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## Post Support Tools - InfoExport

### Sample Introductions to Territory

#### Sample 1. Territory with Two Posts: Trade Development Responsibility

Welcome to Brazil. The Consulate General of Canada in Sao Paolo is responsible for trade development activities in all of Brazil, while the Embassy in Brasilia is responsible for government procurement and trade policy issues. Business development inquiries for all regions should therefore be directed to the Consulate General in Sao Paolo.

#### Sample 2. Territory with Two Posts: Sectoral Responsibility

Welcome to Germany. Canada's Trade Offices in Germany are organized on an industry sector basis. Trade enquiries should be directed to the office identified as having specific responsibility for the product or service in question.

#### Sample 3. Territory with no Post

The Canadian Embassy in Buenos Aires is accredited to Paraguay. The Commercial Section of the Embassy holds primary responsibility for trade development in Paraguay and can respond to requests for general market information. In some cases, you may be referred to the Consulate of Canada in Asuncion, Paraguay.