

## FANCY GOODS

**I**N the department of fancy goods an immense variety of stock is possible. Leather goods hold a prominent position and require to-day considerable attention. Last month we made mention of and illustrated several articles. This month our illustrations show two serviceable toilet cases, which will be found good value. A music portfolio of handsome appearance is also shown.

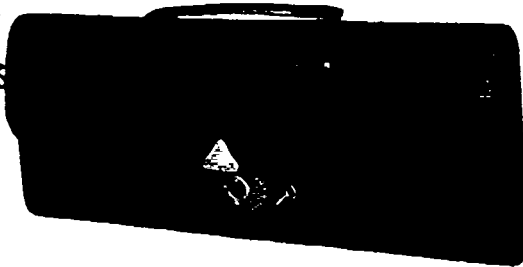


A Collar and Cuff Case.



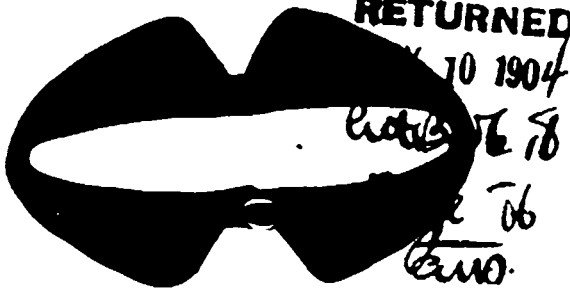
A Brush Case.

Leather belts are being pushed and talked of as the coming belt for ladies, and some say it will vie with the fabric belt for popularity. Great preparations are being made to supply the present and anticipated demand, and various new styles



A Music Portfolio.

are being shown. The Gibson Girl belt, for which a patent is being sought, is made of a soft leather gathered in pleats that give the effect of the fabric belt. It is finished in all colors, fashionable leathers and new buckles. Another new shape is



The Alexandra Belt.

the Alexandra belt, which owes its shape to the prevailing style of dress among women. The illustration shows the flaps which, attached to the belt proper, shape themselves to the hips of the wearer.

Among the large stock of the fancy goods department there are always numerous novelties in the fabric lines. These include such things as pin-cushions, which come in shapes of fruit or animals, as well as the more stereotyped round and square shapes, sachets of different kinds (handkerchief, tie or glove), cushion tops in hand-painted or worked designs, doyleys, tray cloths, shoe-bags, laundry-bags, table centres, etc. The complete fancy goods department keeps a choice



selection of all these for the woman who works her gifts. The cuts illustrate a handkerchief sachet made of Swiss embroidered handkerchiefs, with silk lining and ribbon bows, and a new style of embroidery called Deloraine embroidery. The designs are stamped on heavy cream Bulgarian linen in flower designs, and are constructed to be cut out when worked.

### CYNICUS POST CARDS.

**T**HE Cynicus Publishing Co., Limited, Tayport, N. Britain, publish unique post cards, illustrating seaside incidents and country amusements. The designs are exceedingly humorous and cleverly executed. Those who are desirous of establishing a trade in illustrated post cards could not do better than utilize these cards as a starter. They are bound to sell, and, once on the market, will keep the attention of the public.

### SPORTING GOODS.

**A**LTHOUGH the Fall season is not the buying time for the greater part of the sporting goods, such games as hockey and basket ball are indulged in during the cold season and require fairly large stocks in the former game. Punching bags, boxing gloves, exercisers, and similar indoor sports, are, of course, winter games. Football is played in some towns all winter. The illustration shows a new football, which is being patented. The novelty consists in the position of the vent, which runs across, instead of along, the seams. By this it is claimed that the ball will retain its shape much longer, as the stretch is around the ball from seam to seam, and, with the old vent, some give was impossible to counteract. The new ball has been tried, and reports speak highly in its favor.

### FOOTBALLS.

**F**ANCY goods dealers should endeavor to capture the trade done with colleges, schools, etc., in sporting and athletic goods; at present many of the foot balls, etc., are imported. This is not as it should be, considering that first-class goods are manufactured in Canada. The Western Leather Goods Co., Limited, are making Association and Rugby balls. During August they manufactured and sold over 600. This speaks highly for the quality of the goods.

The Fancy Goods Co. of Canada, Limited, Toronto, report business as being very brisk. September was a record month with the firm.