- ...It would be almost impossible to bring Canadian cattle into the Southeast and attempt to market them. Resistance from local breeders would be too high. The only way to sell Canadian cattle in the Southeast would be to bring the buyers to Canada. And the only kind of cattle that could feasibly be sold would be genetically superior bulls capable of improving the bulls sold to commercial producers.
- ...Selling Canadian bulls to commercial cattlemen in the Southeast would be impossible. A commercial bull trade is the only way purebred breeders justify their existence and Southeastern purebred breeders would totally resist an attempt to take the commercial market from them.

Comments from Individuals Who Have Traded in Canadian Charolais (Export and Import)

- ... The main problem is the acclimatization of the cattle to the South. It is much easier if the cattle are moving North. Canadian Charolais (overall) are marginally superior to Southern Charolais, but so are cattle from Northern U.S. Therefore domestic cattle would be preferred over imports where there is a need to increase quality. Some semen is being used from Canada but no bulls. It has been felt that U.S. cows were superior to Canadian cows.
- ...Registered cow numbers have gone up over the last two years, and there is sufficient breeding stock available domestically to meet the increased demand. The continuing shift to artificial insemination will reduce the future need for bulls.