## Frank William Killam

RANK WILLIAM KILLAM possesses that unusual qualification known as "commercial sense." Analysis shows the composite features to be initiative keenness, persistency and unswerving determination. This remarkable combination has established Mr. Killam in the notable position which he occupies in busi-

ness circles. In the erection of buildings, and development of real estate he has contributed greatly to the growth and advancement of the northwest. Many important commercial enterprises, which he has financed, owe their success to the strenuous efforts of this tircless personality. Industry and determination have served him well, and the results would turn older heads. His business career is marked by sound judgment, accuracy, discrimination and decisiveness. This briefly is a word picture of the man who talks little and says much; who has something to do and does it.

Mr. Killam comes of English ancestry. He was born in Yarmouth, Nova Scotia, May 2, 1879, the son of William Austin and Josephine Chute Killam, who were married November 22, 1873, and were the parents of five children. The founder of the Killam family on the American continent was Augustine or Austin Kilham, born in 1597. It appears that Austin Kilham originally came from the West Riding of Yorkshire, near Beverly, where the parish of Kilham still exists. It is the principal market town of that part of England, and the seat of the Kilham family since the time of William the Conqueror. He with his wife, Alice, and their family, sailed from Yarmouth, Norfolk county, England, in May, 1637, and arrived at Salem, Massachusetts, the same year. Later they removed to Dedham and Chelmsford, Massachusetts, but finally settled at Wenham, Massachusetts, where they both died in 1667, Austin Kilham on June 5th and his wife on the first day of July, the same year.

The progeny of the Killam family is numerous, both in Canada and the United States, and many of its members have risen to positions of prominence in the various walks of life. The services they have rendered along professional, commercial, and political lines, together with the high standard of ideals to which they have persistently clung,