

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST 0033-SANTIAGO

002-FISHERIES, SEA PRODUCTS & SERV.
CHILE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MARINE HARV. PROC MACH & EQUIP

POST IS COMPLETING A MARKET STUDY FOR DEEP-SEA FISHING AND PROCESSING EQUIPMENT.

INTEREST CANADIAN AND CHILEAN FIRMS IN INVESTING IN THAT SECTOR.

IDENTIFY LOCAL FISHING COS INTERESTED IN DEVELOPPING DEEP-SEA FISHING. IDENTIFY POTENTIAL CDN INVESTORS IF NEEDED.

SALE OF 2 FISHING BOATS AND PROCESSING EQPT IN NEXT TWO YEARS + PROCESSING PLANT.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 PARTICIPATION AT FERIA MARITIMA DE VALPARAISO
OCT ' 87.

STAND SELECTED. CDN COMPANIES HAVE BEEN IDENTIFIED. THEY WILL BE INVITED IN AUGUST.

QUARTER: 2 -----

QUARTER: 3 PARTICIPATE IN FIMAR & EVALUATE MARKET. SUPPORT EFFORTS OF CDN FISHING BOAT BUILDER FOR TRANSFER OF TECHNOLOGY.

FIMAR NOT WORTH PARTICIPATING IN FUTURE. HOWEVER IT PERMITTED IDENTIFICATION OF FISH PROCESSING PLANTS WHICH ARE BEING PURSUED NOW BY CDN CO. MCPP FOR TRANSFER OF TECHNOLOGY WAS TURNED DOWN.

QUARTER: 4 -----