

FANCY GOODS AND STATIONERY—Continued. in all grades of playing cards, including the "Bicycle" No. 808 and Seconds, and other leading lines. The prices will be found right.

No finer line of boxed stationery (paper with envelopes to match) can be found than that sold by Buntin, Gillies & Co. The "Roman Flax" in four tints, "Velvet Finish" cream, "Japan Linen Bond" in white and azure, and "Century Linen," which can all be had in the popular sizes with envelopes to match, and in tablets, form a line which is practically complete. Samples will be sent on application.

NEW WRITING TABLETS PROMISED.

Buntin, Gillies & Co., Hamilton, promise next month something new and special in writing tablets. Their lines are always leaders, so the trade can expect some fine goods and great values.

THE DEMAND FOR GLOBES

A large sale of globes is reported just now by The Copp, Clark Co., Limited. This must be partly due to the extra value and durability of the globes now on the market. In the first place, they are made of an American composition of unusual hardness and strength, and a Scotch map by W. & K. Johnston is used. This map is beautifully lithographed, showing the ocean routes and the isothermal lines. With every globe over 6 inches, a cabinet is given away and a manual of instructions, which greatly enhance the selling value of the globes.

PALMER'S HAMMOCKS AGAIN.

Nerlich & Co.'s Spring lines this season include Palmer's celebrated American arawanna hammocks and a full line of Spalding's goods for baseball, tennis, lacrosse, croquet, etc.

IMPORT FANCY GOODS.

The samples of import fancy goods are now being arranged in the warehouse of The Copp, Clark Co., Limited, and will shortly be shown the trade by the travelers. This season the new designs in photograph albums are attractive, and will increase the trade in these staple goods. There are also some very nice purses and photograph frames which embody new and popular ideas. In addition to these, the new line includes writing sets, traveling sets, photo-

graph boxes and photograph holders, and fancy goods generally.

A cheap and tasteful line of Easter cards is being shown. These, with Christmas cards, birthday cards and booklets, will be found fully up-to-date.

A full range of Spalding's baseball goods is now being shown the trade.

A FULL LINE OF BRONZE AND ONYX EFFECTS.

The import samples of fancy goods now in at Nerlich & Co.'s include a large and striking line of bronze goods, some china and bronze, some onyx effects in clocks, photograph frames, candlesticks, fancy ornaments, inkstands, large mounted china vases, and many other fancy articles of new and attractive patterns with novel combinations. All the latest features are shown in prospect for a good trade.

The increase and variety of imports this year is particularly noticeable in Japanese china, of which goods a much larger range than formerly will be shown, and at prices from 10 to 15 per cent. lower than have ever before been quoted. Direct importation of this line enables the firm to put the prices down, and at the same time enlarge the variety shown.

NEW WRITING TABLETS.

Among the new writing tablets shown by Warwick Bros. & Rutter are the "Vulcan" bond and "Pansies for Thoughts." The latter is a cream paper with a pretty water marking of pansies. Both lines are shown in all sizes, small and large octavo and small and large quarto, ruled faint or plain.

MR SINCLAIR'S NEW POST.

N. A. Sinclair, the old representative in Western Ontario of Warwick Bros. & Rutter, has come back to the firm, and has been appointed to a position in the house. He will see to it that all the orders from his old customers arriving at the house will have his personal attention.

AN ENORMOUS STOCK OF PAPER, ETC.

The firm that knows how to buy well has an advantage when the selling time comes. This axiom applies to wholesale dealers as well as retailers. Some good buying has been done this season by The W. J. Gage Co., Limited, Toronto. At the close of the year paper mills like to clear out and turn

into cash any lots of paper that have accumulated, so, in December, a member of the above firm made a trip to the mills with a view of picking up any bargains that could be secured, regardless of the quantity, so long as prices were satisfactory. The result of this trip was that the Gage company bought over 250 tons of flat writing paper, envelopes, book and printing paper, bristol boards, etc., at their own figures. This purchase brings their stock of papers, etc., up 750 tons, or a million and a half pounds. This is over sixty carloads, and is claimed by this firm to be the largest and best bought stock of the kind in Canada.

Any of our readers who would like to secure samples and quotations on any kind of stationery suitable for manufacturers, printers, and stationers may do so by writing to The W. J. Gage Co., Limited, Toronto.

FINE IMPORT SAMPLES.

Warwick Bros. & Rutter are in the midst of opening up a great number of cases of new import fancy goods samples as THE BOOKSELLER AND STATIONER goes to press. In another issue a notice of them will appear. They will exceed even the fine novelties of previous years.

A DISPLAY STAND GIVEN AWAY.

Nothing helps to sell goods more than making such a display of them as will attract attention. Having this in mind, The W. J. Gage Co., Limited, are offering a handsome display stand to every customer placing an order amounting to \$20 worth or over of their writing tablets, "Padded by the Perfect Process." The size of the stand is 28x38, polished oak finish, and it is made so that it will stand on the counter in the store, or can be used in window dressing to display the goods. The idea is a capital one, and dealers ought not to be slow to take advantage of the offer.

The Gage Co., Limited, also have in course of preparation, a new illustrated catalogue of their manufactures, which will be placed in the hands of the trade in a few weeks. They promise that it will be the most complete and comprehensive that they have ever issued.

NEW TOYS AND FANCY GOODS.

The H. A. Nelson & Sons Co., Limited's, new catalogue will be issued about March 1;

Eagle Pencil Company's "WILLIAM PENN" PEN, No. 510

TO meet the requirements of critical penmen whose task it is to write long and continuously, we take great pleasure in commending this superior style of pen. The smoothness and flexibility of this meritorious article are also fully equal to any now before the public. Correspondents, Accountants, etc., we are convinced, will be highly pleased with this pen, named after the great "William Penn," and known by the trade No. 510.

Send for samples and prices.

THE COPP, CLARK CO., Limited, 9 FRONT ST. W., TORONTO