

PROGRAM RESULTS: ASIA & PACIFIC

BUSINESS ACTIVITY

During the July - September 1993 period sixteen posts reported the following business activity:

- 89 EXPORT SALES WORTH \$415 MILLION
- 26 NEW BUYING CONNECTIONS / 35 AGENCY AGREEMENTS
- 18 NEW JOINT VENTURES WORTH \$5.95 MILLION / 4 LICENSING AGREEMENTS WORTH \$2.2 MILLION
- 8 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENT IN CANADA WORTH \$41.71 MILLION
- 3 CANADIAN INVESTMENTS IN TERRITORY WORTH \$27 MILLION
- 13 TECHNOLOGY TRANSFERS WORTH \$0.07 MILLION

HIGHLIGHTS:

- \$ 235 million sale of Civil Works for Hydro Dam (New Delhi)
- \$ 40 million sale of 767 flight simulators (Seoul)
- \$ 30 million investment in territory in Canada of engine assembly auto plant (Tokyo)
- \$ 10 million sale of fax switching equipment (Seoul)
- \$ 10 million sale for aircraft (Canberra)
- \$ 5 million sale for forestry mapping inventory (Jakarta)
- \$ 3.8 million sale of biomagnetometer system (Tokyo)

KEY STATISTICS: for the sixteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	6281	1513	1583
	Local	5900	966	3297
No. Investment Enquiries	Cdn	48	29	53
	Local	115	40	47
No. Business Visitors	Cdn Pr / Pub	1150 / 157	394 / 79	283 / 81
	Local Pr / Pub	1497 / 280	296 / 142	1817 / 133