

TERRETTES TRADE TRACKING SYSTEM

WORKLOAD AND OFFICER SUMMARY ACTIVITY REPORT FOR QUARTER 4 OF FISCAL YEAR 1990

WORLD TOTALS

	NUMBER	OFFICER-TIME CANADA	LOC-EMP	TOTAL-TIME PERSON-QTR
A. REPORT/TRADE/POLICY ENQUIRIES FROM CANADA :	18807	18.17	22.85	49.90
FROM TERRITORIES :	24102	9.34	17.48	41.01
B. VISITS TO CLIENTS IN TERRITORY :	9502	10.54	0.40	49.09
C. REPORT/TRADE/POLICY PROJECTS AND EVENTS				
FAIRS :	175	3.57	5.12	20.27
MISSIONS :	374	5.68	3.70	15.24
CONFERENCE SEMINARS :	320	2.10	1.91	10.01
OTHER :	404	1.36	0.37	4.99
D. COMMERCIAL & ECONOMIC REPORTS				
NO SECTION II :	689	2.80	2.08	18.80
POST RELATED :	1772	2.14	0.68	17.14
E. COMMUNICATIONS ACTIVITIES :	599	1.98	0.73	5.75
F. INVESTMENT ENQUIRIES				
FROM CANADA :	1015	1.41	1.01	5.42
FROM TERRITORIES :	1641	2.05	1.43	7.53
G. TECHNOLOGY INFLOW PROGRAM ENQR'S FROM CANADA :	621	0.74	1.04	4.32
CONNECTIONS ARRANGED :	303	0.37	0.61	2.33
H. PARTICIP'TN IN PROG-REL EVENTS OUTSIDE POST :		1.26	1.28	8.15
I. SERVICE REQUESTS FR GOV'T SOURCES				
GOV'T GOVERNMENT :	821	1.25	0.99	5.66
OTHER DEPARTMENT :	1887	1.72	1.28	4.40
PROVINCES/MUNICIPALITIES :	1597	1.11	2.19	11.84
J. ADMINISTRATION: PERSONNEL MANAGEMENT & ADMIN. :		9.84	1.20	15.42
LEAVE, PROFESSIONAL DEVELOP :		5.00	4.53	21.57
K. SERVICE TO OTHER MISSION PROGRAMS :		4.57	0.91	11.54
L. TOURISM PROGRAM ACTIVITIES :		4.31	12.24	33.18
***** TOTALS *****		98.87	93.60	485.00

SUMMARY OF PROGRAM

RESULTS

NUMBER OF BUSINESS VISITORS FROM CANADA : 7991
FROM TERRIT : 14001

NUMBER OF PEND APPLICATIONS COMMENTED ON: 1174

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 101
- LOCALLY-EMPLOYED : 25