NOW is the Season of the Year to Advertise Your Spring Openings. See That Your Adv. is in the TIMES

Advertise in The Times It will PAY YOU The Times

Wants your want ads in its want columns

brings results to others, it will

If you want to reach Times readers, devertise in the Daily and Semi-

Use the Times for Wants, For Sales, to Lets-1c per word, Daily or Semi-Weekly. Special price for three and six insertions. Always on hand-For Sale. Let and Boarding Cards for windows.

HELP WANTED_MALE

BOOKKEEPER OR SALESMAN TO SELL commercial stationery in Ontario for Toronto firm. No application considered unless age, references and business experience stated. Box 29, Times.

W ANTED-FOR GENTLEMEN'S COUNTRY home, a man and wife. Wife do cooking and general housework, man look after grounds and kitchen garden. Alply to F. C. Young, Burlington.

W ORKING MEN SHOULD STAY FOR long or short periods at 91 Merrick Street. Beds 15c; meals 10c.

MISCELLANEOUS WANTS

WANTED — EARLY POTATOES FOR seed. State kind and price. H. D. Binkley, Dundas.

W ANTED-NUMBER OF STORE PIGS TO feed. Box 30, Times.

ROOMS AND BOARD

COMFORTABLE ROOM FOR TWO GENT-lemen boarders; all conveniences; cen-tral. Box 24, Times.

W ELL FURNISHED HOUSE; GOOD Lo-cality; rent moderate to desirable ten-ant. Apply to Box 25, Times.

TO RENT-WINONA PARK SUMMER botel resort. R. Martin, 32 Hughson

LEGAL

BELL & PRINGLE, BARRISTERS. SO, its following fourth floor, James and Main. Mosto lend in large and small amounts at low rates. Wm. Bell, R. A. Pringle.

W ILLIAM H. WARDROPE, K. C., BAR rister, solicitor, notary public. Office Federal Life Building. Money to loan at lowest rates of interest.

G. LEMON. BARRISTER, ATTORNEY notary. Office, No. 32½ Hughson street N. B.—Money to loan on real estate.

HENRY CARPENTER, BARRISTER, Stillcitor, etc. Money to loan on real tate at lowest current rates. Offices, James Street North.

MONEY TO LOAN PRIVATE FUNDS TO LOAN ON mortgages, real estate. Lowest Martin & Martin, Federal Building.

\$200,000 -LOW INTEREST MONEY.

Take our cheap money. Why
pay 80 to 109 per cent? I loan on furniture,
stock and implements, in city and country,
and cash notes. See me at Commercial Hotel,
Hamilton, Saturdays or Wednesdays, or
phone residence, 2006. It. Hr. Tisdale, commissioner in H. C. J.

M ONEY TO LOAN—AT LOWEST RATES of interest on real estate security la sums to borrowers. No commission charged, Apply Lazier & Lazier, Spectator Building, MUSICAL

M ARGARET B. McCOY, PUPIL OF WM. Shakespeare, London, Eng., teacher of C. L. M. HARRIS, MUS. DOC. Teacher SINGING, PIANO, THEORY. Studio-206 Jackson west. Telephone 370.

FUEL FOR SALE

DENTAL

) R. BRIGGS, DENTIST, WILL RESUME practice Saturday, Aug. 10, at 28½ King

DR M. F. BINKLEY, DENTIST, PRICE]) R. JAMES F. McDONALD, DENTIST Grossman's Hall, 67 James Street north

PATENTS

PATENTS TRADE MARKS, DE-signs, etc., procured in all countries. John H. Hendry, corner James and Rebecca Streets. Established 1880.

ROY HING WISHES TO INFORM THE public that he has opened a first class laundry at 437 Barton Street East. Parcel called for and delivered. FEW VACANT BOX STALLS FOR BOARD ers. Apply Hamilton Cab & Bus Co. 17 Napier St. Tel. 2710.

RELIABLE REPAIRING, W. clocks, etc. All work w. Peebles, the jeweler, 213 King East

ARANK B. WRIGHT BUYS AND SELLS all kinds of household goods. If you have any to dispose of of, drop me a card. It and IS York Street.

EE MISS PARGETER'S FINE STOCK OF 19 hair: one glance will convince you. Fines: French. German and English goods; also American noyeltes and letest device transcription of the convenience of the convenien

Advertise your Wants in the ines. 10 cents will do the

HELP WANTED-FEMALE

WANTED-GENERAL SERVANT; NO

TEACHER WANTED FOR S. S. No. 2. Caistor. Apply, stating salary and experience to Elmore Lymburner, Sec. Treas., Warner P. O.

W ANTED-A LAUNDRESS, APPLY MAT-A COMPETENT GENERAL SERVANT.
Apply Mrs. Birely, 21 East Avenue

LOST AND FOUND

OST—DIAMOND LOCKET WITH MONO gram; initials A. J. H., between Tor onto and Dundas, or in Hamilton. Finde, will receive liberal reward at Times Office

OST-A COLLIE, WHITE AND SABLE, also an Irish water spaniel, all brown. Reward. 102 King Street West.

FOR SALE

FOR SALE, CHEAP, NEW FRAME building, corner Locomotive and York streets. STYLE CRAFT CLOTHING STORE SELL-

FOR SALE-HORSE, FRESH-MILCH COW and mangels. Apply Frank E. Rymal

FOR SALE-YOUNG GENERAL PURPOSE horse. 122 East Avenue North.

FOR SALE - NEW LORRY WAGON; guaranteed to carry two tons and has never been used. Democrat wagon, guaranteed to carry 35 hundred, and one horse and harness. Wagon used 3 months. Apply 173 Chariton Ave. East.

F OR SALE-PIGEON COOP WITH FOUR pigeons, \$5.00. 167 Wilson.

BICYCLES CASH OR ON EASY PAY ments. 267 King east. Phone 2488. WENTWORTH CYCLE WORKS' NEW address is 176 James North, adjoining new armory. Repair now. See our new

A WNINGS, AWNINGS, AWNINGS, TENTS, tents, waterproof covers, made to order at lowest prices. Robert Soper, Bay and Simcoe.

QUARTER CORD DRY MIXED WOOD for \$1.50. Kelley's Wood Yard, also car-pet cleaning, corner Cathcart and Cannon

PEMOVING NEXT MONTH TO LARGER to premises. Trades and Labor Building. (3 doors south of Post Office.) Special bargains in new and used planos and organs. No interest to pay. T. J. Baine, King and Walnut.

S KATES AND BOOTS-BARGAIN PRICES at New Wentworth Cycle store, 176 James north, adjoining new Armory.

ROOMS TO LET

T WO FURNISHED ROOME FOR LIGHT housekeeping. Apply 169 King William

TO LET-LARGE, WARM, BEAUTIFULLY furnished rooms, central. 86 John

IMPORTANT NOTICE

O'N FEBRUARY 7TH A WATER PIPE IN the John McPherson Co. factory ever ON FEBRUARY 7TH A WATER PIPE IN the John McPherson Co. factory over our store broke and flooded our store, westing a large amount of goods. These we removed to another building and have dried them and settlement has been made with the insurance companies for our loss. These goods are now ready for sale and will be goods are now ready for sale and will be shoes, ready made clothing, gents furnishings, general dry goods, woollen blankets and many lines not named here. We have room to show at one time only a small portion of these goods so the sale will likely last for a month or until all are sold. We sell all kinds of rubbers 30% cheaper than any other store in the city or country can sell them.

PEOPLE S STORE, SI John Street South, Hamilton. Open to 9 p. m.

BOARDING

A CCOMMODATION FOR TWO EAST CEN tral. Terms \$5.50, private, first class laundry included. Address Box 16, Times.

MEDICAL

DR. DEAN. SPECIALIST, DISEASES OF men. 39 Carlton St., Toronto. diseases, rheumatism, nervous Aseases, and diseases of women. Office hours, 2-4 and 6-8. Phone 50, 170 James North.

F RANK D. W. BATES, M. D., EYE, EAR, No.2e and Throat Specialist, has removed hie office to Room 306, Bank of Hamilton Euliding. Hours 9 to 12 and 2 to 5. Telephone 724. Dr. Bates has opened an office in Detroit, and from now on will spend from the 1st to the 22nd of each month in his office here, and from the 23rd to the end of the month in Detroit.

DR. T. SHANNON McGILLIVRAY HAS removed from the corner of King and James streets to his residence, 184 James south. Specialist in heart and nervous diseases. Telephone 140.

JOHN P. MORTON, M. D., F. R. G. S., "Edin." James street south Surgeon-Eye. Ear, Nose and Throat. Office bours 9 to 12. 2 to 5, 7 to 8. Telephone 1372.

G. E. HUSBAND, M. D., Homeopathist. 129 Main Street West. Telephone 255. DR. McEDWARDS, SPECIALIST, Eye, ear, nose and throat, corner Kin and Bay Streets. Office hours—9 to 12 a.m. 2 to 5 p. m.. 7 to 8 p. m. Telephone \$29.

MONUMENTS AND MANTELS

W OOD MANTELS, GRATES, FENDERS,
Tiling, Choice Granite Monuments
Granite Co., Limited, Furniss & Eastman,

UMBRELLAS

MBRELLAS MADE TO ORDER, REcovered and repaired at Slater's, a

REAL ESTATE FOR SALE

New New Solid Brick Detached

dwellings with modern conveniences, and several CHOICE LOTS, SHERMAN AVENUE SOUTH, near King, to be sold SATURDAY AFTERNOON.

Will be on premises to meet prospective purchasers between 3 and 4 o'clock

INO. B. GRAHAM. 31 James South.

JOHN M. BURNS, REAL ESTATE AND Insurance, 20 King street east, agent for Atlas and Caledonia Fire Insurance Co. and Dominion Guarantee and Accident Insurance

LEARN DRESSMAKING

VANTED — LADIES TO LEARN
of the sa and mantle cutting. We teach
u everything from the plainest shirtwalst
the most elaborate toilet that can be found
the fashion books. Not only the lining,
t all the outer goods, in coats, skirts,
siste, sleeves, collars, etc. Charge for the
il course including a perfect fitting system
now only \$10, to be paid when through, it
insted. We will teach in Hamilton from
sirch 23 to April 4; day and also evening
sieses. For full particulars be sure to see
at Stanley Mills store, King St., in the
diting room, on Saturday, March 21. Don't
rget the date.

BUSINESS CHANCES

CAPITAL L'aupplied industrial, manufacturing, min-ng, raliway and all meritorious business en-erprises; stocks and bonds underwritten and old on commission in European and Ameri-an market; financial aid rendered corpora-tions. Samuel Graham & Co. Investment irokers, 42 Sacrament street, Montreal, Can-das.

PHOTO SUPPLIES

F ILMS DEVELOPED-BROWNIE, NO. and 2, 6 exposures 3c; Brownie, No. 2 A 5c; any larger size, 10c. Seymour, 7 John N

DANCING

BEGINNERS' CLASSES FORMING, J. Hackett's, 29 Barton Street East. Telephone 1848.

VETERINARY

R WOODILL, D. V. D., V. S., WOULD contract services, etc. Phone 941. Residence, Ferrie East, near James.

PIANO TUNING M RAYMOND, PIANO TUNER, (FROM Address orders to 134 Hannah Street East. Phone 4078; or to Mack's Drug Store.

CRTHODONTIA

DR. A.B. C. DANDO, SPECIALIST IN orthodontia, which is commonly known as "straightening crooked teeth". Office 44 Federal Life Building. Phone 2712.

STORAGE

OTORAGE WAREHOUSE — FOR MER-chandise, furniture, planos, trunks, valuables: separate room for each family goods. Myles Fireproof Warehouse, Mais and Hughson. Phone 550.

THE LIVERPOOL & LONDON & GLOBE INSURANCE COMPANY

CRERAR & BURKHOLDER 42 FEDERAL BUILDING. Phone 610. House 278.

Times Ads Bring Results

The following boxes contain answers to Times Want ads:

6, 7, 8, 11, 15, 16, 18, 20 21, 22.

Readers of the Times who are inter-ested in things mathematical may find the following little mental gymnastic exercise of some value le following free mental gymnastic cercise of some value

1 time 9 plus 2 equals 11,

12 times 9 plus 3 equals 111,

123 times 9 plus 4 equals 1,111,

123 times 9 plus 5 equals 11,111,

123,45 times 9 plus 7 equals 11,111,

123,456 times 9 plus 7 equals 1,111,

11.

1,234,567 times 9 plus 8 equals 11, 111,111. 12,345,678 times 9 plus 9 equals 111,-

11,111.
1 times 8 plus 1 equals 9.
12 times 8 plus 2 equals 98.
123 times 8 plus 3 equals 987.
1,234 times 8 plus 4 equals 9,876.
1,2,345 times 8 plus 5 equals 98,765.
123,456 times 8 plus 6 equals 987,654.
1,2345,567 times 8 plus 7 equals 9,76543.

12,345,678 times 8 plus 8 equals 98, 123,456,789 times 8 plus 9 equals 987,-

"What a wonderful invention the engagement ring is?" sighed Miss Gottem, contemplatively. "Why so?" asked the practical Mr. Punque. "Why, it's so much better than tying a string around one's finger to keep one from forgetting that one's engaged, you know."—Cleveland Leader.

BEULAH SURVEY LOTS SELLING Take a stroll over the survey and you will be convinced that we are offering superior value in "Boulah Lots," and you will also agree that we are justified in advancing the price \$2 per foot May 1st. A word or two about restrictions: The purchaser is not compelled to build, but should he desire to do so, then he must erect a dwelling with a cash valuation of at least \$1.500. The wall of house next to street shall be 14 feet from street line, and 4 feet from northerly line of lot, this restriction giving a uniform building line on each street, also permitting lawns on south side of every house. Not more than one dwelding shall be built on each lot, thus ensuring sunshine and a healthy surrounding. We think these wholesome restrictions will appeal to "Home Builders" in preference to a "Lone Lot" W. D. FLATT H. H. DAVIS, Manager. Room 15, Fed. Life.

MARKETS and FINANCE

TORONTO MARKETS.

Live Stock.

Receipts of live stock at the City Market since last Tuesday, as reported by the railways, were 61 car loads, composed of 745 cattle, 987 hogs, 144 sheep and 69 calves. Besides this there were 917 hogs consigned to pack-

there were 917 hogs consigned to packers that were not on the market. The quality of cattle generally speaking was the same as has been coming for some time past.

Trade was a little better on account of the light run, and prices were said to be about 10c per cwt. better, but they were certainly not any more. Exporters—A few cattle of export weights were bought for butcher purposes. One load was reported at \$5.20 per cwt. that weighed 1,300 lbs. each. Export bulls sold from \$3.75 to \$4.40 per cwt.

Butchers—We did not hear of any choice picked lots of cattle that trought over \$4.50 per cwt. Loads of

cice picked lots of cattle that cught over \$4.80 per cwt. Loads of od cattle sold from \$4.40 to \$4.80; good cattle sold from \$4.40 per cwt. Loads of good cattle sold from \$4.60 to \$4.80; medium, \$4.20 to \$4.35; common, \$3.75 to \$3.90; cows. \$2.50 to \$4 per cwt. Feeders and Stockers—H. & W. Murby report a few lots being offered. They report steers weighing 800 to \$50 lbs. each as being worth \$3.40 to \$50 lbs. each as being worth \$3.40 to \$3.60 per cwt.

Milkers and Springers—About 50 milkers and springers were offered on Wednesday and Thursday, which sold from \$30 to \$50 each. The average price of those sold as the best was about \$45.

age price of those sold as the best was about \$45.

Veal Calves—Real good veal calves are scarce, and are worth from \$6 to \$7 per cwt. Prices ranged from \$4 to \$6.50 per cwt.

Sheep and Lambs—Receipts of sheep and lambs were light, and generally of medium quality. Lambs sold from \$6.50 to \$7 per cwt. for medium to good, and selected ewes and wethers in small lots \$7.55 to \$7.50 to \$50 to \$7 per cwt.

good, and selected ewes and wethers in small lots, \$7.25 to \$7.50; sheep for export, \$4.50 to \$5 for ewes; light sheep of good quality for butched purposes, \$5.50 per cwt; rams, \$3.50 to \$4.25 per cwt.

Hogs—Mr. Harris quotes prices unchanged at \$5.40 per cwt., fed and watered, and \$5.15 for lights.

Farmers' Market.

The grain receipts to-day were small owing to the bad condition of country roads. Three loads of barley sold at 50c a bushel, this comprising all the received.

Hay in moderate supply, with prices asier; 20 loads sold at \$19 to \$21; easier; 20 loads sold at \$19 to \$21 a ton. Straw is nominal at \$16 a ton. Dressed hogs are in moderate receipts, with prices unchanged. Light sold at \$7.50 and heavy at \$7. Wheat, white, bush. \$0.96 \$0.00 Do., red, bush. 0.96 \$0.00 Do., spring, bush. 0.93 0.00 Do., goose, bush. 0.92 0.00 Oats, bush. 0.54 0.55 R: rley, bush. 0.60 0.00

Hay, timothy, ton straw, per ton Alsike, No. 1, bush Do., No. 2, bush. Do., No. 2, bush.
Red clover, No. 1
Timothy, 100 lbs.
Dressed hogs
Eggs, new laid, doz.
Butter, dairy
Do., creamery
Geese, dressed, lb.
Chickens, per lb.
Ducks, dressed, lb.
Turkov, eer lb. Do., forequarters ...
Do., choice, carcase
Do., medium, carcase Mutton, per cwt. Veal, prime, pe Veal, prime, per cwt. Lamb, per cwt.

Winnipeg Wheat Market.

Sugar Market. wing are the closing quotation

on Winnipeg grain futures to-day: Wheat—March \$1.101.2 bid, May \$1.121.2 bid, July \$1.47.78 bid. Oats—March 46c bid, May 48c bid.

New York Sugar Market.

New York Sugar Market.

Sugar—Quiet; raw, strong; fair refining, 3.62 l.2 to 3.75; centrifugal, 96 test, 4.12 l.2 to 4.25; molasses sugar, 3.37 l.2 to 3.50; refined, firm; No. 6, 4.80; No. 7, 4.75; No. 14, 4.50; No. 12, 4.45; No. 13, 4.40; No. 14, 4.35; confectioners, 5; mould A, 5.55; cut loaf, 6; crushed, 5.90; powdered, 5.30; granulated, 5.20; cubes, 5.45.

A London cable: London cables are steady at 101-dc to 123-dc per pound, dressed weight; refrigerator beef is quot-ed at 9c per pound

to 3 per cent.

Consols strong on reduction in bank rate, but general market in London stagnant and featureless.

Iron Age says volume of new orders booked by rolling mills and steel works, sorting a hour 50 per cent of carmeter.

continues about 50 per cent. of capacity. Light demand for stocks in loan crowd. Thirty-eight roads for first week in March show average gross decrease of 12.41

ports show railroad net earnings have fallen off 55 per cent. since October. Westinghouse Air Brake declares reg-

New York, March 20.—Cotton futures opened firm, March 9.86 bid; May, 10.-07; July 10.03; Aug. 9.85; Oct. 9.68; Dec. GRAND TRUNK RAILWAY SYSTEM.

Stocks and Bonds

(Received by A. E. Carpenter from Ennis

(Received by A. E. Carpenter from Ennis & Stoppani.)

NOON STOCK LETTER.

New York, March 20.—The market during the morning ruled firm, with no definite trend, but an evident disposition on part of interests who promoted the recent advance to take stocks offered at concessions. The prospect for a strong annual report of U. S. Steel, a favorable bank statement and Washington legislation for benefit of corporations were important elements. It is stated that real attitude of Texas authorities and the people is improving as regards the railroads. The continued advance in Southern 5 per cent, bonds is considered significant. Appearances indicate that powerful interests desirous of encouraging sentiment in business circles by the advance in stock prices will maintain that position. Good news is quickly reflected by quotations, while adverse items cause less real selling than for some time past.

The leading copper selling agencies

Ome in 100,000 is "rich," therefore "successful."

One in 10,000,000 is satisfied—possibly. The figures look bad, particularly those which show the small percentage making more than the price of a bare existence. In reality, however, that particular section of the table is the least discouraging.

The American workman lives on a plane of comfort and expenditure never frowerty and expenditure never from the table is the least discouraging.

The American workman lives on the least discouraging and expenditure never from the particular section of the table is the least discouraging.

The American workman lives on a plane of comfort and expenditure never from the least discouraging that the pr

fleeted by quotations, while adverse items cause less real selling than for some time past.

The leading copper selling agencies have advanced export prices. The metal advanced in Londoa to-day. Certain prominent railroad officials expect improving April business in the State of Pennsylvania. The Bank of England and this country have accumulated an enormous surplus of cash, which can bused for credit expansion. The purchase of leading stocks on concession seems fully warranted by surroundings.—Ennis & Stoppani.

X Stoppani.

X Stoppani.

X Stoppani.

X Stoppani.

X Stoppani.

X Stop York STOCK EXCHANGE.

Rairoads.

A T & S. F. 72

Balt & Ohlo Selly Solly Blooklyn Rapid Tranait 472

Brooklyn Rapid Tranait 472

Brooklyn Rapid Tranait 472

Brooklyn Rapid Tranait 472

Chic. Mil. & St. P. 1105

Chic. G. T. Western 984

Chic. Mil. & St. P. 1105

Chic. G. T. Western 984

Missouri K. & T. 225

Missouri Pacific 23

New York Central 285

Missouri Pacific 35

New York Central 385

Missouri Pacific 35

New York Central 385

Missouri Pacific 35

Missouri P

Southern Pacific
Southern Railway ...
Southern Railway pref
Soo Common ...
Twin City
Union Pacific

INDUSTRIALS American Car & Four American Cotton Oil American Locomotive American Sugar American Woellen

Deadly Figures Govern Fate of Average Worker.

age Worker.

If you are the average American worker you are going to be a failure. This isn't a nice sort of thing to stare one in the face on a Sunday morning, it is quite true, but if you were playing a lottery and a lot of people had gone around and told you that your ticket contained the lucky number, wouldn't you sooner have somebody come up an tell you the truth—that you were not the winner—than to go ahead and figure how you were going to spend the thousands that you were going to spend the thousands that you were going to know the truth in the beginning than to go along in happy

Isn't it better to know the truth in the beginning than to go along in happy delusion until the smrah of expectations and hopes comes in such a lump that one gives way to despair? Of course. Therefore, it is well to face the fact that if you are an average American worker you are not going to be a success, counting success as it is counted nowadays, with the bank book as the only foundation.

This does not mean that you cannot succeed, that it is imposible for you to win your way. You can do both, of course. But if you and your career are representative of the general run of the worker you aren't going to do it. You are not going to be a success any more than the average lottery player is going to be a winner, or the average human being live to be 80 years old.

Average Player Can't Win.

Quite true, there are winners in lot teries, and there are people who are 80 years of age, but the average lottery player is not a winner, the average lottery player is not a winner, the average lottery player ris not a winner, the average lottery player with the average lottery player

does not.

Dun's and Bradstreet's commercial 53] less than on February 19th. Interstate Commerce Commission's re-orts show railroad net earnings have iness. Of 100 people starting in business, all lines, all amounts of capital consider-ed, 95 fail and drop out. The other five, one-twentieth of the whole number, stay

all lines, an amount of fallen off 55 per cent. Westinghouse Air Brake declares regular quarterly dividend of 2½ per cent. Chicago reports traffic on roads of middle west 15 to 20 per cent, less than last year.

Chicago reports traffic on roads of middle west 15 to 20 per cent, less than last year.

Rhode Island cotton mills reduce wages 10 per cent, affecting 30,000 operatives.

Liverpool, March 20.—Bacon—Firm, Short rib, 36s. 6d; long clear middles, light, 37s. short rib, 36s. 6d; long clear middles, light, 37s. 6d; do, heavy, 37s. short clear backs 36s 6d; clear bellies 37s. Shoulders square, 11 to 13 lbs., 29s 6d.

Pittsburg, March 20.—Oil opened \$1.

Pittsburg, March 20.—Cotton futures

All lines, an amount ed, 95 fail and drop out. The other rive, one-twentieth of the whole number, stay in business, and of this number an average person is downed to failure; and the person who is in a position either through his own efforts or through fortunate circumstances to start in business for this list just so much farther ahead of the average worker as a man with some capital is ahead of the man without a cent, lie is up one stage of the hill with the number of the person who has starting point is immeasurably larger than that which falls from his ranks on the way farther up.

One in 100,000 is Rich.

Of the average worker in this country,
—the best country on the face of the
earth for the worker.

One in 1,000 earns more than a "living
wage."

One in 5,000 saves as much as his best
year's income.

One in 2000 is independent when he

One in 2000 is indep

year's income. One in 20,000 is independent when he "breaks down" or is "let out for old

sibility and importance.

One in 50,000 "works into the firm."

One in 100,000 is "rich," therefore "suc

This does not signify 50,000 employers to every firm; but death, accident, and all other hampering circumstances com-bine to necessitate the use of this num-

all other hampering circumstances combine to necessitate the use of this number of individuals before one firm member is produced. To fall sick and die is not the least of the stumbling blocks in the chances for success. And it ail adds to the total number who fall; for to die is to fail, obviously.

Put Not Your Trust in Maxims.

So you can see that you are not going to fail; you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception; you will do so, but if you are the extraordinary exception.

Best discouraging! Pethaps, But it is better to realize the truth and build and prepare for the future accordingly than to put your trust in the soothing, unthoughtful statements of the pleasant, biand gentlemen who assure the American workers that: "Everybody may win success with hard work, economy," etc. For everybody can hold the office of President of the United States.

So if you are among the exerage you will do not not include the point of the United States.

So if you are among the exerage you will do not fine that the dog gave the extraordinary exception. Is this discouraging! Pethaps, But it is better to realize the extraordinary exception and a man

are going to be a failure. Is this repetition discouraging? No, not in the least. For you know, as does the man at the desk beside you, the man at the counter before you, that you are not the average, worker, you are the extraordinary exception, just as the next man is, just as every ambitious American is, the extraordinary exception, and therefore you are going to win—like all the rest.—Chicago Tribune.

TWISTING A BRONCO.

How Colts Are Put Through the Grand Merry Go Round.

He was a big black beauty of a colt,

saddle horn and tied one end to the rope bridle or hackamore, fastening it see bridle or hackamore, fastening it secure-ly under the jaw. Then he petted the colt, working toward its flanks, until the animal allowed him to reach the tail and fasten the loop of rope in its heavy

But his patience was by no means exhausted.

"Here's a shore way to make 'en limber,' he announced, and picking the a large flat stone he tapped the hor f's neck for a few minutes steadily, but for with sufficient force to hurt him. "He'll feel that perty soon an' find it easier to turn than brace his tender neck agin the reins."

When the pony had been reversed—site side—and allowed to rotate another that is, tied head and tail on the oppohalf hour, he was dripping with sweat and completely subdued. The bronco twister mounted the colt and allowed twister mounted the colt and allowed.

himself to be ridden about the flat until himself to be ridden about the flat until he tangled in his trailing riata and fell, the rider still on top.

"Now, we'll turn him loose an' see how he behaves hisself," remarked the trainer, and unslinging the ropes he again mounted and rode the now tractable horse in circles and figure eights, wheeling and turning at will.

As the trainer concluded: "I'd a heap sooner twist this critter's neck with a

"Brone's" hard lesson.
LEAP YEAR ADVICE. Seasonable Suggestions to Eligible Young Men.

Before permitting yourself to be kiss-

ed, it is well to struggle. Don't overdo the matter, however. A little practice will enable you to know just when to If the girl insists on taking you into

yield.

If the girl insists on taking you into her lap protest steadily for some time—as long as you think she will stand it. But hang on. To get down from such a place at any stage of the game would be very rude.

The proper moment to put your head on her shoulder depends upon circumstances. If you are several feet taller than she is, allow her to sit down on the sofa first; you can then run yourself along the floor until you strike the right angle.

Never say, "Dariing, this is so sudden." Tell her, on the contrary, that you've been expecting it to hapepn so long you were getting uneasy. This will give her a chaince to vary the monotony by sitting on you.

Accept the ring in the same kindly spirit it is given. You can take it off quietly to have it tested, and if it isn't up to the mark, inform her coyly that it has been a tradition in your family for generations back that the young man should have his choice out of see