

**From the Forest City.**

LONDON, Nov., 1885.

*Messrs. Smith & Fudger.*

GENTLEMEN,—I have much pleasure in adding my signature to the intended change advocated by the wholesale jewelers, and know that it would be of much benefit and a justice to legitimate retailers.

ANDREW MORPHY.

**From the Eastern Metropolis.**

MONTREAL, 6th Nov., 1885.

*M.M. Smith & Fudger, 48 Yonge Street.*

M.M.—Je vous félicite de la bonne idée que vous avez eu dans la circulaire que je viens de recevoir et concours complètement dans les idées que vous émettez, espèrent que vous aurez tout le succès possible.

Je demeure, M.M.,

FORTIER ET C<sup>IE</sup>.**Hamilton Speaks.**

5 JAMES ST. N., HAMILTON, Nov. 18, '85.

*Messrs. Smith & Fudger.*

DEAR SIRs,—In reply to your circular to the retail jewelry trade of Nov. 1, 1885. I am well pleased with the maxims it contains, and hope you will be able to get the rest of the Association to agree with you in carrying them out, as it would benefit both wholesale and retail dealers.

I remain, yours very truly,

THOMAS LEES.

**Brantford Concurs.**

BRANTFORD, Nov., 1885.

*Messrs. Smith & Fudger.*

DEAR SIRs,—Your circular received and I must say I fully endorse its contents, and I hope, at the next meeting of the Association, that your vote and influence may succeed in making the motion unanimous, which, if *faithfully carried out*, must prove a benefit to retailers. But a greater evil to the trade exists than the one you mention in your circular, and that is the *long and loose credit* that is given to parties, which is very discouraging to those who pay one hundred cents to the dollar.

Yours very truly,

G. H. FAWKES.

**Congratulations From St. Thomas.**

ST. THOMAS, Nov. 7th, 1885.

*Messrs. Smith & Fudger.*

DEAR SIRs,—Your circular to hand and contents noted. You say you will stand by it to the letter, and so say I. I will not buy a dollar's worth of any house that sells to others than those mentioned in your circular if I know that they do so. I approve of your action in every respect, especially for being *the first to take it up*.

Yours truly,

A. B. REMEY.

**Stirling Testimony.**

STIRLING, Nov. 19th, 1885.

*Messrs. Smith & Fudger, Toronto.*

GENTLEMEN,—In reply to your circular (in the interest of the retail watch and jewelry trade), I must say that I highly approve of the action you have taken in our behalf, for it cannot be otherwise than a benefit to all retailers of watches, and hope they will look at it in the same light that I have.

Respectfully yours,

W. H. CALDER.

**From the Far West.**

MINNEDOSA, Nov., 1885.

*Messrs. Smith & Fudger, Toronto.*

DEAR SIRs,—*Re* circular: You wish opinions as to above. It is a step in right direction. Retailers would no doubt co-operate. There is a difficulty in sparsely settled districts, where there is no watchmaker for hundreds of miles, as in the N. W. T. A great assistance, I think, would be a differential rate to the trade, with a refusal to serve store-keepers when a watchmaker is within 20 miles, whether served by one firm or another, and a definition as to what goods properly belong to the watchmaking and jewelry trade, viz.: such goods as spectacles, silver and electro-plated ware, gold rolled plate and gilt jewelry, &c. Being out here and having some experience in these unsettled districts, would write fuller upon it if you desire it.

Yours, &amp;c.,

WM. PEARSON.

**On the Grand Trunk East.**

WHITBY, ONT., 9th Nov., 1885.

*Messrs. Smith & Fudger, Toronto.*

GENTLEMEN,—Your circular of the 1st inst. came to hand, and your intended action relative to the protection of the legitimate Watch and Jewelry Trade meets with my most hearty approval. I would suggest that your limit be extended so as to include any working jeweler who may desire to engage in the retail business beyond that the limit should be inexorably fixed.

The retail trade will, I am sure, support those wholesale houses that speedily and heartily adopt this measure.

Those engaged in our business who regard it as a highly honorable trade, and who desire to free themselves from the unsavory imputations under which the respectable part of the trade suffers, from the conduct of the peddler and the auctioneer, will hail the movement as one likely to help to "that consummation most devoutly to be wished for."

I am, yours very truly,

JOHN S. BARNARD.

COBOURG, Nov. 7th, 1885.

*Messrs. Smith & Fudger, Toronto.*

GENTLEMEN,—We received circular yesterday (Friday) and were very much pleased to know some one was trying to protect the watch and jewelry trade; but we are of the opinion nothing of much value will be accomplished till all wholesale houses refuse to sell to certain firms in your city who advertise single watches at wholesale prices. You look in last Saturday's *Mail* and you will find watches advertised at less than we pay for them. We are at a loss to know how this is done. Kindly inform us how anyone can sell watches at such low prices. We think if a stop could be put to it by the Canadian Jobbers in some way it would be about the best thing that could be done to protect the watch and jewelry trade. However, we think the steps you are taking are very good, if carried out, and we wish you every success.

We remain, yours truly,

W. H. SCOTT &amp; Co.