

in this group felt very strongly that "economics should be the motivator for forming an alliance -- not ethics".

This more positive group in Toronto felt that the short term results would include: more markets for Canadian goods, cheaper goods for Canadians and more trade opportunities. In the longer term, they indicated that such a trade agreement would improve the standard of living for Mexicans, stabilize their currency, improve their standards in the workplace and perhaps lead to more specialization for export of goods. For this group, forming a trade alliance with Canada, Mexico and the U.S. would be to Canada's advantage in terms of specialization for more goods and services to be exported.

Like the more positive group in Toronto, Group A participants in Montreal felt that a Canada-Mexico-U.S Free Trade Agreement would be a sensible thing to do. One participant indicated, "we have no choice; if we are excluded, we become a closed system". However, these participants were somewhat concerned because they viewed the tri-partied trade agreement as smaller in magnitude than, for example, Europe. This group felt that a trade agreement would have to include the U.S.A. -- that Canada should not "go it alone" with Mexico. However, they did express strong concerns over their perception that the U.S.A. have "exploited them for too long". The trade agreement also raised concerns by others in this group in that they were frightened about drug trafficking. Though this group was neutral to supportive of the Free Trade Agreement with the U.S., they did have reservations in terms of the short and long term benefits to Canada should such an agreement be inclusive of Mexico. This group returned to their previous concern with respect to Mexico not being able to afford the goods that Canada would export to them. Some were afraid that Canada would be "eaten up". Similar concerns