

PROGRAM RESULTS: LATIN AMERICA & CARIBBEAN

BUSINESS ACTIVITY

During the April - June 1992 period thirteen posts reported the following business activity:

- 53 EXPORT SALES WORTH \$84 MILLION
- 6 NEW BUYING CONNECTIONS/36 AGENCY AGREEMENTS
- 7 NEW JOINT VENTURES WORTH \$2 M/1 LICENSING AGREEMENT
- 0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA
- 5 CANADIAN INVESTMENTS IN TERRITORY WORTH \$2 M
- 10 TECHNOLOGY TRANSFERS WORTH \$0.3 M

HIGHLIGHTS:

- \$ 17 million sale of red spring wheat (Santiago)
- \$ 13 million sale of rural radio systems (Mexico)
- \$ 9.5 million sale of helicopters (Mexico)
- \$ 4.5 million sale of nuclear fuel element and tubes (Buenos Aires)
- \$ 3.6 million sale of service for operating railway (Buenos Aires)
- \$ 2.5 million sale of catalytic purifiers (Santiago)

KEY STATISTICS: for the thirteen posts reporting workload information

Missions Reporting To

		LGT
No. Trade Enquiries	Cdn	6706
	Local	7413
No. Investment Enquiries	Cdn	123
	Local	16
No. Business Visitors	Cdn Pr/Pub	2115/295
	Local Pr/Pub	4102/626