

SUN.

KNOW TOO MUCH AND DO TOO LITTLE.

Mr. McDonald Says That is the Matter With Some St. John People.

Others Know and Do--A Few St. John Examples Given in a Clever After Dinner Speech.

At the banquet of the St. John Iron and Hardware Association...

Mr. President, Mr. Vice-President and Gentlemen: We are gathered at being called upon to respond to this toast once more...

"Yes, sir," said John, "I was at church."

"This is strange," said the clergyman: "I had not a large congregation and I failed to notice your face among the worshippers."

"I don't like the Episcopal church," said John.

"Why not?" said the clergyman.

"Because," said John, "up at the Methodist church we go in and we pray and we pray, and the minister he prays and he prays, and we seem to have new business every time, but down at your Episcopal church you never seem to get around to any new business. You seem to spend all your time reading the minutes of your previous meeting."

And, Mr. President, it seems to me if you permit me year after year to respond to this toast, telling you the same old story in the same old way, your fellow members and you will think they are merely listening to the minutes of the previous meeting, and it may be that some of them will go home and say that not only was there the fine line of being on your unique menu card, but when the iron manufacturers were toasted they were treated to an additional round of chestnuts. However, as I said, I feel very much flattered, and I am sure the iron and hardware manufacturers of this city should feel very much flattered and highly pleased to think they are always so kindly remembered by their friends, and hardware merchants of St. John.

The business of manufacturing the products of iron, as we do it in St. John, does not grow very materially, but the fine line of being on your unique menu card, but when the iron manufacturers were toasted they were treated to an additional round of chestnuts. However, as I said, I feel very much flattered, and I am sure the iron and hardware manufacturers of this city should feel very much flattered and highly pleased to think they are always so kindly remembered by their friends, and hardware merchants of St. John.

But those of us who have to do the business as it is, and who in St. John have to do a great variety of work. We rarely have the opportunity of doing the same class of work in rotation, and we frequently are called upon to do the business of new character with very little or no chance to make preparation for it. The consequence is that while we do not acquire a great amount of knowledge in the kind of business we are in, we do obtain a sufficient market for any one line of our products, so that we might keep the same business for any length of time, thereby reducing the cost of production to a minimum and incidentally acquiring some wealth.

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This is a fact or a falling Mr. President that is widespread in this community because sir when I look around in the city of St. John and listen to what I hear I am often surprised how much we know compared with how little we do. This fact or this falling seems to enter into many phases of our life. I was going to say sir from our religious to our political life.

An illustration in our religious life seems to me to notice the other day. Surely Mr. President there is a great knowledge of religion in the city of St. John. Why it has sometimes been called by the tourists "The City of Churches," and that a venerable alderman of this city said it was scarcely worth while holding any further religious services in the county jail, and he gave his reason that a member of the Rock Candy gang after being preached to and prayed with in that institution, had deliberately gone home and blackened his wife's eyes. This Mr. President is a case where in our religious life we know too much and we do too little.

In our political life a couple of months ago liberals, Mr. President, the yourself and myself, together with the rest of the great liberal party in St. John said, "Not only what we have we'll hold, but we will also re-

capture the seat in the dominion particularly upon the subject of a few months before." We talked a great deal about it, we made our plans, we knew exactly how this was going to be done, but when the votes were counted we found we had known too much and had done too little.

In our civic government, Mr. President, as represented by his worship the mayor and the members of the common council, so much of a critical nature has appeared in a certain section of the press regarding our civic rulers that I would not like it to be thought that anything I have to say on the subject would add to that criticism. I listened to his worship the mayor tonight with a great deal of pleasure, for I agree with him that the gentlemen who govern the city are as representative a body as otherwise might be chosen, and I think Mr. President that all these gentlemen are endeavoring in an honest way to do all they know to govern the city properly and give the greatest deal of their time to the subject. But if they ever look back over their best efforts and wonder why in view of so much time that has been taken and so much money that has been expended and so much of the people's money that has been expended, let me tell them, sir, they are troubled with the same complaint that troubles some of the iron manufacturers in St. John. They know too much and they do too little.

As an instance take the ferry service, of which we have heard so much tonight. When it was recognized a few years ago that the present ferry service was inadequate and a new boat was required, what did they do? Did they procure a new boat? No, they commenced the study of the subject before the subject had been taken up, and they traced the history of ferry boats from the present day back to the time of Noah. The public through the papers read the results of their knowledge and researches in general, and they traced the history of the subject, and I am sure, sir, we were amazed how much they knew about ferry boats. But after some years have passed and we still have ourselves with the same old ferry, I am afraid we have found they knew too much and so far have done too little.

A smaller matter came to my notice the other day. It was found that the ferry toll house on the western side of the harbor, I think, required cleaning about two years ago. I presume a committee was appointed to look after the matter. This being a small matter, the details did not appear in the paper, but I presume they discussed toll houses in general. No doubt they showed great knowledge on the subject, but they did not clean out the kind of brooms to be used and the kind of soap to be used to clean out this toll house. But I think, sir, I noticed in the papers that it still remains in its original state. Another case, it appears to me, of knowing too much and doing too little.

Many similar instances might be given. It has been recognized, Mr. President, for some few years that the water in the harbor of St. John. The temperance people have recognized this for many years and have been doing from their point of view what they could to remedy the evil. But the fact is that they have often recognized the absence of water in a humorous way in another direction. The citizens generally, however, have recognized the fact that we must have further water supply. Well, I understand, Mr. President, that his worship the mayor has taken this matter as his particular study. I am told by those near to him he has a great knowledge of the subject. Those who have heard him, Mr. President, say that he can talk like a printed book on the question, and I understand that he gets warmed up on the subject he becomes poetical and his hearers in their mind's eye can almost see this rugged city of St. John converted into a modern Venice, the level streets flowing canals, and the steep and precipitous streets like Rocky Hill and King street converted into water slides down which people can shoot the chutes.

Now, sir, I hope this will not be another case of knowing too much and doing too little. I hope his worship on this question will benefit by his past experiences and see to it that not only will there be a lot done, and that there will be a lot done, and I hope, sir, that the people of this city may find when they get the new water service that everything has been arranged in a business like and common sense manner. The other day, Mr. President, I read of a joint meeting of the Board of Trade. I think it was the subsidy committee and the subject was discussing the various subsidies to be given the various steamers that come to this port. I was astonished, sir, at the knowledge they displayed. Why, they could tell us the length, the breadth and depth of the various steamers. They could tell us how old they were, and where built, and on the second day, for it took two days to carry on the meeting, they went so far as to tell us where these vessels went to get painted. But, Mr. President, I noticed at a late hour of the second meeting the

ex-president, R. J. McLaughlin, said:



MISS CONSTANCE KNOWLER, Who is soon to wed Henry Coleman Draxton, Mrs. Astor's grandson. Miss Knowler was the honor guest of Mrs. Astor's last ball week.

ly protested and said it was time they were doing something.

The reason, Mr. President, I feel so free to discuss this peculiar characteristic at a dinner of this kind is that if there is a body of men who are particularly expert in this matter, and are one of the brightest exceptions that prove the rule, it is, sir, the gentlemen who largely compose the Iron and Hardware Association of St. John. Therein lies the success. For fear, Mr. President, you might think I was saying this by the way of flattery, let me give you a few examples. If we begin to individualize this association, our first name that comes to mind is the gentleman who might be called the founder of the feast, Mr. W. H. Thorne. Look, Mr. President, what Mr. Thorne knows. He is a gentleman who knows the people of all the public questions of the day. He takes a most active part in politics, and he unquestionably knows a great deal; but look, sir, how he keeps it to himself. He does not brag. Why, gentlemen, those of us who can remember the great fire of 1877 can remember on that day Mr. Thorne saw his stores and his warehouses and his grocers and his merchants destroyed, and the next day nothing left but a heap of ashes and ruins. What did we see him do? Did he sit down with his associates and discuss what was to be done? No, sir, he went to build and where and how it should be built? No, sir, he commenced at once with what was at hand, and I remember seeing his place of business in a few days after the fire. He kept doing something all the time. All these years constantly adding to his great business, which is now nearly a source of pride to the people of this city, but to the people of the maritime provinces as well. Mr. Thorne knows a lot and keeps doing in proportion to what he knows. Mr. President, He never appears to have known enough to get married, but he is a comparatively young man yet, and no doubt will remedy that falling before his eyes.

There is another gentleman belonging to your association who is not here tonight, to whom I would like to refer. He is so modest, he has run off to Halifax to get clear of his praises at this dinner, I repeat, Mr. President, who by his own efforts is not only recognized in this city, but all over the Dominion of Canada, as one of the brightest business men of the day. Mr. Pender knows. Why, sir, he keeps posted on all the great questions of the day, not only that affect this country, but all the other countries. He is an intellectual treat to hear Mr. Pender discussing any of these questions. To be sure, Mr. President, you must not sit too close to him when he is rounding off his periods, or he is apt to bring his fist down with such force on your knee you will feel the pain for a week afterward, but that is only because Mr. Pender is emphatic. Look how he keeps doing in proportion to what he knows. He has a great deal of the finest manufacturing establishments in the country. When I daily pass his busy establishment and see Mr. Pender bustling about, and he is always reminding me of the song of "Sammy," for there is always something doing when Mr. Pender is around.

Look Mr. President at the gentleman facing you at the other end of the table, your vice-president, a gentleman in whom the citizens of St. John take the greatest amount of pride, Mr. W. S. Fisher. Just think that Mr. Fisher knows. See the active part he takes in all questions affecting the well-being and advancement of St. John. Not only at home but abroad has he carried the name of St. John to the United States and Great Britain and wherever Mr. Fisher has represented St. John the people of this city will they were well represented. The other night Mr. President I was coming down the upper end of German street after an enforced absence of some weeks and I stood amazed in front of St. John's skyscraper and when I let my thoughts go back to the time when the firm of Emerson & Fisher started in this city and as I looked at that great building that is now required to carry on the business they have worked up by their efforts, I felt that the citizens of St. John had great reason to be proud of Mr. Emerson and Mr. Fisher. They knew a lot, but they kept doing in proportion to what they knew.

Take the great firm of T. McAvity & Sons, Mr. President, a firm that is known all over Canada from the Atlantic to the Pacific. See the tremendous progress that firm. Take the firm of T. McAvity & Sons as represented by our genial friend to my right, Mr. John A. McAvity. Look at what Mr. McAvity knows. Why you know Mr. President, and I know that Mr. John McAvity knows everything. He knows more than everything. In fact, Mr. President, it has always been a source of bewilderment to me that his partners agreed to let him give so much of his time to the retail department, as his proclivities for handling the truth alone removed him at once from the ranks of the retailers. Mr. John McAvity knows a lot, but he always keeps doing in proportion to what he knows.

Allen's Lung Balm. The best Cough Medicine. ABSOLUTE SAFETY should be rigorously insisted upon when buying medicine, especially upon that which depends on life. ALLEN'S LUNG BALM contains NO OPIUM in any form and is safe, sure, and prompt in cases of COUGHS, COLDS, deep-seated COUGHS. Try it now, and be convinced.

This is the lesson Mr. President, that from manufacturers of St. John and many of our fellow citizens can get from the hardwaremen of St. John that if we know a lot we must keep doing a lot and it is a lesson that I think we should take to heart as in following their good example we not only will add to our own prosperity, but to the prosperity of the city as well.

I have praised your dinners on so many occasions that it almost seems superfluous to me to say a word more, but I would like to tell you that I have enjoyed this evening's chapter of your frenzied language better than the chapters that have gone before. A few weeks ago I felt that I might not be attending any more dinners and I have endeavored more keenly to find myself here tonight with renewed health, with a renewed appetite and a renewed thirst. Therefore not only do I have enjoyed this evening's hardware manufacturers, but on behalf of myself let me thank you and the gentlemen who always invite me for such a pleasant evening's enjoyment.

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THE MARCHIONESS OF ANGLESEY Who is said to have bitterly opposed her husband's recent trip to Monte Carlo for the purpose of attempting to break the bank there.

DALETT'S CAPITAL. (London Standard.) Dalett is half-way between Tunst and Bombard. It is therefore a compromise between the two houses. It is also, roughly, midway between Sydney and Melbourne, and therefore placates the powerful interests of the two wealthiest states, New South Wales and Victoria. The prospective capital of the commonwealth is hardly large enough even to be called a township, being a population of only a couple of hundred souls. It is right in the "back blocks," quite out of the track of interstate traffic, and consists of a few weatherboard, tin-roofed houses. It is not large enough even to exact a postal delivery from the government.

The town lies in the southeast angle of New South Wales, near the Victorian border, on the upper reaches of the Snowy river, a tributary of the Murray. The Snowy river flows down the spurs of Mount Kosciusko, and fed by its snows, the volume of water that descends Dalett, beneath bordering willows, is steady than that of most Austrian rivers. The fertility of the district—known as Monaro—is thus assured.

The Monaro plains are more than 2,000 feet above the sea level, and so Dalett always enjoys cool nights, even in the midst of lengthy drought. Kosciusko, the highest point in the whole continent, is only 50 miles distant, and the observatory established there has frequently been snowed up, even in the summer months. The new railway station, 30 miles off, is the terminus of a branch line from Goulburn. At Goulburn Junction the line joins the main route which links up the four eastern capitals—Brisbane, Queensland; Sydney, New South Wales; Melbourne, Victoria; and Adelaide, South Australia.

In Eden, the largest town on the rugged coast south of Sydney, Dalett possesses an outlet for sea-borne trade that is even now largely utilized. Coasting steamers plying from Sydney and Melbourne make Eden a port of call, and the harbor there is so good that Eden was itself a candidate for the coveted honor of becoming the capital. If a bush capital has to be created, the newly-chosen site has been decided in Eden, and any that could have been obtained. In pitching on so small a township the government has, at least, gone on economical lines, for the vested interests to be bought off from the point of view of climate and water supply the spot could scarcely be bettered.

D. A. R. TRACK CLEARED. DIGBY, Jan. 27.—The work of clearing the D. A. R. track has proceeded as rapidly as possible on this division today. An engine and flanger reached Weymouth from Digby this afternoon. The freight train arrived from North Range with a special engine, and the engine being out of fuel Wednesday afternoon's express will leave Digby for Yarmouth tonight.

The first mail to arrive here since Wednesday came in this afternoon via Digby No. 6. Mail Driver Seldridge and his staff pride themselves in beating the time during the blizzard weather on their forty-five mile route from Westport.

NOTICE. The Canvassers and Collectors for the SEMI-WEEKLY SUN are now making their rounds as mentioned below. The Manager hopes that all subscribers in arrears will pay when called on.

EDGAR CANNING in Albert and Westmorland Counties, N. B. F. S. CHAPMAN in Kings Co. N. B. J. E. AUSTIN, in Sunbury & Queens

NEW ANNOUNCEMENTS FROM Fredericton Business College. A complete new outfit of Typewriters. Seating capacity increased by one third. Largest attendance yet in history of College.

Offer by the United Typewriter Co. of a handsome GOLD WATCH, to the Shortland Students making highest marks. YOU may enter at any time. Send for Catalogue. Address W. J. OSBORNE, Fredericton, N. B.

OUR NEW CATALOGUE For 1904-5. Is just out. It gives our terms, courses of study and general information regarding the college. Send name and address today for free copy.

S. KERR & SON Oddfellows' Hall

POTS DAM, Prussia, Jan. 27.—The physician Prince Eitel-Friedrich issued the following bulletin at nine a. m. "The prince was disturbed during the first half of the night by the high fever and recurring chills. His temperature, 102 8-4; pulse, 112; respiration, 20. The inflammation has extended to part of the upper lobe of the left lung. The prince takes somewhat more nourishment."

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THE NEW MISTRESS.

With all the grace and charm of a gentle and lovable nature, her Excellency the Countess Grey is rapidly winning her way into the hearts of the people of Ottawa. For nearly a month she has been mistress of Rideau Hall, and already she has charmed all who have come into personal contact with her.

Her manner has the winning sympathy and unaffected graciousness of the ideal English gentlewoman—that natural charm which manifests itself in tactful and thoughtful kindness. One feels at once in perfect ease in her presence; yet there is no lack of dignity. Rather, indeed, is that quality one of her chief charms, so evident is it, yet so unobtrusive, like a fragrance of the waxen lily bell, or the blush of the modest rosebud.

Lady Grey is also beautiful in face and figure, but no photograph does her perfect English beauty, complexion, delicately pink and white, with skin as soft and smooth as a child's; and her winsome smile, bright, sweet and gracious—these cannot be portrayed. Lady Grey dresses well, her characteristics displaying themselves in her gowns, which are always perfectly appropriate to the occasion, artistically modelled, tastefully made, and harmonious in color with the natural. Of a family noted for artistic genius, she herself is an artist of no mean ability. Mrs. Holford, her mother, who was a Miss Lindsay, was an extremely clever artist and was, as well, noted for her great personal charm and sympathy. Her father, too, was a great patron of the arts, and built a beautiful house in London, Dorchester House, which he filled with artistic treasures. Dorchester House, with all its priceless treasures, is now the home of Lady Grey's only brother, Captain Holford, who is one of the king's equerries. She has also two older sisters, Margaret, wife of the third Earl of Morley, and Evelyn, wife of Robert Henry Benson.

Much of Mrs. Holford's artistic skill has descended upon her youngest daughter, whose talent had been directed has been well cultivated. She draws and sketches well, and has made some excellent copies of the old masters. Her rooms, both at home and at Government House, are filled with treasures of art. Many of these were done by herself. For instance, in one room is a beautifully painted screen, the property of the Japanese, the work of her excellency's cleverly-wielded brush.

She has brought with her some beautiful old family portraits, and in the drawing-room there is the study of the late Lady Evelyn, at the age of five years, done in colors by Ellis Roberts. The coloring is superb, the eyes auburn-brown of the hair and the hair itself being done in the most picturesque little frock. The sitting-room is furnished with articles and knickknacks from Howick House, some of which her excellency herself assisted in unpacking. Most of the things when she arrived, and the rambling old hall, so cold and barrack-like without, and very cozy and homelike in the interior, were expressed her pleasure and satisfaction.

Her excellency also enamels beautifully, a talent which she utilizes in the making of pretty bits of jewellery. A dainty butterfly, which the Lady Sybil Grey sometimes wears, is a specimen of her talent in this art. She is also

very fond of music, and of books, and the latter, by the way, she likes to have in pretty bindings. Her greatest hobby, however, is gardening, and the Howick gardens are famed all over the kingdom for the beauty of her herbaceous borderings and their brilliant masses of color. Lady Grey thoroughly understands the science of gardening, and loves plants and flowers.

With her many other accomplishments, her excellency is also an excellent sick nurse. During the illness of the servant who died at Rideau Hall the other day, Lady Grey took a deep personal interest in the case, and herself superintended the nursing, having freely conferred with the trained nurses in attendance, and being kept constantly informed of the state of the patient.

She has excellent business ability, and takes a deep interest in charitable organizations. She is a personal honor president of the Ottawa Maternity Hospital Board. Yet the present mistress of Rideau Hall, like her predecessor, exercises a personal oversight over the affairs of the household, and thinks no detail unworthy of her care and attention.

Lady Grey has a very happy nature. She is absolutely unaffected, simple and natural, is a kind and clever companion, is intensely sympathetic and tactful, and has a keen sense of humor. She is very fond of young people and is devoted to little children. Indeed, she is a sort of fairy godmother to the two little children of her daughter, the Lady Victoria Grey, who, who she has brought with her, and the early part of the winter, when the Lady Victoria Grey was in Ottawa.

Her excellency had an interesting, rather, exciting, experience when she was in the city of London, during the rebellion of the Matabele. Lord Grey was then administrator of Rhodesia, and his wife and daughter remained with him during all the troubles, going with him as far as Bulawayo, to Cecil Rhodes' camp, and being present at several indabas, or conferences, between Rhodes and the Matabeles. There was a great deal of danger, but Lady Grey and her daughter were not in the least degree afraid. This fearlessness characterizes the whole of her nature, which is evidenced by their keen enthusiasm for all out-door sports, and also in social entertainment.

Lady Sybil and Lady Evelyn Grey are both delightful, charmingly simple and natural, always bright, and always taking the kindest view of everything, and giving everyone credit for the best possible motives. They are whole-souled, joyous and companionable, and are very keen about all outdoor sports. The Lady Sybil is a skilful fisher-woman, and delights in skating, skating and tennis, besides being an enthusiast in photography. The Lady Evelyn is already an accomplished musician, and plays the pianoforte exceedingly well.

It is probable that the entertainments at Rideau Hall during the winter season will be along the same lines as those of former governors-general, and, with so charming a family as entertainers, the functions are sure to be delightful.

OLD-TIME PITCHING PHENOM. F. W. Field writes to The New York Sun some incidents of Charles Radbourne's pitching: "Many a day have I seen the opponent of Providence trying to hit Rad's easy floaters coming out of the box, and yet they seldom connected. Radbourne had all the curves that any pitcher needed, but one ball he used appeared to me to be a 'drop shot.' Instead of shooting toward the batter, it shot downward. I do not understand why this ball is not used by the latter-day pitchers. It is as easily controlled as an inshoot, but probably has been delphic had a young pitcher, Willie Conley, and good players—such as Sid Farrar, Joe Mulvey and others. But this day's effort to hit was laughable. Even sober-faced Radbourne smiled—and although he apparently was trying to give them easy ones to enable them to score—it ended 2-0. I think this started the record for the fewest runs in a game. Radbourne seemed to be conceited over his work and in a game when Boston was hitting Ward, John personally had to make Rad repeat requests to come in to replace the great Ward. Another thing contrary to latter-day customs, Rad or Ward played rightfield every day when Providence was in the box, and the other played right field. One year when Providence was in a hole for shortstops, Rad and Ward alternated in that position and both played it well.

Radbourne soon went to Boston, at what was then said to be the highest salary paid any player, \$4,500. He probably was the greatest pitcher at the distance that ever played—but in making comparisons with Mathewson, Chebro and McGinty, we all seem to forget that sixty feet and four balls to take first base is more of a hardship than fifty feet and seven balls to take the base, which conditions Rad, Ward, Sweeney, Whitney, Galvin and others had. Perhaps playing four games weekly, offset this advantage, however, Sweeney was a wonder. He came to Providence with little fame, but shortly pitched against Boston and struck out nineteen—the record to this day, I believe. But Sweeney was of little use after that. All the baseball writers in writing up famous pitchers seem to forget that ornament to the profession, Charlie Richmond of Brown University, and later of Worcester. It is uncertain as to his record, but I think he won twenty-two straight games. Anyway, he was the pioneer left-hander and gave the pitchers a standing in the baseball world. By the way, the air of Rhode Island seems to develop baseball ability, and managers with peasant aspirations should note. From the teams Rhode Island have come many of the stars of the last few years, for after playing in Rhode Island they are regarded as good enough for the Hall of Fame. Among others aside from Ward, Radbourne, and Lewis, Deery, George Wright and Start, of late have come Davis, Duffy, Mulvey, Conroy, Vinn, LaJole, Donahue, Conkley and many others too numerous to mention. From Brown have come Richmond, Bassett, Dowd, Woodcock, Sexton, Gannon, Lauder, Tenney, Fultz and Lynch—all of whom have held up their end in big teams. I hope you can use a part of this letter as it will call up memories of the '90s to many of your baseball readers. I, for one, think the pitchers of the '90s and '90s could not stand on the same level as the stars of today, perhaps, because they were just breaking away from compulsory underhand delivery, and had not had time enough to develop this speed and "club swinging" delivery now so popular. Leave it all to Johnny Ward, Arthur Irwin and Jim O'Rourke! They can tell.

NOW THE "LIZZIBOY." "What sort of a fellow is he, anyway?" "He's a Lizziboy." "A Lizziboy is a man who can go to a Saturday matinee without feeling out of place there."