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ESPECIALLY with your busy dairymen of to-day. You can't help waste their time and money skimming the milk with a small capacity, slow-speed, hard-to-turn, hard-to-clean machine.

NOTE the illustration herewith of the

"Simplex" Link Blade

See the broad, solid separator base, and a body or frame of pleasing design that entirely encloses the gearing and all moving parts. Note the convenience of the correctly placed crank shaft, 34 inches from the floor. The "Simplex" can be operated standing, which is better than a stooping position.

ALL oil holes are provided with spring-top oil cups, which hold enough oil for an ordinary run and protect the bearings from the dust or wet. All waste oil drains to the oil pan and thence to the oil drip cup—no oil or stop can reach the floor.

THERE are a great many other important features of the "Simplex" that it will pay you well to investigate. Drop us a card and we will send you our illustrated booklets.

BEAR in mind, too, that we are agents for the B.-K. Mechanical Milker. Tell us how many cows you milk, and we will give you estimates on what it will cost you to install a B.-K.

TRY our Dominion Cleanser for keeping your Dairy and Household Utensils "spick and span."

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WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS

Note the heavy compact construction and convenient height of supply can and discharge spouts. The top of the supply can is only 3/4 ft. from the floor.

Success Attends U.F.O. District Conventions

Live Addresses and Keen Interest Characterize the Three Conventions Held in Western Ontario by the Organized Farmers

THE spirit of cooperation and determination not to relinquish the fight for the farmers' rights pervaded the conventions held by the U. F. O. last week at Palmerston, Woodstock, and Petrolia. Most of the clubs of Western Ontario were represented at the convention, and many farmers and farm women from the districts surrounding the towns in which the meetings were held, took advantage of the opportunity to become acquainted with the work of the organized farmers of the province. The officers in charge of the conventions state that they are highly gratified with the results of this new move on the part of the directors of the association, and the speakers claim that they never addressed more appreciative audiences.

John Kennedy, vice-president of the Grain Growers' Grain Co., Winnipeg, who addressed the convention, stated to a representative of Farm and Dairy that he found eastern farmers as alive to the need of agricultural cooperative work as the farmers of the West, and quite as appreciative when addressed on matters relating to such controversial matters as taxation and the tariff.

Secretary Morrison, of the U. F. O., outlined the plan the directors had followed in arranging for the conventions and in selecting the speakers. They had endeavored to condense into the programme of the two meetings at each convention an outline of the farmers' movement both in Ontario and in the West. Mr. Valbert, president of the association, who was becoming more and more active in the work, would deal with the progress and aims of the U. F. O. Mr. Groh, a manager of the cooperative company, would go over, in detail, matters pertaining to the management and growth in Mr. Kennedy they had a speaker who had proved to be one of the hardest fighters for the farmers' rights that western farmers had discovered. He would give them that broad outlook which had come as a result of his connection with the Grain Growers' Grain Company, with which he had been associated since its inception, and which he had seen grow until it had become the greatest farmers' company of the world. Mr. Morrison also outlined the progress that had been made by the U. F. O. since its inception two years ago.

The Movement in the West.

Mr. Kennedy dealt with many phases of the work of the Grain Growers' Grain Company. He described the fights they had been through, first with the Grain Exchange at Winnipeg and later with other powerful interests with whom they were now competing for the farmer's trade. He told how, when they had decided to form an export company and needed a line of credit, Canadian financial institutions had refused to back them up, and they had to go to New York for help. One of the great institutions of that city sent a representative to Winnipeg to investigate their business. As a result they immediately advanced them a line of credit of one and one-half million dollars. Referring to their export business, Mr. Kennedy stated that this year they expect to export almost 100,000,000 bushels of American grown grain in addition to that from the Canadian West. As a result of their activities the export business is now conducted on a basis of about two cents commission, whereas in 1908, when the exporters cornered the market, they had charged as high as 15 cents. They had had losses in the

export business, but these had been traceable to the lack of experience in management. At last they had secured as manager Mr. Stenger, a man U. F. O. last week at Palmerston, Woodstock, and Petrolia. Most of the clubs of Western Ontario were represented at the convention, and many farmers and farm women from the districts surrounding the towns in which the meetings were held, took advantage of the opportunity to become acquainted with the work of the organized farmers of the province. The officers in charge of the conventions state that they are highly gratified with the results of this new move on the part of the directors of the association, and the speakers claim that they never addressed more appreciative audiences.

Mr. Kennedy also dealt with the trouble they had had with the retail merchants of the West, and showed how it had been overcome by the organization of a retail merchants' purchasing association, through which merchants with small capital could purchase their goods to as good advantage as the large retail houses. Mr. Kennedy made a strong plea for the farmers not to destroy the little villages. He also outlined the work they were doing in the West, and the progress being made by the farmers. A full report of this part of Mr. Kennedy's address will be found on another page of this issue.

President Halbert on Farmers' Rights.

Mr. E. H. Halbert, president of the U. F. O., showed the relationship existing between the association and the company. The object of the U. F. O. was to organize the farmers in an endeavor to create better social and economic conditions. The object of the company was to provide a legal medium through which they could conduct business with one another. The farmers' movement had been born of the old Dominion Grange, which, however, was still in existence, and the new organization was progressing rapidly. This was because there had existed in Ontario a deep seated need for such an institution. Mr. Halbert outlined the objects of the U. F. O. and the work which it was hoped would be accomplished. They had a higher ideal than seeking dollars and cents. Their object was to place the profession of farming in its rightful position as the greatest and most dignified occupation in the province.

Mr. Groh, in outlining the details of the business now being conducted by the farmers' company, stated that they had only \$10,000 of capital stock, of which about two-thirds was paid up. They had been in existence less than two years, and it could be expected that they would in this time organize such a business as was now being carried on by the organized farmers of the West. At present they were handling 20 different lines, and it might be necessary for them to handle fewer. The work was growing and they had done \$1,000,000 more business in the last four months than in the corresponding months of last year. Their greatest difficulty was that they had not sufficient money and could not order in sufficient quantities to secure their goods at the lowest prices. He urged the farmer to make the best possible use of their company. If they did so, it would grow until they would be able to secure as good terms on their commodities as the western farmers.

Further reports of the address given will be published in future issues of Farm and Dairy.

Large implements pay in so far as they reduce the cost of production without impairing the efficiency of the work done.



It's Widespread

Trade increases

VOL. XXX

How An Outline

THE work of the Grain Growers' Grain Co. is the work of an organization that has its own company to handle such export machinery furnished in large trade we have learned many lessons part of our work advantage before.

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*A report of the district convention, Ontario.



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to WOODBINE	2:30 a.m.
to LONDON	2:45 a.m.
to CHESTNUT	3:00 a.m.
to WINDSOR (O.P.)	3:15 a.m.
to WINDSOR (C.P.)	3:30 a.m.
to DETROIT (West B.)	3:45 a.m.
to DETROIT (M.C.B.)	3:55 a.m.
to DETROIT	4:10 a.m.
to CHICAGO (M.C.B.)	4:25 a.m.

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to TORONTO	6:10 a.m.

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to DETROIT (Port B.)	2:00 p.m. Daily
to WINDSOR (O.P.)	2:20 p.m.
to TILBART	2:35 p.m.
to CHESTNUT	2:50 p.m.
to WINDSOR	3:05 p.m.

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