it. He knows all about this splendid medicine for coughs and colds. E. C. Ayer & Co., Lowell, Mass.