

OPPORTUNITIES

- **Federal Pioneer Ltd.**,
19 Waterman Ave.,
Toronto, Ontario,
M4B 1Y2
Phone: 416-752-8020
Telex: 06-963724
(FEDPION A TOR)
Attn: Mr. H. Kroeker,
Manager, Export Sales
Equipment for the distribution
and control of electrical
energy
- **Ferranti Packard
Electronics Ltd.**,
6030 Ambler Drive,
Mississauga, Ontario,
L4W 2P1
Phone: 416-624-3020
Telex: 06-961437
(FERRPACK MSGA)
Attn: Mr. P. Bongertman,
Promotion Coordinator
- **Gilman Engineering Ltd.**,
Elizabeth House, 4/F.,
250 Gloucester Road,
Hong Kong.
Phone: 5-8930777
Telex: 83667
Attn: Mr. Joseph Chan,
Senior Sales Engineer
Light reflecting changeable
electronic display
components and systems
- **Fleming Gray Ltd.**,
690 Bishop St.,
Cambridge, Ontario
P.O. Box 3146,
Cambridge, Ontario,
N3H 4S6
Phone: 519-653-2400
Telex: 069-59354
(ACTEX CMBG)
Attn: Mr. David Gray,
President
Ice skate sharpeners
- **G.H. Wood & Company
(International)**,
45 Zorro Street, North,
Toronto, Ontario,
M8W 4Z6
Phone: 416-259-2321
Telex: 06-967612
(GHWOOD TOR)
Attn: Mr. F. Cowan
- **Jayell Trading Co.**,
Shatin City One,
Block 22, Flat F, 5/F.,
Shatin, New Territories.
Attn: Mr. John Longhurt
Manufacturers of ozium,
world famous air sanitizer,
ozicote anti-mist lens cleaner,
brook life — saving airway
and clean care extraction
carpet cleaning machines and
all cleaning chemicals
- **Hambro Int'l Ltd.**,
215 Colonnade Rd.,
Ottawa, Ontario,
K2E 7K3
Phone: 613-226-1074
Telex: 053-4379
(HAMBRO ORBMAH)
Attn: Mr. E.O. Butts,
President
Hambro composite floor
system, Orbmah-leak
detection level sensing
equipment (for storage
tanks/pipelines)
- **Hampton Engineering
Inc.**,
23 Buchanan Court,
London, Ontario,
N5Z 4P9
Phone: 519-685-5300
Telex: 064-73500
Attn: Mr. J.F. Smith,
Exec. Vice President
Hydraulic cranes
- **Ico Unican Inc.**,
5795 De Gaspe,
Montreal, Quebec,
H2S 2X3
Phone: 514-273-0451
Telex: 05-24651
(UNICAN MTL)
Attn: Mr. G. Beames,
Export Manager
- **Ico Unican HK**,
Yip Fung Ind. Bldg.,
B1, 11th Floor,
Kwai Fung Crescent,
Kwai Chung,
New Territories.
Phone: 0-284247
Telex: 39078
Decorative cabinet hardware,
security hardware and lock-
smith supplies
- **Interimco Incorporated**,
560 Rochester St.,
Carling Square One,
Ottawa, Ontario,
Phone: 613-238-1561
Telex: 05-34425
(INTERIMCO OTT)
Attn: Mr. Art Bond
Design and installation grain
handling processing and
storage facilities, introduction
of dryland farming technology
and equipment, custom
farming, feasibility studies
related to farm mechaniza-
tion, livestock operations
procurement and project
management control
- **I.P. Sharp Associates Ltd.**,
2 First Canadian Place,
Suite 9000,
Toronto, Ontario,
M5X 1E3
Phone: 416-364-5361
Telex: 06-22259
(I P SHARP TOR)
Attn: Ms. Rosanne Wild
Marketing Sales
Manager
- **I.P. Sharp Associates (HK)
Ltd.**,
Suite 606, Tower II,
Admiralty Centre,
Hong Kong.
Phone: 5-294341
Attn: Mr. James Sinclair,
Computer services offering
on-line public data bases,
application and system
software and local access to
their services from over 600
cities via their own private
packet switched network
ipsanet
- **Intercontinental Data
Control Corp. (Interdaco
Ltd.)**,
2373 Stevenage Dr.,
Ottawa, Ontario,
K1G 3W1
Phone: 613-733-4440
Telex: 053-4274
(INTERDACO OTT)
Attn: Mr. J. Beddoes
President
Data transmission products
- **Electrom Engineering
Co. Ltd.**,
P.O. Box 34991,
King's Road Post Office,
Hong Kong.
Phone: 5-718331
Telex: 80286262
Attn: Mr. John Sze,
Managing Director
- **Jade Intarsia**,
(Division of Mohawk Oil Cda
Ltd.),
Suite 325,
6400 Roberts St.,
Burnaby, B.C.,
V5G 4G2
Phone: 604-299-7244
Telex: 04-354613
(MOHAWK OIL VCR)
Attn: Mr. J.A. Gran
Manufacturer of jade tiles for
professional interior designers
architects and builders
- **K B Electronics Limited**,
150 Bluewater Road,
Bedford, Nova Scotia
B4B 1G9
Phone: 902-835-7268
Telex: 019-21779
Attn: Mr. K. Baumgartner,
President
Specialization in power
conversion and communica-
tion for industrial, marine and
military applications
- **Kobelt Manufacturing
Company Limited**,
11720 Horeshore Way,
Richmond, B.C.,
V7A 4V5
Phone: 604-271-2741
Telex: 04-355853
(KOBTRVL VCR)
Attn: Mr. J. Kobelt,
President
- **Foiborn Enterprise Ltd.**,
1503 Po Sang Bank Bldg.,
33 Argyle Street,
Kowloon.
Phone: 3-710981
Telex: 802 75517
Corrosion resistant marine
controls and custom
designed marine/industrial
disc brakes
- **3-L Filters Ltd.**,
427 Elgin St. N.,
P.O. Box 371,
Cambridge, Ontario,
N1R 5V5
Phone: 519-621-9949
Telex: 06-959366
(THREE L CMBG)
Attn: Ms. M. Olah
Engineers, designers and
manufacturers of aviation,
industrial nuclear, oil and gas
filtration separation systems
and cartridges
- **Knoll Rig and Equipment
Manufacturing Co. Ltd.
(KREMCO)**,
3620-93 St., Edmonton,
Alberta,
T6E 5N3
Phone: 403-462-6494
Telex: 037-42692
(KREMCO EDM)
Attn: Mr. Gerry Knoll,
President
Well servicing and workover
rigs — mud pumps, mud
systems substructures and
masts
- **Leigh Instruments Ltd.**,
2680 Queensview Dr.,
Ottawa, Ontario,
K2B 8J9
Phone: 613-820-9720
Telex: 053-4129
Attn: Ms. Sally Evans,
Mktg. Administrator
Engaged in the systems
engineering design and
manufacture of products
and systems principally for
the aerospace, gov't and
military markets
- **Leitch Video Ltd.**,
10 Dyas Rd.,
Don Mills, Ontario,
M3B 1V5
Phone: 416-445-9640
Telex: 06-986241
(LVL TOR)
Attn: Mr. G. Newhook,
Sales Manager
- **ACE (Intl) Co.**,
Block A, 10th Floor,
A-8, H.K. Industrial Centre,
489-491 Castle Peak Road,
Kowloon.
Phone: 3-7452343
Telex: 40442 (ACECO HX)
Attn: Mr. Michael Pang,
President
Pulse video and test
equipment for the NTSC and
PAL television standards
- **Les Industries MKE (1984)
Inc.**,
183 Montcalm Nord,
Candiac, Quebec,
J5R 3L6
Phone: 514-659-6531
Telex: 055-60028
(MKE GRC CNDC)
Attn: Mr. B. Jolicoeur
Sales Coordinator
Kitchen/restaurant equipment
for food preparation, stoves
griddles, fryers, gas and
electric cooking equipment,
refrigeration equipment
- **The Mark Anthony Group**,
Mission Hill Vineyards,
Mission Hill Road,
Westbank, British Columbia,
VOH 2A0
Phone: 604-768-5125
Telex: 04-53183
(MRKANTHONY VCR)
Attn: Mr. W. Clark
Producers of premium
Canadian table wines,
distilled spirits & apple and
pear fruit sparkling ciders
- **Memotec (Div. of Intl.
Systems Ltd.)**
4940 Fisher St.,
Montreal, Quebec,
H4T 1J7
Phone: 514-738-4781
Telex: 05-825625
(MEMOTEC MTL)
Attn: Mr. Adam Bardach,
General Manager
- **Data 100 H.K. Ltd.**,
10B Kaiser Estate,
41 Man Yue St.,
Hungghom, Kowloon.
Phone: 3-644354
Telex: 64461
Attn: Mr. Bob Cochrane
Managing Director
Looms, laminated wood
panels
- **Metro Canada
International Ltd.**,
999 West Hastings St.,
19/F., Vancouver, B.C.,
V6W 2W2
Phone: 613-384-3100
Telex: 04-55134
Attn: Ms. Cindy Nutter
- **Mr. Paul Ruffli**,
Government of Ontario,
Ministry of Industry and
Trade, Admiralty Centre,
Tower I, Suite 1303,
Hong Kong.
Phone: 5-276421
Telex: 61871
Transit systems
- **Mitel Corporation**,
P.O. Box 13089,
350 Legget Drive,
Kanata, Ontario,
K2K 1X3
Phone: 613-592-2122
Ext. 6527
Telex: 053-45916
Attn: Ms. C. Robitaille, Int'l
Mktg. Support
Co-ordinator
- **Mitel (Asia) Ltd.**,
22nd Floor, C.D.W. Bldg.,
388 Castle Peak Rd.,
Tsuen Wan,
New Territories.
Phone: 0-463641
Telex: 34235 MITEL HX
Attn: Mr. Joseph Tsui,
Managing Director,
Asia and Pacific
Telecommunications and
telephone switching equip-
ment (PABX, EPABX)
- **Nilus Leclerc Inc.**,
104 5th Ave., C.P. 69,
L'Isletville, Quebec,
GOR 2C0
Phone: 418-247-3975
Telex: 051-3976
(N LECLERC LIS)
Attn: Mr. J. Pomerleau,
Marketing Director
Loom manufacturer (dobby,
artisan, mira looms), weaving
laminated wood panels
manufacturer
- **Niart Electrical**,
23 Rayborn Cres.,
St. Albert,
Alberta,
T8N 3C6
Phone: (403) 459-5530
Telex: 037-2875
Attn: Mr. Richard Price
Manufacturer computerized
signal control systems for
military and civilian
transportation systems

