

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Detroit

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	21.7	0.0	33.0	0.0	1.97	734 (Enquires)
from Territory	10.0	0.0	26.0	0.0	1.34	606 (Enquires)
B. Export Promotion Projects and Events	10.0	0.0	18.3	0.0	1.03	41 (Projects/Events)
C. Other Trade Development Activities	12.7	0.0	4.3	0.0	0.55	
D. Promotional Projects	5.0	0.0	6.3	0.0	0.40	17 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada						
from Canada	2.0	0.0	1.0	0.0	0.10	7 (Enquires)
from Territory	4.0	0.0	5.5	0.0	0.34	68 (Enquires)
F. Service to Government						
External Affairs	3.0	0.0	2.0	0.0	0.17	16 (Reports)
OGDs, Provinces, ETC	8.0	0.0	0.8	0.0	0.27	44 (Contacts)
G. Administration						
Program Management	19.3	0.0	0.8	0.0	0.61	
Leave, Professional Dev.	3.7	0.0	2.3	0.0	0.20	
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Total TID Program	99.4	0.0	100.3	0.0	6.98	
H. Other Programs	0.7	0.0	0.0	0.0	0.02	

Canadian Business Visitors: 129  
Local Business Visitors: 135

Trade Officers: 7  
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS