

Irrevocable Letter of Credit confirmed by a Canadian bank, due upon presentation of sight draft against shipping documents. Some importers may prefer to adopt some other means of payment: Cashier's Cheque, bank or telegraphic transfer, etc., which may be acceptable if protection is guaranteed. All transactions are done in U.S. dollars, and foreign exchange is available throughout the country to pay for imports.

RESPONSIBILITY

This paper was prepared to assist Canadian exporters of pulse crops who have an interest in supplying the Mexican market. It is not exhaustive, but rather is intended to offer some insight into the existing market for these crops, and to provide data on potential buyers currently dealing in, packaging and distributing these commodities. Canadian companies must tailor their marketing approach according to their particular interests and circumstances.

Further assistance or information can be obtained by addressing requests directly to the Commercial Division of the Canadian Embassy, located at Calle Schiller 529; Col. Polanco; 11580 México, D.F.; Tel: (5)724-7900; Fax: (5)724-7982; or the Latin America and Caribbean Trade Division; Department of External Affairs; 125 Sussex Drive; Ottawa, Ontario, Canada K1A 0G2, Tel: (613)995-8804, Fax: (613)943-8806.

HS Code	Description	Rate
0713.33.07	Beans, except for planting	10%
0713.35.00	Others	10%
0713.40.01	Lentils	10%
0713.40.02	Broad beans (Vicia faba var. major), horse beans (Vicia faba var. equina) and small faba beans (Vicia faba var. minor)	10%
0713.50.00	Others	10%
1005.20.00	Canary seed	20%

An asterisk (*) following the classification number denotes that an import permit issued by the Directorate of Commerce and Industrial Control is required.