

## **Annex B**

### **Potentially Suspect Circumstances in Transactions**

- An approach from a previously unknown customer (includes those requiring technical assistance) whose identity is not clear.
- A transaction involving an intermediary agent or final consignee that is unusual in light of their regular business.
- A customer gives insufficient explanation or provides evasive responses to enquiries about chemicals to be produced with equipment and purpose or use of those chemicals.
- A customer is reluctant to provide information on location of the plant/place equipment is to be installed.
- A customer gives insufficient explanation of the chemical raw materials to be used with equipment.
- A customer is reluctant to provide clear answers to commercial or technical questions that are routine in commercial negotiations.
- A different approach from a customer usually involved in military business, e.g., a customer under control of a defence ministry or the armed forces.
- A customer provides an unlikely reason for the equipment request in view of customer's usual business or technological needs.