

BUSINESS REPORTED
 BY WESTERN EUROPE POSTS
 FY APRIL 1987 - MARCH 1988

VALUE
 TRADE RELATED

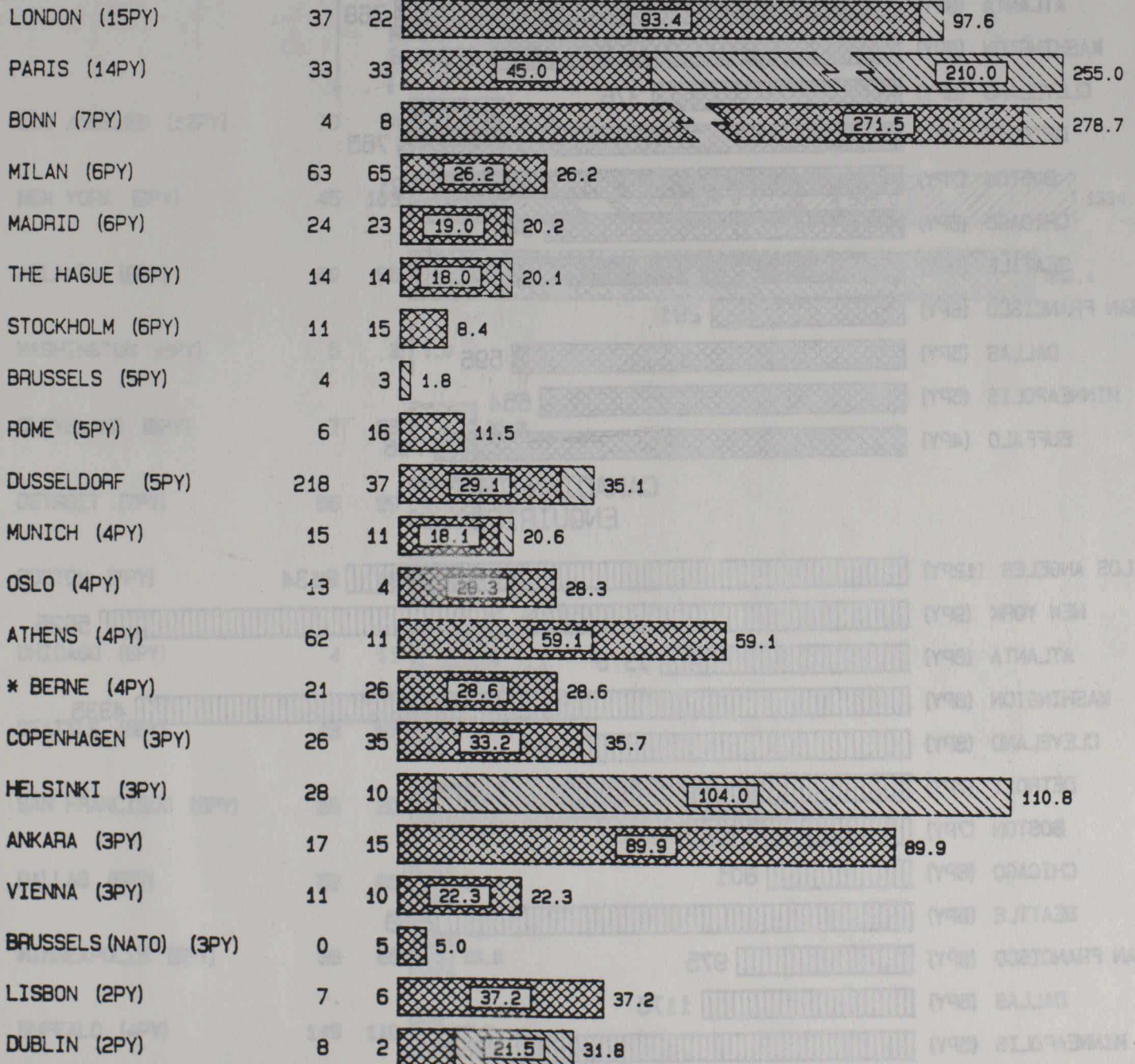
VALUE
 INVESTMENT RELATED



\$ MILLION

New buying connections &
 nbr of agencies appointed

Number of Export
 Sales Reported



* 3 of 4 reports received