REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 608-NEW YORK, CONSULATE GENERAL

013-CONSUMER PRODUCTS

UNITED STATES OF AMERICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE & MARINE

FIND REPRESENTATION FOR FOUR NEW FURNITURE EXPORTERS IN THIS

TERRITORY.

INCREASE EXPORT SALES OF CANADIAN FURNITURE.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 RECRUIT BUYERS TO ATTEND MONTREAL FURNITURE SHOW

JUNE 14-16.

ORGANIZE AND PLAN EXHIBITION FOR KEILHAUER CONTRACT SEATING AT CONSULATE APRIL 8-9.

QUARTER: 2 ----

QUARTER: 3 ----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

SUCCESSFULLY RECRUITED 19 BUYERS TO ATTEND SHOW. ON SITE ORDERS AND SALES WERE IN RANGE OF \$5 MILLION. EXHIBITION ATTRACTED 200 INTERIOR

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DESIGNERS.