

one so well as the dealer and the traveller knows it, because our books show it. I know a man who doesn't believe that the earth is round, and he thinks all people who think it is round are fools. He is not a fool himself by any means, and he is honest in his belief, but he is one of those very superior people who when they make an assertion do not think it necessary to trouble themselves to verify it. All your troubles—not one, but every one—in Ontario and Quebec can be directly traced to the fact that there are too many dentists for the demands of the public, and that the public have got now the firm belief that dentistry is a trade, and that the public benefactors in the profession are the dentists who do cheap work. You may make what use you like of this.

Yours truly,

P.S.—I enclose my card.

; A DENTAL DRUMMER.

[We publish this letter as sent us. The writer has had wide experience, and his opinions are at least worth heeding. Our readers can take them as they like them.—ED. D. D. J.]