A Free Course In "Salesmanship"

We have thought about the young man who sees no prospects ahead. Would you like to be in a business that will give you

A Good Living Wage A Profitable Future A Provision For Old Age

We teach a man the Insurance Business, which offers permanent success, does not fluctuate, is a professional occupation, and has been truly named "The best paid hard work in the world."

This is done by a correspondence course and personal assistance, free of charge.

When he is fully prepared for the work, we place him in a position and help him to make good

The first two lessons of the Company's correspondence course will be sent to anyone interested. It will pay young men who desire to get on in the world to look into this

All correspondence strictly confidential.



CANADA LIPE ASSURANCE CO. HEAD OPPICE, TORONTO.

WESTERN MONEY-WESTERN ENTERPRISE WESTERN ENERGY

The Western Empire Life Assurance Company

Head Office: 701 Somerset Bldg., Winnipeg, Canada.

POLICIES SECOND TO NONE. PLAIN BUSINESS CONTRACTS FOR BUSINESS MEN.

Vacancies for proven producers as District Managers. If you want to increase your earnings, see our latest Agency Contracts. Apply—
WILLIAM SMITH, Managing Director

Prosperous and Progressive

Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

To-day, the Company operates actively in forty-two countries and upon five continents.

In the past six years its assurances in force have nearly doubled; in the past eleven years they have more than trebled.

More than 166,000 of its policies are now in force for assurances totalling over \$265,000,000 -much the largest amount carried by any Canadian life company.

SUN LIFE ASSURANCE COMPANY OF CANADA HEAD OFFICE-MONTREAL

WESTERN INCORPORATED 1851 Fire, Explosion, Ocean Marine and

Ocean Marine and

Inland Marine

INCORPORATED 1851.

Head Office; TORONTO, Ont.

W. R. BROCK, President

W. B. MEIKLE, Vice-President and General Manager Secretary

CROWN BRITISH ASSURANCE OF GLASGOW, SCOTLAND

The Right Hon. J. Parker Smith, Pres. D. W. Maclennan, Gen. Mgr. Head Office Canadian Branch—TRADERS BANK BLDG., TORONTO A. C. Stephenson, Manager

Liberal Contracts to Agents in Unrepresented Districts

Live OPPORTUNITIES are OPEN for AGENTS who CAN DELIVER

Men capable not only of writing applications but of collecting the premiums, are always welcome to our forces and can be advantageously placed.

Union Mutual Life Insurance Co.

Portland, Maine

HENRI E. MORIN, SUPERVI ARTHUR L. BATES, PRESIDENT. Por Agencies in the Western Division, Province of Quebec and Bastern Ontario, apply to WALTER I. JOSEPH, Manager, 502 McGill Building, Montreal.

Por Agencies in Western Ontario, apply to B. J. ATKINSON, Manager, 167 Manning Chambers, 72 Queen St. West, Toronto

CALEDONIAN INSURANCE COMPANY

The Oldest Scottish Fire Office

Head Office for Canada MONTREAL

J. G. BORTHWICK, Manag

MUNTZ & BEATTY, Resident Agents

Temple Bldg , Bay St., TORONTO

Telephone Main 66 & 67

The Northern Assurance Company, Ltd. of London, Eng.

Accumulated Funds, 1914

B. P. PEARSON, District Agent, Toronto, Ont.

Head Office for Canada, 88 Notre Dame Street West, Montreal G. E. MOBERLY, Manager