

CANADIAN MINING JOURNAL

Vol. XLI.

Garden City Press, Ste. Anne de Bellevue, March 5, 1920

No. 9.

Time Recorders that earn dividends!

“This is how it happened. Last year we put in expensive modern high-speed machines—but we also had an old-fashioned time and cost recording system. Result—our production was disappointing.

“This year my first move was to call in experts from the International Business Machines Company who investigated and showed a convincing report.

“In each department we now have an International Job Recorder. Each workman prints the exact starting and stopping time on every job.

“It didn't take long to pick out the producers. We've replaced the 'non-producers,' those who didn't measure up, and have brought in new blood.

“Every man in the shop is a paying investment. Some are better than others. We picked 'Job Bosses' and set them on the different operations and after thorough and scientific tests we set a standard output for each machine. Now we are getting it and more because of the right spirit among the men.

“We've cut out the maddening programme of errors and disputes.

“Briefly that is the reason why we have earned our dividends this year.”

Write Today for Our Latest Folders, Interesting and Resultful

International Business Machines Company Limited

(TIME RECORDER DIVISION)

FRANK E. MUTTON, Vice-President and General Manager

Head Office and Factory: Campbell Ave., TORONTO, Ont.

Branches in all Principal Cities

(Also makers of Hollerith Electric Tabulators and Dayton Computing Scales)