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#### Wanted and For Sale Column

This column is opened free of charge for advertisements of "Help Wanted" or "Positions Wanted." For all other advertisements the charge is 3c. per word per insertion.

PIANO SALESMAN-With an excellent connection in Eastern Ontario, will be available for engagement after January 1st, 1920. Has wide experience in every department of the Trade. Would accept position as Branch Manager, District Superintendent, or Wholesale Salesman. Is well acquainted with the Trade in The Eastern Provinces. Correspondence strictly confidential. Box 220, Canadian Music Trades Journal.

A BRITISH FIRM in Newcastle-on-Tyne would like to communicate with Canadian manufacturer of pianos and organs. Apply to Enquiry Branch, Department of Trade and Commerce, Ottawa, quoting reference number

WANTED Salesmen to handle Brilliantone Steel Needles and phonograph accessories as a side line on commission. Easy sellers and good proposition. L. J. Bourgette, 16 McGill College Ave., Montreal.

SALESMEN WANTED-H. Wheeler, 1022 St. Catherine St. West, Montreal, offers an excellent sideline for reliable travellers calling on the phonograph, piano and furniture manufacturers and retailers.

WANTED Experienced piano salesman for city work. Must be able to dig up new business besides being able to follow up leads given by the management. Steady employment and good remuneration. Apply Box 225, Canadian Music Trades Journal.

GOOD GRAMOPHONE MAN-Thirty, open for engagement. Several years' experience, retail and wholesale, Ontario and Western Provinces. First class salesman, thorough knowledge all lines, absolute knowledge Victor Catalogue. Can deliver the goods. Good references. Apply Box 222, Canadian Music Trades Journal.

# DECALCOMANIA

TRANSFER Name Plates and Trade Marks

for PIANO and TALKING MACHINE manufacturers, also dealers

YOUR NAME on a talking machine, Mt. Dealer, brings the owner back to you for records, and his friends to you for a machine. Samples, suggestions and sketches furnished free. Write to-day.

MADE IN CANADA by

CANADA DECALCOMANIA COMPANY, LTD. 364-370 Richmond Street West,



### **FAUST** SCHOOL of TUNING

STANDARD OF AMERICA ALUMNI of 2000

Piano Tuning, Pipe and Reed Organ and Player Piano. Year Book Free. 27-29 Gainsboro St., Boston, Mass.

## GOOD BUYING

Not only constitutes buying at right prices and terms, but also the obtaining of seasonable goods of high quality, and of a kind that will appeal to the purchasing public and sell readily. The Violins, which we list herewith, are the result of Good Buying on our part. It will be equally Good Buying on your part to take advantage of this offer, and send in your order at the constitution of the property of the pr once, anticipating your requirements as much as possible as this class of Violins is very difficult to obtain and stocks are limited.

### VIOLINS European Make

300-Strad. Model, Brown Amber varnish, shaded,

good trimmings Amati Model, Reddish Brown varnish, shaded, excellent value

Strad. Model, Brown Amber varnish, shaded, splendid tone -Klotz Model, fine imitation old, ebony trimeach, 9.85

mings each, 10.90 Gagliano Model, beautiful Amber varnish, dull finish

each, 12.00 Amati Model, Reddish Brown varnish, shaded, highly polished each. 13.50

VIOLIN STRINGS

You are not doing yourself or your customers justice if you are not handling our Famous Orchestral strings.

131—E or 1st, 4 lengths per bundle 132—A or 2rd, 2½ lengths per bundle 133—D or 3rd, 2½ lengths per bundle \$4.00 4.25

117 KING STREET WEST **TORONTO** 

BEARE & SON

AND LONDON, ENGLAND