

PREPARATION OF STOCK FOR MARKET.

Not infrequently does a producer have hard work to market his produce because of the slack appearance it has when being sold. If the producer does not spend a few moments in adding to the neatness and attractiveness of his article, he is throwing a share of his profits away. For example, if a poultryman has a dozen fowls to market, and throws them in his wagon on a bran-sack, and another dozen are packed in a box lined with clean parchment paper, with their feet and heads washed, the contrast is quickly noted by the buyer. The producer will thus obtain a premium over and above those which are marketed in a slack condition. Though 2 cents a



Dislocating the neck. Note the head is turned to right angle with neck, breaking the joint by a pull downward, at the same time pressing the neck of bird against the knee.

pound on a few birds may not be a very large factor, on a commercial basis it is the small amount which counts up fast and displaces many of the debits to the credit side.

STARVING BEFORE KILLING.

Too often, well-fatted roasters have their crops full of grain when marketed. The crops and entrails, as often the meat around the same, soon begin to turn green,