Thursday, January 30, 1919,

## EPEULL KNOW

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wanted to drive a wages, steady posiman. Apply Box 64 1-20-2t, rong manure. Apply Bridgeport, Ont. 1-30-3t.

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ord Roadster, best Apply Jos. Zember, Fire 1-30-tr.

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ionas, cockerels, hens
ite Box 294 Waterloo,
347 W. 1-30-3t.
ALMA ST. U.B.
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A. Steven of the China
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IS DENIED TO
PUBLICANS"
N. Jan. 29.—The South
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Congress to go to Paris.
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g of the Dominion of Office, Waterloo, port of directors, for usuing year and for properly come before

ias Hilliard. President.



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Around four o'clock in the afternoon, when the body is tired and the mind is weary, and you don't

quite know what to do next, there is nothing that will stimulate you so quickly and give you renewed ambition, and make the world 'take on a new aspect, so much as a cup of Lipton's Tea.

But be sure the Tea IS Lipton's, because the quality is guaranteed. We grow it, blend it, pack it, and sell it ourselves. No other firm selling Tea in

Canada may give you this guarantee.

**Genial Drink** 

THE UNIVERSAL TEA 300 Cups to the Pound "ME NOT MUCH 600D ON DE SING, BUT....."

In the stories about work among the foreigners within our gates depicting the methods of assimilating these peoples nationally there are no more interesting chapters than those what tell of the peculiar power of music. The average emigrant has musical desires that leave us native-born Canadians no room for boasting. He responds to music readily. His children get our national view point from singing the patriotic and national songs in the schools. To reach the parents, some communities are using the school and the love of music as the keys to the situation.

For example in one city the welfare workers have invited the pupils of a down-town school to come once a week and bring their fathers and mothers for sing. The undertaking was approved and directly aided by the Board of Trade, the Rotary Club and other similar organizations which entirely warded off any criticism that the backers of the scheme were mere fadists. So on the sing in one school was attended by representatives of 272 families. To further enlarge the attendance a prize was offered to the room whose pupils would bring the most parents. One middle-aged Bohemian father came the next week bringing his violin. He said to the teacher "me not much good on de sing, but may be my fiddle help" and this parent who came to help his boy's room win the prize was the starting of a parents' orchestra. In utilizing music to Canadianize our foreign population we have hardly yet begun to scratch the surface.

EDUCATIONAL SIDE OF MUSIC MUST BE RECOGNIZED Once the educational side of music



Many stupendous bargains here awaiting you these final sales days.

The Ladies of Kitchener, Waterloo, Preston, Elmira--all within shopping distance-have shown once more that they sense the importance of such a sale as this. During the past week they have been here in hundreds and have taken away many thousands of dollars of the most supreme bargains in Coats, Suits, Skirts, Blouses and Furs that were thrown on the mercy of the public.

As the days lengthen and the temperature rises so do our profits shorten and our prices lower. The instructions to our price-cutter were imperative; to cut so deep that no winter garments would be left in the store at the close of the "VICTORY SALE" next Monday night. The following sale prices are merely suggestive of the result. Any and every woman and miss who needs clothes, either for immediate or future wear, must heed this clarion call to economy.

## Fur Prices Will be Higher Next Year

Dresses in silk, crepe de chine and serge, must be sold in the next three days, regular 

in serge and poplin, regular \$18.00 to \$15.00,

Skirts of silk poplin, in black, navy, taupe, grey and sand, regular \$8.00, \$7.50 \$4.49 Stripe and plain silk skirts.....\$4.98 skirts, for.....

A rack of crepe de chene and georgette blouses, regular \$9.00 to \$7.75, to be sacrificed at \$3.75 Blouses in black silk and crepe de chene, regular \$4.05,.....

COLLAR AND CUFF SETS.

Collar and cuff sets in pique and Swiss

COATS.

Coats in heavy oxfords, chinchilla and 

SWEATER COATS.

Only a few sweater coats left, regular \$12.00.... Sweater Coats of all wool, knitted and brushed wool, in grey, brown, mauve, green, FURS WILL NEVER AGAIN BE SO

There seems to be an impression that next season furs will be lower in price. That is a big mistake. The fur markets of the world indicate that prices are upward. Prosperous times that will everywhere prevail will stimulate the buying of furs and that means higher and higher prices.

We are sacrificing our present stock at ONE THIRD OFF REGULAR PRICES

Siberian and natural wolf muffs \$7.50 Jap Fox sets, large muff and animal

\$19.00 going for ....

Badger sets, regular \$35.00.... \$22.00

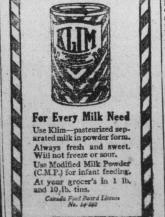
Natural wolf stoles, regular \$37.50 Mink, Seal Fitch, black, red and Isabella fox sets, in fact, everything in stock at wonderful reductions.

Sale positively ends next Monday at 6 p. m.

The finest and cheapest Ladies' Ready-to-Wear in Western Ontario.



All Furs sacrificed at much less than cost at Victory Sale



the hour fixed for the lesson and listen to the lesson given to the pupil before him.

WOMEN'S CLUBS URGE MUSIC INEDUCATION

In Schools, it serves all other subjects

In later life, it has a more practical application than almost any other study. The women's organizations of the country have dealt with many reforms and in such a way as to give publication quite a life along the wimprovement at a recer Federat; ject of the lesson and listen the hour fixed for the elesson, in the many reforms and in such a way as to give publication that along the wimprovement at a recer federat; ject of the women's organization came up for modern evaluation of music when rightly uses.

improvement at a recer

Federat:

Ject of education came up for atter one of the speakers Frances Ellio clark, dealt with the matter very clearly and sounded the note that needs sounding to-day. This speaker's remarks showed that she knew the angle from which to strike and strike she did in no luke-warm terms at the very root of the question of music on the school curriculum.

"Thousands of men think they do not like classic music only because they have never learned to I sten intelligently" said the speaker with emphasis. "Hundreds of people go to orchestral concerts and hear only a tintinnabulation of sound. Good mu sic is popular music when it becomes familiar. The lover of music is innate but the taste for good music music when it becomes familiar. The lover of music is innate but the taste for good music is innate but the taste for good music must be be acquired like olives and persimmons. It comes from multiplied hearings of the best; and judging contrasting discriminating, between this and that, mastering the

which in time would becom necessary to satisfy the ear.

This pedal is used primarily to connect tones when the fingers are unable to do so; also to continue a chord until the following one is sounded Each new chord requires a change of pedal. Somebody once termed the pedal "the third hand" because it can keep a group of tones sounding while both the player's hands are finding other keys to produce other tones. But this so-called pedal does clause the chords to sound louder. It removes all the dampers from the strings and each chord is re-inforced by other tones according to the law of sympathetic vibrations, causing the piano to sound at its best. The proper use of the pedal is a great improvement The wrong use of the pedal is an abomination.

DRINK A GLASS OF REAL HOT WATER BEFORE BREAKFAST.

largaage of tone. Comparatively few may ever hope to be great performers, but every soul may and should become appraciative listeners.

"Why not then teach the children to listen to music in a definite way, listen purposefully and reverently, and so train the ear to acute sensi tiveness? The habit of listening as other good habits should be formed in youth."

And then in a pithy summing up of the whole problem the speaker proceeded. "If then, it is shown that music has great power as education in and of itself—that it has more practical application in later life as well as in school life than almost any other branche of study that it serves all other branches in the curriculum—that it is the friend and helper of all that is uplifting and ennobling and the foo

List Your Properties For Sale with Bechtel, 255 W. King Str.